



**WHO PAYS THE DUTY.**—The *Globe* and other free trade journals insist that the consumer pays the duty on all imported goods. This protectionists say is nonsense, that who pays the duty is pretty much a question of supply and demand, and whether we want to buy worse than the other party wants to sell. The watch case trade between Canada and the U. S. will fully illustrate this point. Before there were any Canadian factories in existence, the price of cases in Canada was the regular American price plus whatever duty was levied by the Government, and varied from 15 to 17½ per cent. American goods in Canada were, therefore, from 15 to 17½ per cent. dearer in Canada than they were in the U. S. To-day under a protective tariff of 35 per cent. American goods instead of being sold in Canada at 35 per cent. advance on U. S. prices, are actually sold here at identically the same prices as they bring in their own home market. If you ask any Canadian jobber who pays the duty on "Montauk" or "Union" cases, he would simply smile and show you a credit note from the U. S. manufacturer for the amount of duty, he, the Canadian jobber has to pay the Canadian Government. There must either be a big bonanza in making snide gold filled cases, when the manufacturers can afford to sell them for export at from 30 to 35 per cent. less than they do to the largest trade in their own country, or the idea of these manufacturers is to break down the Canadian factories by this cut-throat competition, well knowing that when once they are closed up again they can easily raise the prices enough to recoup themselves for the loss they have sustained in so doing. The wonder is that American jobbers, who are usually so wide awake, will submit to be compelled to pay 35 per cent. more for the goods of these manufacturers, than Canadian jobbers just across the line can buy them for. So far as watch cases are concerned, these credit notes should fully answer the query of "Who pays the duty?"

## OTHER NOTES.

The surgical operation performed some time ago upon the throat of Campanini, the great singer, has resulted in a great success, and the voice, believed to be silenced, will be heard again.

The 250-copies edition de luxe of Stanley's new book, with his autograph, the original price of which was fixed at \$25 per copy, have all been bought by speculators. The price is now raised to \$150 per volume.

MARK TWAIN'S success in life, says a correspondent of the *Chicago Times*, seems to have made him crusty and sour. He is worth considerably over \$2,000,000, and finds it no joke to take care of so much wealth.

THE KING OF SIAM has a private fortune of \$50,000,000, with an annual income of \$10,000,000. Of course the temptation of a man with this wealth to require everybody to approach him on all fours is very great, and yet the Siamese monarch has lately abolished this custom.

PHONOGRAPHY is rapidly becoming one of the standard branches of education in Great Britain. From recent returns it appears that in the first quarter of this year the teachers of phonography had under instruction, in the whole of Great Britain, 34,739 males and 3,028 females, making a total of 37,767, while the number under instruction during the whole of last year was 44,730.

It is stated in Italian journals that the dome of St. Peter's has been cracking for a considerable length of time, and the number and extent of the fissures is becoming alarming. It appears that about one hundred years ago a similar state of things was remedied by encircling the dome with a strong band of metal. The band was heated and its contraction on cooling was found to be sufficient to close up the cracks.

It is said that a man severely afflicted with deafness can hear when riding in a rumbling car. The philosophy of this phenomenon, as stated by an aurist, is due to the well-known counteraction of the noisy motion on the drum of the ear—that is, the rumble of the heavy wheel on the track causes the drum to vibrate, and in this way producing or exciting the capacity to hear. Instead of raising the voice when speaking to a deaf person in a moving car or vehicle, the voice should be low.

## OUR HELP COLUMN.

THE TRADER aims to be of practical value to the Retail Jewelry Trade. NO CHARGE is therefore made for advertising in this column, but the subject-matter should not exceed five type lines, or about 60 words.

**A YOUNG MAN** of good habits and five years' experience at watch and clock work, is open for an engagement. Will accept moderate salary to begin. Unexceptional references. Address A. C., care of C. E. BILLINGS, 208 Dundas Street, London.

**A RARE** chance to purchase a good paying business in the best town on the Intercolonial Railway. Stock about \$5,000; population 7000. Terms to suit. Owner retiring from business. Only those meaning business need apply. H. ELLIS, 14 Wellington Street W., Toronto.

**FOR SALE**, good paying jewelry business in good town in Western Ontario, population 2200. Repairing more than pays all expenses. Stock small. Correspondence strictly confidential. Owner has other jewelry business to attend to. Address, A. B., (JEWELRY), TRADER Office, Toronto.

**FOR SALE** or will exchange for watches, Francis engraving machine with box of type and attachments. Price \$90. Good order. DAVIDSON BROS., Vancouver, B. C.

**FOR SALE.**—Nine volumes of *Jewelers' Circular* from 1880 to 1890. *Watchmaker and Metalworker*, Chicago, from July 1881 to Dec., 1887. *Jewelers' Journal*, Nov. 1883 to Oct. 1887. Also five or six last volumes of *Keystone*. All in bond. Apply to NABESHIMA, care of TRADER PUB. Co., Toronto.

**FOR Sale.**—In the thriving Town of Dunnville, a good jewelry business; central location. Established over 30 years, will sell at a bargain house and lot including stock and fixtures, this is an excellent opportunity for a good practical watchmaker. Good reason for selling, have been 55 years at the bench. For particulars address, E. J. LASALLE, Box 11, Dunnville, Ont.

**STOLEN.**—One ladies' six size 14k. gold watch, engraving turned, engraving T. B. to M. B. '83, on chain. A liberal reward will be given by applying to T. B. care of TRADER PUB. Co., Toronto.

**SITUATION** as watchmaker and telegraph operator or watchmaker alone, complete kit of tools, Webster-Whitcomb lathe, &c. Good workman, single. Best of references. Wages not less than \$10 per week. Address, P. O. Box 254, Waterloo, Que.

**SITUATION WANTED** by young watchmaker as improver, two years' experience. Well up in watch work. Good references. Wages no object. Address, L. O. C., Box 663, Guelph, Ont.

**TO JEWELERS.**—Situation wanted as jobber. Can supply tools. Apply 16 Russell St., Toronto.

**WANTED** working jeweler, steady employment. Must be honest and of steady habits. References required. Apply by letter stating wages to A. ROSENTHAL, Ottawa.

**YOUNG MAN WANTED** to learn the watch repairing and jewelry business, one preferred who has had a few months' experience or more. Good references required. Apply to G. J. CLARKE, Virden, Man.