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Hudebaker Proof Book

You Should Read the

The writer of these words has been reading and preparing business literature for a good many years.

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- But he has never read and (he is sorry to say) he has never written as convincing a book as this Studebaker Proof Book.
- The Studebaker Proof Book is simply a volume of evidence-evidence of the value contained in the Studebaker car.
- He feels impelled to urge you to send for it.

And if you do send for it, he is willing to venture a prediction.

He is going to predict that you will buy a Studebaker car.

Turn an X-Ray on the Car

- Because he is positive that you will recognise immediately, as he did that this book is a book of Truthsolid, convincing, substantial Truth in every word, paragraph and page, from cover to cover.
- Take the Studebaker FOUR, electrically started and electrically lighted, at \$1375.
- This Studebaker Proof Book doesn't mention the Studebaker FOUR by name except in the concluding page.
- But every fact cited, every detail described, every process pictured, gives ou an intimate idea of how that FOUR is built.
- It turns an X-Ray on to the car so that you can see its very vitals.
- It makes you appreciate perhaps for the first time, how marvelous that price of \$1375 actually is.

You Appreciate the Studebaker FOUR

You realize that it couldn't be sold for that price if it were not for the size and scope, and the scientific

You appreciate, as you travel with him through the plant, what it means to get in this \$1375 Studebaker FOUR—no less than 247 drop forgings instead of malleable iron castings.

- You discover that not only the vital parts but even the lamp brackets, body irons, seat braces are of steel, drop forged and heat treated in the Studebaker plant.
- It begins to dawn on you why the Studebaker FOUR is lighter and yet stronger than the great majority of cars of equal carrying capacity.
- Then you realize that the magnificent long stroke, small bore motor in the \$1375 FOUR is not only Studebaker design, but very much more.
- It is Studebaker-built, down to the casting of the cylinders, pistons and upper part of the crank case, in one of the finest-if not the very finest foundries in the world.
- You learn that Studebaker steel is steel indeed—that every piece that goes into the FOUR has at least from four to six heat treatments.

You Almost See the Actual Operations

- So step by step this graphic Proof Book takes you into forge shops, foundries laboratories-shows you how the steel in the \$1375 FOUR is tempered and tested for cam shafts, crank shafts, connecting rods, gear wheels, transmission shafts, etc., etc.
- By word, picture and photograph it describes the drastic test of Stude. baker springs-the grinding and cutting of gears-a hundred things you ought to know, told in a way you can understand, and every word of which you will enjoy.
- Trust to the experience of one who has spent a lifetime studying business literature—this is a book worth



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