

to tell if his promise is good. Mr. Hall would be a good one to give an account of his dealings with him. Mr. S. L. Lewis wrote me in October last before I knew he had an ad. in the C. B. J., asking price of honey which I quoted on October 16th, he wrote accepting 500 lbs. at price given, stating that cheque would be sent when honey was received. As I am a little afraid of commission men who are not rated I shipped the honey to the order of the bank in London thinking it would be no more trouble or expense for Mr. Lewis to pay to the bank than to send the cheque to me. In a few days I received notice that the honey was not accepted. Thinking I might have offended Mr. Lewis in some way I went to London to investigate being guided by the address, which, by the way, is well gotten up, with cable address. Office and storage 527 Richmond Street, and other particulars. This letter head deceived me not a little. I expected that the firm must be doing a large business by the appearance of their letter paper. Judge of my surprise when I found the office and storage consisted of a printer's office. The gentleman I saw there told me that Mr. S. L. Lewis only had his mail addressed there but that he had a cellar rented on the market and that I might find him at his boarding house to which he directed me. I fortunately found Mr. Lewis at home and on my asking him why he did not take the honey through the bank he told me he did not do business in that way. I told him the honey was lying at the station and I would hand it over to him for the price, but he would not take it under those conditions. After telling him how I had been deceived by his letter head and of the trouble and expense it had been to fill his order, he smiled and said he could

not help it. One satisfaction I had was that the honey was still under my control.

Yours very truly,

R. H. SMITH.

Woodstock, Jan. 2, 1902

Mr. J. W. Craig,

Brantford, Ontario.

Dear Sir :

Yours of Dec. 30, 1901, to hand. I mail you Lewis' order, and you may do as you think best with it, (but return to me). I may say that I drew on him and the bank could not get him. I sent a party to see him and the nearest he could get to Lewis was at the end of the telephone. I have received from Lewis \$6 which has cost me \$5 to get.

Respectfully yours,

J. B. HALL

Here is a copy of the letter referred to by Mr. Hall :

SAMUEL L. LEWIS & CO.
Commission Merchants
Wholesale Dealers in Fruit, Fish
and Produce.
Apples a Speciality

Office and Storage
527 Richmond Street

CABLE ADDRESS
LEWIS

London, Ont., Oct. 7, 1901

Mr. J. B. Hall,

Woodstock, Ont.

Dear Sir :

Your letter and honey received. We accept your offer of light honey at 9c. per pound, tins extra, shipped by freight and mail invoice check sent as soon as we receive honey. We will order more later. Tags mailed under another cover.

Respectfully yours,

S. L. LEWIS

We are extremely sorry that have been used by Mr. Lewis in business. Ours of course was the only publication in which advertised.



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