REPORT 4 87/09/25 QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87

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FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST : 304-LAGOS

007-POWER & ENERGY EQUIP. & SERV. NIGERIA

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

GAS TURBINES WILL BE DELIVERED IN 1987.

ALL SUB-SECTORS

CDN FIRM HAS STARTED NEGOTIATIONS ON DOING CIVIL WORKS PART OF INSTALLING ITS GAS TURBINES AS A SIGN OF GOOD FAITH. CO. IS HOPING THAT WHILE THE CIVIL WORKS ARE BEING COMPLETED THAT ECONOMIC RECOVERY PLAN CURRENTLY BE IMPLEMENTED BY NIGERIAN GOVERNMENT.

CDN FIRM HAS SUBMITTED A TRAINING PROPOSAL TO NEPA WHICH INCLUDES THE PROVISION OF SPRE PARTS. ALTHOUGH THIS HAS BEEN OUTSTANDING FOR ALMOST A YEAR, THERE ARE SIGNS THAT NEPA MAY BE CLOSE TO CALLING THE COMPANY IN FOR FURTHER STUDY.

TO INCREASE LEVEL OF CONTACTS WITH GOVERNMENT PLANNING AND NEPA.

THAT AND MOU BETWEEN CDN FIRM AND NEPA BE SIGNED BY MID'87.

SPECIFIC DETAILS OF POWER ENERGY PROJECTS.

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 TO PROMOTE CANADA'S ENERGY EXPERTISE.

QUARTERLY RESULTS REPORTED:

ONT. HYDRO DEPENDING ON NEW WB POWER VII FOR FINANCING FOR ITS TRAINING PROG. WHICH IT SUB-MITTED TO NEPA. POST ARRANGED FOR LOCAL BANK TO PROPOSE FINAN'L PCKGE TO NEPA TO HELP PAY FOR WESTINGHOUSE CANADA TURBINES.

QUARTER: 2 ----

QUARTER: 3 -----

QUARTER: 4 ----