

REPORT #5
87/10/13

QUARTERLY PROGRESS REPORT OF INVESTMENT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FY 87
TRADE TRACKING PROGRESS REPORT OF INVESTMENT ACTIVITIES AND RESULTS

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608 - NEW YORK, CONSULATE GENERAL
TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER

UNITED STATES OF AMERICA

RESULTS REPORTED

QUARTER : 1

INVESTMENT SEMINAR FOR PORTFOLIO INVESTORS.
PRODUCTION AND ISSUANCE OF ONE STOP SERVICES
BROCHURE.
SEMINAR ON TAX REFORM.
FOLLOW-UP ON OVER 200 INVESTMENT PROSPECTS AND
FAVOURABLY CONCLUDED AT LEAST 2 NEGOTIATIONS.
ESTABLISH A NEW MANUAL "LEAD TRACKING" SYSTEM.

HIGHLY SUCCESSFUL SEM. FOR 75 PORTFOLIO INVSTRS
INCLUDING PRESENT'NS BY TOP CDN SECURITIES
ANALYSTS WAS HELD ON APRIL 8. ONE STOP SRVCS
BROCHURES WERE COMPLETED & DIST. TO 500 PROS-
PECTS & INTERESTED INDIVIDUALS/CORPS. TAX
CLIENTS JOINTLY SPONSORED WITH PACE UNIVERSITY-
-QUALITY AUDIENCE TO LISTEN TO QUALIFIED PANEL
OF SPEAKERS. 5 NEGOT'NS WERE CONCL., TOTALLING
OVER \$3.3 MN. NEW MANUAL "LEAD TRACKING SYSTEM"
IN PLACE AND OPERATING.

QUARTER : 2

QUARTER : 3

QUARTER : 4