REPORT 4

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

PAGE :

9

POST : 402-ATHENS

008-TRANSPORT SYS, EQUIP, COMP, SERV.

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

URBAN RANSIT

ASSIST LAVALIN/UTDC IN MAINTAINING CONTACTS. OBTAIN TENDER INFORMATION FROM AUTHORITIES

- ANNOUNCEMENT SYST. DECISIONS - INFO. REPORTS

AEROSP, CE

ASSIST DEHAVILLAND RE THEIR PROPOSAL FOR THE RENEWAL OF THE A/C FLEET OF OLYMPIC AVIATION.

AWARD OF CONTRACT

- INCREASED VISITS

PROVIDE ASSISTANCE TO CANADAIR RE THEIR PROPOSAL TO THE HELLENIC AIRFORCE FOR CHALLENGER JET.

FIRM PROPOSAL - AWARD OF CONTRACT.

ASSIST DHC/BOEING IN APPOINTING AGENT AS REQUIRED.

AGREEMENT WITH AGENT.

INTRODUCE NEW CL-215-T TO MINISTRIES (CLIENTS), E.G., AGRICULTURE, MERCHANT MARINE, HELLENIC NAVY, TRANSPORT - CL-215T.

RFP, VISITS FROM SUPPLIERS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 ASSIST LAVALIN/UTDC IN MAINTAINING CONTACTS AND OBTAINING TENDER INFORMATION FROM AUTHORITIES FOR NEW ATHENS METRO.

LAVALIN AND BOMBARDIER DECIDED AGAINST BIDDING FOR METRO TURNKEY PROJECT - OTTAWA.

QUARTER: 2 ----

QUARTER: 3 -----

QUARTER: 4 -----