

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (Q&1)

Summary for POST: Los Angeles

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	OVERLOAD (#)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
A. Servicing Export Enquiries						
from Canada	6.3	0.	26.3	0.	0.98	324 (Enquiries)
from Territory	11.0	0.	13.0	0.	0.72	364 (Enquiries)
B. Export Promotion Projects and Events	6.7	0.	9.0	0.	0.47	9 (Projects/Events)
C. Other Trade Development Activities	6.7	0.	8.7	0.	0.46	
D. Promotional Projects	7.0	0.	8.0	0.	0.45	0 (Fairs/Miss/Conf.)
E. Servicing Investment Development						
from Canada	7.7	0.	1.3	0.	0.27	17 (Enquiries)
from Territory	22.0	0.	2.0	0.	0.72	105 (Enquiries)
F. Service to Government						
External Affairs	10.3	0.	3.7	0.	0.42	17 (Reports)
OGAs, Provinces, ETC	5.3	0.	7.3	0.	0.38	0 (Contacts)
G. Administration						
Program Management	15.3	0.	5.0	0.	0.61	
Leave, Professional Dev.	1.7	0.	9.0	0.	0.32	
Total TID Program	100.0	0.	93.3	0.	5.80	
H. Other Programs	0.0	0.	6.7	0.	0.20	

Trade Officers: 6

Non-Trade Officers: 0

Note: Percentage values may not add due to rounding adjustment; maximum adjustment is 1 percent