

BUSINESS AGENDA

Calgary — February 4 — Sub-Andean Basin Hydrocarbon Seminar. This one-day seminar, featuring executives from the region's national oil companies, updates the situation and potential of the petroleum sector in the Sub-Andean Basin. Organized by Alberta Economic Development and Trade in cooperation with Petro-Canada International Assistance Corporation and EAITC. To register, contact Ms. Jean Stachniak, Latin America and Caribbean Sector, Economic Development and Trade. Tel.: (403) 427-4809. Fax: (403) 422-9127.

Ottawa — February 21; **Toronto** — March 7 — Trade Shows Made Profitable. How to improve the return on investment in trade shows is the theme of this \$85, one-day seminar. Sales managers and their staff will learn how to prepare, participate in, evaluate and follow-up on the opportunities provided by trade shows. Contact Barry Siskind, Toronto. Tel.: (416) 483-3836.

Toronto — February 27 — Valuing and Managing Diversity: New Tools for a New Reality. Designed for senior corporate decision-

makers and human resource executives, the conference will highlight the value of promoting diversity in the global workforce. Also planned for **Vancouver** on May 22, and **Montreal** on October 16. To register (fee is \$529.65), contact the Conference Administra-

Davos Symposium Agenda

International Trade Minister John C. Crosbie will be representing Canada at the **Davos Symposium**, an economic summit taking place in Switzerland from January 31 to February 3, 1991.

Minister Crosbie will also participate in the **Conference on North American Free Trade**, organized jointly by the Conference Board of Canada and its American counterpart, the Conference Board Inc. The event is scheduled for February 14-16, 1991, in Acapulco, Mexico.

tor, Canadian Corporate Market Development (CCMD) Inc., 3080 Yonge Street, Suite 5000, Toronto. M4N 3N1. Tel.: (416) 480-1644.

Fax: (416) 480-1646.

Montreal — February 28 — Seminar on The Uruguay Round: An Evaluation of the GATT Negotiations. Judicial experts, negotiators and business representatives will assess the results and consequences of the GATT negotiations. The half-day seminar will be followed by a luncheon discussion. Organized jointly by the International Economic Law Society of Canada, Canadian Council on International Law, Société Québécoise de droit international, Canadian Exporters' Association and Godin, Raymond, Harris, Thomas, Lawyers. To register, contact Mrs. Louise Ste-Marie. Tel.: (514) 954-3471. Fax: (514) 954-3451.

Contacts Update —

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Telephone and facsimile numbers in central Tokyo and parts of Mitaka City, Chofu City and Komae City have changed from seven to eight digits with the addition of the number 3 before existing numbers. If the number being called already is an 8-digit number starting with a 5, there is no change. Now the telephone number—hereshowing the international direct dial code, the country code and the area code—at the Canadian Embassy will be (011-81-3) 3408-2101. Facsimile numbers will be (011-81-3) 3470-7280 3479-5320.

Having provided information on trade opportunities, distribution facilities, investment, joint ventures and licensing sources in Scotland and Northern Ireland, the Glasgow Trade Office officially closed on October 1, 1990. Responsibility for the Glasgow Trade Office will now be handled by the Canadian High Commission in London. Tel.: (011-44-71) 629-9492. Fax: (011-44-71) 491-3968. Telex: (Destination code 51) 261592 (CDALDN G).

PUBLICATIONS

PC Globe 4.0, the "electronic" atlas and database for IBM (R)-compatible computers, is now available. The software package consists of a wide variety of socioeconomic and cultural data, maps, graphics, flags, national anthems, and more. Unified Germany is among the 190 countries profiled in version 4.0 (updated to November 1990). Copies may be obtained by contacting: Action Business Brokers, 965 Leovista Avenue, North Vancouver, B.C. V7R 1R4. Tel.: (604) 987-2861. Fax: (604) 987-9164. A free demo disk is available (specify size).

Economic Profile of the Commercial Fisheries Industry of New England examines the total economic impact of the industry on the region. It provides an overview of the industry's recent performance and examines participation in the fishing, processing and distribution industry sectors in terms of number of vessels, processing plants and employment. Canadian fish and seafood exporters may obtain copies by contacting Info Export. Fax: (613) 996-9709, or call toll-free 1-800-267-8376. Ottawa area: 993-6435.

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