The Evening Telegram St. John's, Newfoundland, February 14, 1912 ... 7



luxuriant and we can prove it

Get a 25 Cent Bottle Now and Forever Stop Falling Hair, Itching Scalp and Dandruff

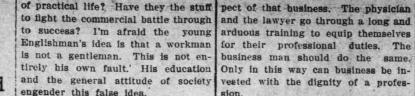
Hair Becomes Soft, Fluffy, Lustrous and Abundant After a Danderine Hair Cleanse

Danderine is to the hair what fresh showers of rain and sunshine are to vegetation. It of rain and summine are to vegetation. It goes right to the roots, invigorates and strengthens them. Its exhilarating, stimula-ting and life-producing properties cause the hair to grow abundantly long, strong and beautiful. It at once imparts a sparking brilliancy and velvety softness to the hair, and a few weeks' use will cause new hair to arout all over the scale. Use it easers des sprout all over the scalp. Use it every day for a short time, after which two or three times a week will be sufficient to complete whatever growth you desire.

Immediately after applying a little Dan-derine all dandruff will disappear, all itching of the scalp will cease and there will be no re loose or falling hair.

If you wish to double the beauty of your air in ten minutes surely try this-moisten cloth with a little Danderine and draw it refully through your hair, taking one small and at a time, this will cleanse the hair of ast, dirt or any excessive oil—In a few noments your hair will be wavy, fluffy and us hat us does an incomparable soft. andaut and possess an incomparable soft-ss, lustre and luxuriance, the beauty and immer of true hair health.

If you care for beautiful, soft hair and lots of it surely get a 25 cent bottle of Knowl-on's Danderine from any drug store or oilet counter-A real surprise ---aits you.



sion.

Creative Commerce.

"The problem is mental and moral. educators must train our children and youths to be alive to the opportunities and responsibilities of to-day rather than the beauties of classic lore. Cur schools should inspire in them a noble sense of democracy which sees in every honest activity something fine, instead of a genteel snobbery that regards work as degrading. "In Canada and the United States, where I had my training, every man is judged by the way he does his work, since that is the true measure of his value to society.

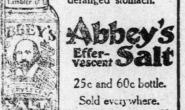
"The belief that only a few careers are open to a gentleman is antiquated. Business is quite as honorable a career as the Army or Navy. The functions of the latter are to tear down and destroy, but commerce builds up the prosperity of a nation. and makes possible the support of the

army and navy. "Commerce is creative. In it a man has an opportunity of becoming a leader and benefactor of men. As an employer, he is a great social factor, and he can, if he will, use his power to bring about better conditions for his fellow men. "The only disgrace involved in la-

bor is shirking it. The man who digs a ditch well is the man who may be a great engineer. But before he can each task that lies between the bottom and the top.

"He must serve his apprenticeship, for he cannot direct others until he has learned discipline. If he is to manage a business successfully he must know the special problems and responsibilities involved in every as-

> A bottle of prevention is better than a deranged stomach.



Two Sides to Life, "An old friend of my father's was Men practise what they think, and our the manager of a great railroad. When I left school I was appointed to a position on his line. At that time he told me that there was two sides to my life, the personal and the professional. He was interested in the first, but not in the latter encept as I proved my merit.

"I started at a little station handling baggage. Before I left that station I had learned to clean lamps, to telegraph, and to switch engines. I had to do each thing well before I received something better to do. That is how I learned the railway business. one step at a time. Young men in

Canada and the States are to-day learning business in the same way. They are serving practical apprenticeship. Their progress is in direct proportion to their ability and application.

"In England there are many splendid enterprises built up by hardworking, level-headed men. But notice that instead of learning the business as they did from the bottom up, their sons are learning it in the gentleman's way-from the office. That is not the way to train practical men who are to carry on a business successfully.

"Recently a university man came to me for a position. He was a nice boy, just the sort I would like to have here be at the top he must learn to do well in the office. But he had no idea of work. "'What have you to sell?' I asked.

"He looked at me in surprise and said:-

"'I'm not a salesman.' "'Yes you are; all of us are salesmen,' I told him. 'You have your brain, your character, your ability, your time to sell!'

No Real Value.

"When I asked him what he could do well. I found that he could do a little of several things, but he had not done any one thing thoroughly. alve to exchange for that increase. "Now, if that boy had come here

> worth something in this business, he would have been sitting at a desk today. He did not have that vivid in- willing to start as a workman and dividuality that betrays an active prove himself. That case is typical



Logger Beer, FIVE CENTS. EVERYWHERE.

Nox All Stout! Will Warm You!

All Our Drinks

Will Charm You.

RELIABLE LEMONADE

MADE WITH

MESSINA LEMONS, CANE SUGAR,

and

FILTERED CARBONATED WATER.

DOESN'T OPEN WITH A BANG.

TERMS:--CASH.

He was working for thirty shillings a week, but he wanted an increase if he came to me, yet he had no real value to exchange for that increase. Reliable Manufacturing Co., Ltd. Phone 5.

prepared to show me that he was mind. He wanted a position where of hundreds which have come to "Work is honorable. Canada has inherited that ideal from English tra-

dition, but England to-day seems to Mr. W. J. Bryan had occasion once have forgotten it. Unless young Engto protest against the assessment of lishmen correct their, distaste for a pet goat at \$25. Mr. Bryan claimed work I cannot see the success that the goat was not real property. ahead for them that I do for their "Does your goat run loose on the Canadian brothers." **FROM FAR**

roads?" asked the official. "Well, sometimes." admitted Mr. Bryan. "Does he butt?" was the next queson. Mr. Bryan again a

gentleman, "this rule says, 'Tax all

An English Chemist Has Discovered How to Grow

Hair.

In England the ladies have entirely

abandoned wearing rats which is due

entirely to this new discovery.

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AND FEAR. casional offence. "Well," said the old

Industrially. Sons of "Gentlemen" Taught to De- 1 to his opinion of Sir Hiram Maxim's spise Real Labor, Says F. C. recent vigorous letter on the subject. "Seven years ago, when I came from Canada to England, I could not help noticing the radical attitude of society towards honest work. In England labour is low in the social scale. as do young Canadians or Americans," "It seems to me that the young men said Mr. Fred C. Salter, European here to-day are men of clay instead manager of Canada's Grand Trunk of granite. They are pleasing so far Railway, in replying to a question by as looks go, but have they the quali-

a London Express representative as ties that endure the buffets and blows

Salter. "I believe that Sir Hiram has hit upon one of England's gravest problems in suggesting an inquiry into why young Englishmen do not 'get on'

e remnant of officers being B cers wear the Rifle officers swords, for the once cavalry. r, the battalion s sword rest in catch question sergeant major answer is, 'At lor.'- London

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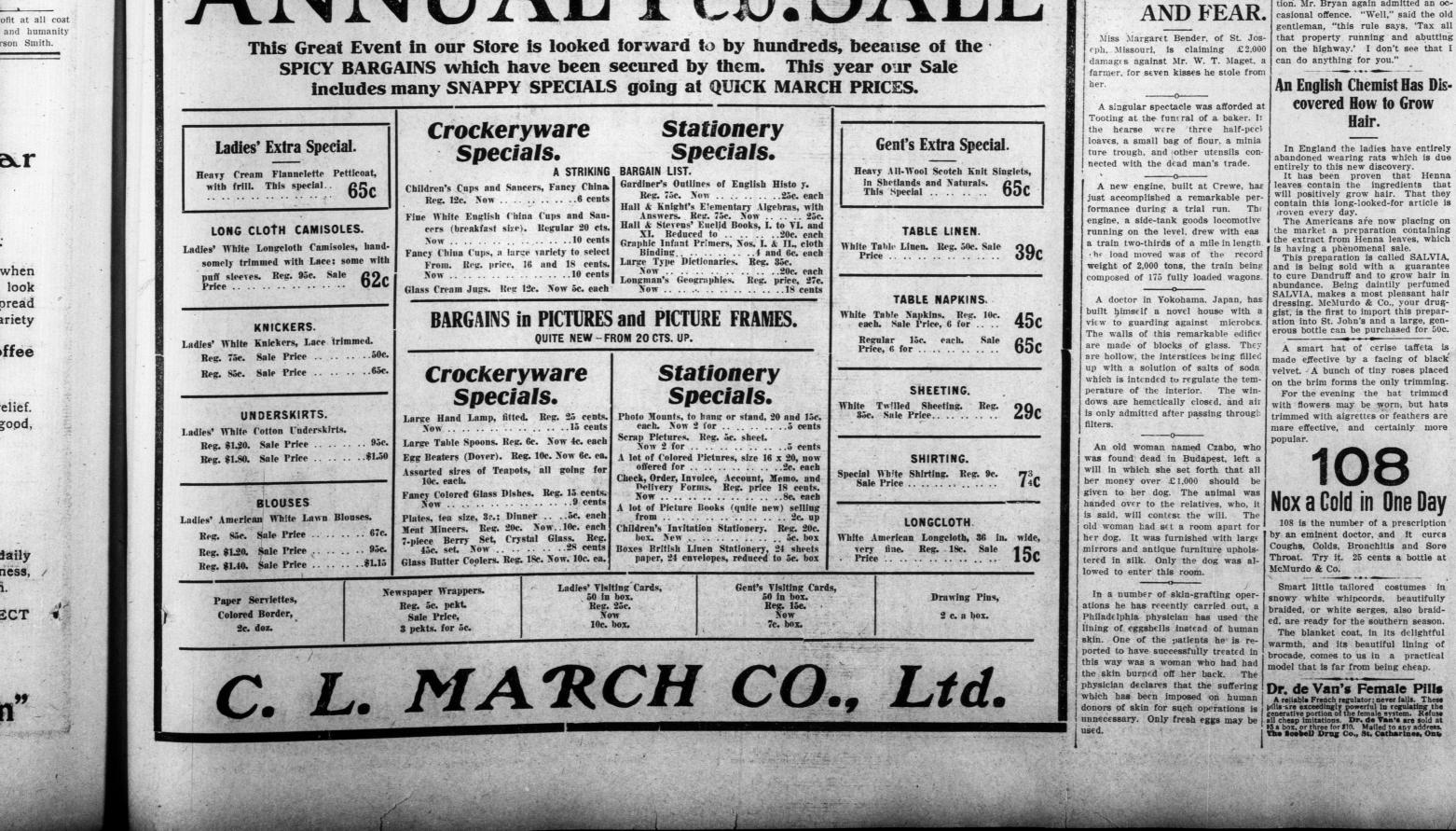
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It has been proven that Henna A new engine, built at Crewe, has leaves contain the ingredients that will positively grow hair. That they contain this long-looked-for article is just accomplished a remarkable performance during a trial run. The roven every day. The Americans are now placing on engine, a side-tank goods locomotive the market a preparation containing the extract from Henna leaves, which running on the level, drew with eas a train two-thirds of a mile in length is having a phenomenal sale. This preparation is called SALVIA, and is being sold with a guarantee to cure Dandruff and to grow hair in abundance. Being daintily perfumed he load moved was of the record weight of 2,000 tons, the train being composed of 175 fully loaded wagons. SALVIA, makes a most pleasant hair dressing. McMurdo & Co., your drug-A doctor in Yokohama, Japan, has built himself a novel house with a gist, is the first to import this prepar-ation into St. John's and a large, genview to guarding against microbes. erous bottle can be purchased for 50c. The walls of this remarkable edifice are made of blocks of glass. They A smart hat of cerise taffeta is made effective by a facing of black velvet. A bunch of tiny roses placed on the brim forms the only trimming. For the evening the hat trimmed with flowers may be worn, but hats trimmed with aigrettes or feathers are mare effective, and certainly more

are hollow, the interstices being filled up with a solution of salts of soda which is intended to regulate the temperature of the interior. The windows are hemetically closed, and air is only admitted after passing through

An old woman named Czabo, who was found dead in Budapest, left a will in which she set forth that all her money over £1,000 should be given to her dog. The animal was handed over to the relatives, who, it said, will contest the will. The old woman had set a room apart for her dog. It was furnished with large mirrors and antique furniture upholstered in silk. Only the dog was allowed to enter this room.

In a number of skin-grafting operations he has recently carried out, a Philadelphia physician has used the ed, are ready for the southern season. lining of eggshells instead of human skin. One of the patients he is reported to have successfully treated in this way was a woman who had had the skin burned off her back. The physician declares that the suffering Dr. de Van's Female Pills

by an eminent doctor, and it cures Coughs, Colds, Bronchitis and Sore Throat. Try it. 25 cents a bottle at McMurdo & Co.

Smart little tailored costumes in snowy white whipcords, beautifully braided, or white serges, also braid-The blanket coat, in its delightful warmth, and its beautiful lining of brocade, comes to us in a practical model that is far from being cheap.

which has been imposed on human donors of skin for such operations is unnecessary. Only fresh eggs may be used.

Nox a Cold in One Day 108 is the number of a prescription