

### 3.2 Buyers of Sludge Disposal Equipment and Services

Except in major population centres, sludge disposal is not regarded by sewage treatment authorities as a problem that needs addressing. The exceptions among the regions covered in this report are Sydney (NSW), Melbourne (Vic), the Hunter region (Newcastle, NSW), and the Gold Coast (Qld).

The market for sludge handling, treatment and disposal equipment and services received a major boost when, in November 1989, the Sydney Water Board called for tenders to dispose of its sludge (44,000 tonnes per year in 1989, projected to rise to 95,000 by the year 2000).

Progress in Sydney is being watched closely by other jurisdictions, and its initiatives could be copied elsewhere, creating a market for equipment and services.

If such markets are established, the buyers will be the same as listed for wastewater treatment systems.

### 3.3 Suppliers of Wastewater Treatment Equipment

The major suppliers of equipment to wastewater treatment agencies in eastern Australia are listed below. This list is meant neither to be in order of preference nor is it comprehensive, since tenders are awarded by agencies according to their own criteria. All businesses listed are potential joint-venture partners for Canadian companies.

Aquatec-Maxcon Pty Ltd  
8 West Street, North Sydney NSW 2060  
Australia  
telephone (international): 61 2 957 4077  
fax: 61 2 957 5579

Specialists in aeration systems and suppliers of processes for residential and industrial wastewater treatment.

Jord Engineers Pty Ltd  
11 Atchison Street, Crows Nest NSW 2065  
Australia  
telephone (international): 61 2 439 7700  
fax: 61 2 439 1945

Design, fabrication, construction, and maintenance of plant and equipment.