REPORT 4
89/10/10

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 88
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :506-SHANGHAI

008-TRANSPORT SYS,EQUIP,COMP,SERV.
PEOPLE'S REP OF CHINA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:	ANTICIPATED RESULTS:
ALL SUB-SECTORS	
CONTINUING SUPPORT THRUST FOR SALES OF AIRCRAFT TO REGIONAL CARRIER(INCLUDING IMPLEMENTATION OF CIDA SPONSORED STUDY OF AIRLINE DEVELOPMENT).	AIRCRAFT SALES CONTACT WITHIN FY87-88 AIRCRAFT EQUIPMENT FY88-89/89-90
FOLLOW-UP TO SHANGHAI ECONOMIC LEADERS MISSION RELATED TO HUANGPU BRIDGE AND SUBWAY PROJECTS.	CDN PARTICIPATION IN PROJECTS FY 89/90 AND 90/91
ACTIVE ONGOING ASSISTANCE TO CDN FIRMS PURSUING PROJECTS IN SECTOR FOCUSSING ON ELEMENT SUCH AS FINANCING AND COMPETITION.	ENSURE BEST POSITIONING FOR CDN BIDDERS.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:	QUARTERLY RESULTS REPORTED:
QUARTER: 1 SUPPORT PROMOTION OF CANADIAN EXPERTISE IN MAJOR LOCAL PROJECTS. IDENTIFY NEW AREAS FOR POTENTIAL CANADIAN INVOLVEMENT.	CLOSE FOLLOW UP WITH CDN CO PURSUING METRO PROJ. ORGANIZED MTGS WITH MAYOR ZHU RONG JI & METRO CORP'N. MTGS/FOLLOW UP ON BEHALF OF CDN CO. PURSUING REVIEW CONSULTANT SRVC ON HUANG PU RIVER BRIDGE.ARRANGED MTG & SITE VISIT IN VNCVR FOR
QUARTER: 2 -----	
QUARTER: 3 Continued cultivation of contacts with bridge construction company to keep abreast of developments and plan contract for Canadian firm.	Cleared away number of Chinese Misconceptions & brought Cdn co into face to face meeting with bridge co so they understand nature of Cdn contribution. Arranged series of meetings in support of sales of commuter aircraft
QUARTER: 4 To develop opportunities to introduce Canadian technologies to resolve Shanghai transportation problems.	Launched initiative of automotive study to determine scope of Cdn benefits to be derived from possible JV in auto parts manufacturing. Assisted Thompson Gordon in establishing of service centre in Shanghai Harbour to retrofit thordon