

**TO LIFE MEN**  
**THE ROYAL-VICTORIA LIFE INSURANCE CO.**  
 OF CANADA

wishes to engage in Nova Scotia, Quebec, Ontario, Manitoba and Saskatchewan, several competent and productive field men. Good Terms Apply to

**DAVID BURKE**  
 General Manager, MONTREAL

**SUN FIRE** INSURANCE OFFICE  
 Founded A.D. 1716  
 Head Office, Threadneedle St., London, England  
**THE OLDEST INSURANCE COMPANY IN THE WORLD**  
 Canadian Branch, 15 Wellington St. E., Toronto, Ont.  
**H. M. BLACKBURN, Manager**  
 E. McKAY, Ontario Inspector  
 Toronto Agents HIGINBOTHAM & LYON, Phone M. 488  
 Agents IRISH & MAULSON, Ltd., Phones M. 6966 and 6967  
 AGENTS WANTED IN ALL UNREPRESENTED DISTRICTS

**The Continental Life Insurance Company**  
 Continental Life Building, Toronto  
 Have a vacancy for an experienced field man as Inspector for the Province of Ontario.  
 Apply **GEORGE B. WOODS**, President and Managing Director

**NORTHERN LIFE ASSURANCE COMPANY OF CANADA**

We have positions on our field staff for reliable producers. As several good districts are open, the opportunity is now. Take advantage of it by writing to our Head Office at London.

**W. M. GOVENLOCK**, Secretary. **JOHN MILNE**, Managing Director.



Total Assets \$93,057,042  
 Canadian Investments Over \$8,000,000  
 (Greatly in excess of other Fire Companies)  
 Manager for **Randall Davison**  
 Resident Agents, Toronto Branch **Evans & Gooch**  
**J. A. Stewart**, Inspector

**North American Life Assurance Company**

"Solid as the Continent"  
 President: **JOHN L. BLAIKIE**  
 Vice-Presidents: **E. GURNEY, J. K. OSBORNE**  
 Man. Director: **L. GOLDMAN, A.I.A., F.C.A.**  
 Secretary: **W. B. TAYLOR, B.A., LL.B.**

1909  
 Cash Income - \$2,028,575  
 Assets - 10,490,465  
 Net Surplus - 1,018,121  
 One or two good openings for men of character and ability,  
 For particulars write to  
**T. G. McCONKEY, Supt. of Agencies**  
 Home Office, **TORONTO**

**THE NORTHERN ASSURANCE CO., LTD.**  
 OF LONDON, ENG.  
 Canadian Branch, 88 Notre Dame St. West, Montreal.  
 Accumulated Funds, (1909) \$37,180,000  
 Uncalled Capital 13,500,000  
 Total \$50,680,000  
 Applications for Agencies solicited in unrepresented districts.  
**G. E. Moberly, Supt. E. P. Pearson, Agt. Robt. W. Tyra, Man. for Can.**

**THE LONDON ASSURANCE** Head Office Canada Branch, MONTREAL  
 Total Funds, \$20,000,000  
 Established A.D. 1720 FIRE RISKS accepted at current rates  
 Toronto Agents: **S. Bruce Harman**, 19 Wellington St. East.

**Insurance Co. of North America**  
 Incorporated 1794. PHILADELPHIA, PA. Founded 1792.  
 CAPITAL \$ 4,000,000.00  
 ASSETS 15,468,877.76  
 LOSSES PAID EXCEED 146,000,000.00  
**ROBERT HAMPSON & SON, Limited**  
 1-5 St. John St., Montreal. General Agents for Canada.

**THE STANDARD LIFE Assurance Company of Edinburgh** Established 1825  
 Head Office for Canada, MONTREAL, QUE.  
 Invested Funds \$61,000,000  
 Investments, Canadian Branch 18,000,000  
 Revenue 7,400,000  
 Deposited with Canadian Govt. and Govt. Trustees, over 7,000,000  
 Apply for full particulars.  
**D. M. McGOUN, Mgr.** **CHAS. HUNTER**, Chief Agent Ont.

**MEN of ENERGY** are offered **WORK of MOMENT** in desirable localities representing a sixty-year old institution with modern, liberal, law-conforming policies, and helpful Home office co-operation. Much good territory available. Many opportunities for advantageous positions. Inquire NOW.  
**Union Mutual Life Insurance Co'y.**  
 PORTLAND, MAINE  
**Fred. E. Richards, President** **Henri E. Morin, Supervisor**  
 For Agencies in the Western Division, Province of Quebec and Eastern Ontario, apply to **WALTER I. JOSEPH, Manager**, 19 St. James St., Montreal.  
 For Agencies in Western Ontario, apply to **E. J. ATKINSON, Manager**, 107 Manning Chambers, 72 Queen St. West, Toronto.



Canada Branch, Head Office, Montreal.