

### Services

Canada's ocean services sector is internationally recognized for its performance in an extensive range of engineering, science, consulting and survey tasks in marine environments. In particular, Canadian firms are known for their willingness to customize technology to client requirements.

They offer the skills for marine and environmental assessment work under all conditions of ocean investigation in 20 disciplines and 60 specialties. Canadians specialize in offshore development planning – particularly for the new Exclusive Economic Zones of coastal states, which must be delineated under the United Nations Convention on the Law of the Sea (UNCLOS); in pollution and environmental studies; in computer modelling of environmental factors influencing oil spills; and in marine installation design. Canadians are also the

world's most expert and cost-efficient hydrographers and cartographers; and their marine survey crews are supported by entire microwave, radio and satellite systems.

### Sharing the Knowledge

All the companies listed in this directory export their products and services to many countries, including the United Kingdom, France, Norway, Italy, Australia, the ASEAN countries (Brunei, Indonesia, Malaysia, the Philippines, Singapore and Thailand), as well as China and Japan. The success enjoyed in exporting by these companies is the result of the advanced technology they have developed and the training services they provide for local managers and technicians.

### Federal Support

The Canadian government has supported the development of the ocean industries by funding extensive research and development and by contracting out to private firms for much of the continuing public requirements. Canada maintains three renowned ocean institutes and two freshwater science centres with strong linkages to the private sector. These policies have stimulated increased commercial innovation. The result: products and services that have earned an enviable reputation through ongoing design and service improvement and that are sold worldwide.

