

*By Mr. Hamilton:*

Q. Referring to price, your price f.o.b. shipping point presumably would be at Lakefield?—A. Yes.

Q. So that the effect when this line is built would be that the shipper will be paying charges from the mine rather than from Lakefield?—A. No. I think our method of operation would be to have an f.o.b. price at Nephton which would be our shipping point.

Q. That was the point I was trying to make before I ask another question. Therefore, the entire saving as a result of not having to truck this material will revert to the company?—A. Yes. After we have paid back our premium on our portion of the cost of the railway.

*By Mr. Gagnon:*

Q. Have you long term contracts with the companies using your product?—A. No.

Q. What are the names of the companies using your product in Canada?—A. I do not think I could answer that. We ship to large glass companies in Canada and some of the pottery companies.

*By Mr. Hodgson:*

Q. How far would you be from some of the iron companies in Canada, for instance at Marmora?—A. You mean the Bethlehem Steel Mine?

Q. Yes.

Mr. CRUMP: That is on the Canadian National lines.

Mr. HODGSON: The iron development is all through that same country?

The WITNESS: I have not heard of any iron discoveries in that section at all.

Mr. LANGLOIS: I understand that you had been negotiating with the C.N.R. before you made this agreement with the C.P.R. Could you tell us what were the views of the C.N.R. on this proposal?

The WITNESS: I was not personally involved in that negotiation, and cannot answer that first-hand, but I would say naturally the C.N.R. were interested, although they realized the greater distance they had to contend with, as compared to our direct line right from Havelock to the mine.

Mr. GAGNON: Were you approached by the C.P.R. company?

The WITNESS: I cannot answer that, I do not know. That was some time ago.

Mr. CRUMP: Can I be of assistance?

The WITNESS: It is a question of whether we approached you or you approached us.

Mr. CRUMP: The American Nepheline Corporation approached the Canadian Pacific first in the summer of 1946 and secondly, preliminary to these negotiations, in 1950.

The ACTING CHAIRMAN: Now, gentlemen, we have had the evidence of Mr. Crump and Mr. Deeth. Shall the preamble to this Bill carry?

Carried.

The ACTING CHAIRMAN: Shall clause 1 of the Bill carry?

Carried.

The ACTING CHAIRMAN: Shall the title carry?

Carried.

The ACTING CHAIRMAN: Shall the Bill carry?

Carried.

The ACTING CHAIRMAN: Shall I report the Bill?

Carried.