

EXTERNAL AFFAIRS AND INTERNATIONAL TRADE CANADA

AEROSPACE AND DEFENCE PROGRAMS DIVISION (TAG)

This is one of the four divisions which make up the International Marketing Bureau. Its primary role is to help Canadian industry to export defence and commercial aerospace, space, electronics and marine products to world markets. TAG also manages formal government-to-government defence economic relationships including the Canada-U.S. Defence Production/Development Sharing Arrangements; the defence research development and production agreements with Western European countries and NATO infrastructure procurement.

Canada - U.S. Defence Production Sharing Arrangements (DPSA): These arrangements give Canadian manufacturers the opportunity to provide defence supplies and services to the U.S. military and to U.S. defence contractors.

Under this program, Canadian firms can compete effectively because, in most cases, the U.S. government has waived customs duties and its Buy America Act. The program aims to improve market access for Canadian businesses but does not provide financial assistance.

Canada - U.S. Defence Development Sharing Agreement (DDSA): This program, a companion to the DPSA, enables the Canadian Government to share in the cost of a U.S. Department of Defense development project. Qualified Canadian companies act as prime contractors for approved projects.

RDP Agreements: Canada maintains bilateral defence Research, Development and Production (RDP) Agreements with European partners (Belgium, Denmark, France, Germany, Italy, the Netherlands, Norway, Sweden and the United Kingdom). The objective of these agreements is to find projects of interest which warrant bilateral support under an RDP. Defence economic cooperation represents a strong element of RDP's. Industrial cooperation is encouraged for the mutual benefit of our defence industry bases. Canada also has a defence industrial cooperation agreement with Spain.

The NATO Market: As a member of the North Atlantic Alliance, Canada contributes to NATO infrastructure projects and cooperative armaments projects. These projects require a wide range of goods and services, and present opportunities for Canadian companies to participate.

Other Defence Markets: TAG also provides assistance to companies selling defence products to other world markets as permitted by Canadian export controls policy.