

Danderine

Makes your hair grow long, heavy and luxuriant and we can prove it

Get a 25 Cent Bottle Now and Forever Stop Falling Hair, Itching Scalp and Dandruff

Hair Becomes Soft, Fluffy, Lustrous and Abundant After a Danderine Hair Cleanse

Danderine is to the hair what fresh showers of rain and sunshine are to vegetation. It goes right to the roots, invigorates and strengthens them. Its exhilarating, stimulating and life-prolonging properties cause the hair to grow abundantly long, strong and beautiful. It at once imparts a sparkling brilliancy and velvety softness to the hair, and a few weeks' use will cause new hair to sprout all over the scalp. Use it every day for a short time, after which two or three times a week will be sufficient to complete whatever growth you desire.

Immediately after applying a little Danderine all dandruff will disappear, all itching of the scalp will cease and there will be no more loose or falling hair.

If you wish to double the beauty of your hair in ten minutes surely try this—moisten a cloth with a little Danderine and draw it carefully through your hair, taking one small strand at a time, this will cleanse the hair of dust, dirt or any excessive oil—in a few moments your hair will be wavy, fluffy and abundant and possess an incomparable softness, lustre and luxuriance, the beauty and shimmer of true hair health.

If you care for beautiful, soft hair and lots of it surely get a 25 cent bottle of Knowledge's Danderine from any drug store or retail counter—A real surprise awaits you.



of practical life? Have they the stuff to fight the commercial battle through to success? I'm afraid the young Englishman's idea is that a workman is not a gentleman. This is not entirely his own fault. His education and the general attitude of society engender this false idea.

Creative Commerce.

"The problem is mental and moral. Men practise what they think, and our educators must train our children and youths to be alive to the opportunities and responsibilities of to-day rather than the beauties of classic lore. Our schools should inspire in them a noble sense of democracy which sees in every honest activity something fine, instead of a genteel snobbery that regards work as degrading."

"In Canada and the United States, where I had my training, every man is judged by the way he does his work, since that is the true measure of his value to society."

"The belief that only a few careers are open to a gentleman is antiquated. Business is quite as honorable a career as the Army or Navy. The functions of the latter are to tear down and destroy, but commerce builds up the prosperity of a nation, and makes possible the support of the army and navy."

"Commerce is creative. In it a man has an opportunity of becoming a leader and benefactor of men. As an employer, he is a great social factor, and he can, if he will, use his power to bring about better conditions for his fellow men."

"The only disgrace involved in labor is shirking it. The man who digs a ditch well is the man who may be a great engineer. But before he can be at the top he must learn to do well each task that lies between the bottom and the top."

"He must serve his apprenticeship, for he cannot direct others until he has learned discipline. If he is to manage a business successfully he must know the special problems and responsibilities involved in every as-

pect of that business. The physician and the lawyer go through a long and arduous training to equip themselves for their professional duties. The business man should do the same. Only in this way can business be invested with the dignity of a profession."

Two Sides to Life.

"An old friend of my father's was the manager of a great railroad. When I left school I was appointed to a position on his line. At that time he told me that there was two sides to my life, the personal and the professional. He was interested in the first, but not in the latter except as I proved my merit."

"I started at a little station handling baggage. Before I left that station I had learned to clean lamps, to telegraph, and to switch engines. I had to do each thing well before I received something better to do. That is how I learned the railway business, one step at a time. Young men in Canada and the States are to-day learning business in the same way. They are serving practical apprenticeship. Their progress is in direct proportion to their ability and application."

"In England there are many splendid enterprises built up by hard-working, level-headed men. But I notice that instead of learning the business as they did from the bottom up, their sons are learning it in the gentleman's way—from the office. That is not the way to train practical men who are to carry on a business successfully."

"Recently a university man came to me for a position. He was a nice boy, just the sort I would like to have here in the office. But he had no idea of work."

"What have you to sell?" I asked.

"He looked at me in surprise and said:—

"I'm not a salesman."

"Yes you are; all of us are salesmen," I told him. "You have your brain, your character, your ability, your time to sell!"

No Real Value.

"When I asked him what he could do well, I found that he could do a little of several things, but he had not done any one thing thoroughly. He was working for thirty shillings a week, but he wanted an increase if he came to me, yet he had no real value to exchange for that increase."

"Now, if that boy had come here prepared to show me that he was worth something in this business, he would have been sitting at a desk today. He did not have that vivid individuality that betrays an active



RELIABLE
Logger Beer,
FIVE CENTS.
EVERYWHERE.

Nox All Stout!
Will Warm You!
All Our Drinks
Will Charm You.

RELIABLE LEMONADE

MADE WITH
MESSINA LEMONS, CANE SUGAR,
and
FILTERED CARBONATED WATER.
DOESN'T OPEN WITH A BANG.

TERMS:--CASH.

Reliable Manufacturing Co., Ltd. Phone 5.

Tells Britishers

Where They Fail Industrially.

Sons of "Gentlemen" Taught to Despise Real Labor, Says F. C. Salter.

"I believe that Sir Hiram Maxim has hit upon one of England's gravest problems in suggesting an inquiry into why young Englishmen do not 'get on' as do young Canadians or Americans."

said Mr. Fred C. Salter, European manager of Canada's Grand Trunk Railway. In replying to a question by a London Express representative as

to his opinion of Sir Hiram Maxim's recent vigorous letter on the subject. "Seven years ago, when I came from Canada to England, I could not help noticing the radical attitude of society towards honest work. In England labour is low in the social scale."

"It seems to me that the young men here to-day are men of clay instead of granite. They are pleasing so far as looks go, but have they the qualities that endure the buffets and blows

A bottle of prevention is better than a deranged stomach.

Abbey's Effervescent Salt
25c and 60c bottle.
Sold every where.

ANNUAL Feb. SALE

This Great Event in our Store is looked forward to by hundreds, because of the SPICY BARGAINS which have been secured by them. This year our Sale includes many SNAPPY SPECIALS going at QUICK MARCH PRICES.

<p>Ladies' Extra Special.</p> <p>Heavy Cream Flannelette Petticoat, with frill. This special... 65c</p> <p>LONG CLOTH CAMISOLES.</p> <p>Ladies' White Longcloth Camisoles, handsomely trimmed with Lace; some with puff sleeves. Reg. 95c. Sale Price... 62c</p> <p>KNICKERS.</p> <p>Ladies' White Knickers, Lace trimmed. Reg. 75c. Sale Price... 50c. Reg. 85c. Sale Price... 65c.</p> <p>UNDERSKIRTS.</p> <p>Ladies' White Cotton Underskirts. Reg. \$1.20. Sale Price... 95c. Reg. \$1.80. Sale Price... \$1.50</p> <p>BLOUSES.</p> <p>Ladies' American White Lawn Blouses. Reg. 85c. Sale Price... 67c. Reg. \$1.20. Sale Price... 95c. Reg. \$1.40. Sale Price... \$1.15</p> <p>Paper Serviettes, Colored Border, 2c. doz.</p>	<p>Crockeryware Specials.</p> <p>A STRIKING BARGAIN LIST.</p> <p>Children's Cups and Saucers, Fancy China. Reg. 12c. Now... 6 cents</p> <p>Fine White English China Cups and Saucers (breakfast size). Regular 20 cts. Now... 10 cents</p> <p>Fancy China Cups, a large variety to select from. Reg. price, 16 and 18 cents. Now... 10 cents</p> <p>Glass Cream Jugs. Reg. 12c. Now 5c. each</p> <p>BARGAINS in PICTURES and PICTURE FRAMES. QUITE NEW - FROM 20 CTS. UP.</p> <p>Crockeryware Specials.</p> <p>Large Hand Lamp, fitted. Reg. 25 cents. Now... 15 cents</p> <p>Large Table Spoons. Reg. 6c. Now 4c. each</p> <p>Egg Beaters (Dover). Reg. 10c. Now 6c. ea.</p> <p>Assorted sizes of Teapots, all going for 10c. each.</p> <p>Fancy Colored Glass Dishes. Reg. 15 cents. Now... 9 cents</p> <p>Plates, tea size, 3c.; Dinner... 5c. each</p> <p>Meat Mincers. Reg. 20c. Now... 10c. each</p> <p>7-piece Berry Set, Crystal Glass. Reg. 45c. set. Now... 25 cents</p> <p>Glass Butter Coplers. Reg. 18c. Now... 10c. ea.</p>	<p>Stationery Specials.</p> <p>Photo Mounts, to hang or stand, 20 and 15c. each. Now 2 for... 5 cents</p> <p>Scrap Pictures. Reg. 5c. sheet. Now 2 for... 5 cents</p> <p>A lot of Colored Pictures, size 16 x 20, now offered for... 2c. each</p> <p>Check, Order, Invoice, Account, Memo, and Delivery Forms. Reg. price 18 cents. Now... 8c. each</p> <p>A lot of Picture Books (quite new) selling from... 2c. up</p> <p>Children's Invitation Stationery. Reg. 20c. box. Now... 5c. box</p> <p>Boxes British Line Stationery, 24 sheets paper, 24 envelopes, reduced to 5c. box</p>	<p>Gent's Extra Special.</p> <p>Heavy All-Wool Scotch Knit Singlets, in Shetlands and Naturals. This Special... 65c</p> <p>TABLE LINEN.</p> <p>White Table Linen. Reg. 50c. Sale Price... 39c</p> <p>TABLE NAPKINS.</p> <p>White Table Napkins. Reg. 10c. each. Sale Price, 6 for... 45c</p> <p>Regular 15c. each. Sale Price, 6 for... 65c</p> <p>SHEETING.</p> <p>White Twilled Sheeting. Reg. 35c. Sale Price... 29c</p> <p>SHIRTING.</p> <p>Special White Shirting. Reg. 9c. Sale Price... 7c</p> <p>LONGCLOTH.</p> <p>White American Longcloth, 36 in. wide, very fine. Reg. 18c. Sale Price... 15c</p> <p>Drawing Plus, 2 c. a box.</p>
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C. L. MARCH CO., Ltd.

of hundreds which have come to my attention. "Work is honorable. Canada has inherited that ideal from English tradition, but England to-day seems to have forgotten it. Unless young Englishmen correct their distaste for work I cannot see the success ahead for them that I do for their Canadian brothers."

FROM FAR AND FEAR.

Miss Margaret Bender, of St. Joseph, Missouri, is claiming \$2,000 damages against Mr. W. T. Maget, a farmer, for seven kisses he stole from her.

A singular spectacle was afforded at Tooting at the funeral of a baker. If the hearse were three half-penny loaves, a small bag of flour, a minia ture trough, and other utensils connected with the dead man's trade.

A new engine, built at Crewe, has just accomplished a remarkable performance during a trial run. The engine, a side-tank goods locomotive running on the level, drew with ease a train two-thirds of a mile in length. The load moved was of the record weight of 2,000 tons, the train being composed of 175 fully loaded wagons.

A doctor in Yokohama, Japan, has built himself a novel house with a view to guarding against microbes. The walls of this remarkable edifice are made of blocks of glass. They are hollow, the interstices being filled up with a solution of salts of soda which is intended to regulate the temperature of the interior. The windows are hermetically closed, and air is only admitted after passing through filters.

An old woman named Czabo, who was found dead in Budapest, left a will in which she set forth that all her money over £1,000 should be given to her dog. The animal was handed over to the relatives, who, it is said, will contest the will. The old woman had set a room apart for her dog. It was furnished with large mirrors and antique furniture upholstered in silk. Only the dog was allowed to enter this room.

In a number of skin-grafting operations he has recently carried out, a Philadelphia physician has used the lining of eggshells instead of human skin. One of the patients he is reported to have successfully treated in this way was a woman who had had the skin burned off her back. The physician declares that the suffering which has been imposed on human donors of skin for such operations is unnecessary. Only fresh eggs may be used.

Up to the Specification

Mr. W. J. Bryan had occasion once to protest against the assessment of a pet goat at \$25. Mr. Bryan claimed that the goat was not real property. "Does your goat run loose on the roads?" asked the official. "Well, sometimes," admitted Mr. Bryan. "Does he butt?" was the next question. Mr. Bryan again admitted an occasional offence. "Well," said the old gentleman, "this rule says, 'Tax all that property running and abutting on the highway.' I don't see that I can do anything for you."

An English Chemist Has Discovered How to Grow Hair.

In England the ladies have entirely abandoned wearing rats which is due entirely to this new discovery. It has been proven that Henna leaves contain the ingredients that will positively grow hair. That they contain this long-sought-for article is proven every day.

The Americans are now placing on the market a preparation containing the extract from Henna leaves, which is having a phenomenal sale. This preparation is called SALVIA, and is being sold with a guarantee to cure Dandruff and to grow hair in abundance. Being daintily perfumed SALVIA makes a most pleasant hair dressing. McMurdo & Co., your druggist, is the first to import this preparation into St. John's and a large, generous bottle can be purchased for 50c.

A smart hat of cerise taffeta is made effective by a facing of black velvet. A bunch of tiny roses placed on the brim forms the only trimming. For the evening the hat trimmed with flowers may be worn, but hats trimmed with aigrettes or feathers are more effective, and certainly more popular.

108 Nox a Cold in One Day

108 is the number of a prescription by an eminent doctor, and it cures Coughs, Colds, Bronchitis and Sore Throat. Try it. 25 cents a bottle at McMurdo & Co.

Smart little tailored costumes in snowy white whipcords, beautifully braided, or white serges, also braided, are ready for the southern season. The blanket coat, in its delightful warmth, and its beautiful lining of brocade, comes to us in a practical model that is far from being cheap.

Dr. de Van's Female Pills
A reliable French regulator; never fails. These pills are exceedingly powerful in regulating the generative portion of the female system. Refuse cheap imitations. Dr. de Van's are sold at 25c. a box, or three for \$1.00. Mailed to any address. The Sobell Drug Co., St. Catharines, Ont.