

Export and Investment Promotion Planning System

88/89 Sector/Sub-Sector Highlights
Submitted by Posts by Region

Region: EASTERN EUROPE

Mission: 475 MOSCOW

Market: 553 UNION OF SOVIET SOC REP

Sector: 011 OIL & GAS EQUIPMENT, SERVICES

Subsector: 999 ALL SUB-SECTORS

Statistical Data On Sector/sub-sector	Next Year (Projected)	Current Year (Estimated)	1 Year Ago	2 Years Ago
Mkt Size(import) \$	900.00M	\$ 900.00M	\$ 1227.00M	\$ 2033.00M
Canadian Exports \$	100.00M	\$ 180.00M	\$ 19.00M	\$ 22.00M
Canadian Share of Import Market	11.00%	20.00%	1.60%	1.10%

Major Competing Countries

Market Share

i) 128 GERMANY WEST	023 %
ii) 237 ITALY	017 %
iii) 112 FRANCE	016 %
iv) 035 ROMANIA	015 %
v) 051 UNITED KINGDOM	009 %

Cumulative 3 year export potential for CDN products
in this Sector/Subsector: 100 \$M AND UP

Current status of Canadian exports: Well established and growing

Products/services for which there are
good market prospectsCurrent Total Imports
In Canadian \$

i) WORKOVER RIGS	\$ 100.00 M
ii) TRACKED VEHICLES	\$ 60.00 M
iii) DRILLING RIGS	\$ 100.00 M
iv) OTHER OILFIELD EQPT	\$ 200.00 M
v) GAS COMPRESSORS	\$ 100.00 M
vi) OILFIELD SAFETY EQPT	\$ 20.00 M
vii) CONDENSATE SEPARATOR	\$ 20.00 M

Projects or portion of projects which are still in the planning
stage and for which Canadian companies might have reasonable prospects.

i) Project Name: KARACHAGANAK PROJECTS
Approximate Value: \$ 120 M
Financing Source: 023 EDC 012 DOM
For further info. please contact:
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