

CRL TECHNOLOGIES INC. (DIVISION OF FOREX INC.)

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Keywords: Design and manufacture of night vision compatible or standard illuminated panels, bezels, keyboards, post lights, utility lights and caps. (Conversion, refurbishment: services, lighting components all aircraft).

History: Incorporated in 1986 under the name Cockpit Retrofit, became CRL Technologies in 1988 and a fully owned subsidiary of Le Groupe Forex in 1989.

Capability/Products:

Designing and manufacturing expertise in night vision compatible applications.
All cockpit related lighting components.
Night vision testing facility and equipment.

Experience: Night vision goggle compatibility expertise.

Current Market Activity:

Agent covering the Eastern part of the United States and Canada.
Advertisements in publications.

Rank Export Countries: United States, United Kingdom.

Market Strategy: Set up a marketing organization that will focus on avionics manufacturers and night vision conversion programs in the United States and United Kingdom.

Plant Size: 8,000 square feet.

Average Work Force: 3 engineers, 2 technicians, 2 admin., 12 to 20 workers.

Gross Sales: \$1 Million

Export Sales: \$800,000

Ratio Commercial/Defence Exports: 20% Commercial, 80% Military.

Qualifications: Military certifications.

Date: August 7, 1992