

## The Planet.

Business Office 53  
Editorial Room 102  
R. STEPHENSON - Proprietor.  
WEDNESDAY, JUNE 28, 1905.

## OBSTINACY DOESN'T PAY.

A long-standing complaint against British manufacturers is that they obstinately refuse to adapt their goods or their methods to the wants of their foreign customers. It appears that the same complaint can fairly be made against some Canadian manufacturers. It is made by J. S. Larke, the Canadian commercial agent in Australia. In his latest report he says that Australian demand for Canadian manufactured goods would be much greater if Canadian manufacturers would only take the trouble to find out what suits Australian tastes, and pay heed to advice tendered them. He mentions several instances of trade being lost through sheer obstinacy. One is that of a Canadian manufacturer who was assured of a good trade in boots and shoes if he made a slight alteration in shape; but he declined to make any change, and lost not only the trade, but the prospect of building up a trade.

Another instance relates to methods of packing. The Canadian fruit trade has been hampered by obsolete and clumsy packing of fruit, and the same fault will work similar results in other branches of the export trade. The instance cited by Mr. Larke is this:

"A number of machines were ordered with definite instructions as to how they were to be packed. In due course an invoice was received with a covering letter stating that the instructions respecting packing were absurd, that they had made a study of it and had shipped in the manner they had found to be right. When the goods arrived half of them were found to be broken. Had the instructions sent been followed, the loss would have fallen upon the buyers, but under the circumstances it must fall on the shipper. It must be borne in mind that while Australians may occasionally make mistakes in their directions, they have had a much greater experience in the requirements of long ocean voyagers than the majority of Canadians and their instructions are based upon this experience."

If Canadian manufacturers are to compete successfully in neutral markets with foreign manufacturers, they will have to imitate German and American methods. They will have to study the wants and even the prejudices and whims of foreign customers, and do all they can to meet the demand promptly and cheerfully.

## UNFIT.

New York Herald.  
Lady managers of the St. Louis fair, who had \$100,000 to spend, returned \$20,000. Now let's hear no more about woman being equipped for politics.

## INDIAN DEFICIENCY.

The Presbyterian.  
Apart from the Indian girls who are in domestic service, where not much initiative or independence of action is demanded, there are not ten graduates of Indian schools now making a living by trades among white people, as a result of twenty years' work by the government and all the churches. And this in spite of the fact that the Indian picks up a trade readily and does his work neatly and intelligently. Everybody knows that in such imitative branches of education as writing, drawing and modeling, the average Indian pupil is decidedly in advance of the average white pupil. The difficulty is of an entirely different character: it is moral. That fixity of purpose, that strength of will, that firmness of moral fiber which generations of Christian civilization have developed in the Anglo-Saxon are as yet rudimentary in the average Indian.

A courtship sometimes reverts to the court.

## POTATOES

Either for Seed or Table Purposes.

We are receiving  
Weekly Car Lots from the  
Best Potato Sections  
in the Country

and are in a position to guarantee to meet or beat any prices in the city.

Richards' Pure Soup Coupons taken at par.

Jas. N. Massey

COUNCIL SIT  
TILL MIDNIGHTSecond Consecutive Over-  
time Session of the Alder-  
men Deals with Many  
By-laws

Mayor Calls Ald. Bell to Order—  
Ald. Austin Criticizes License  
Board—Tenders Opened  
and Referred

If the members of the City Council intend to keep up the clip they are now setting they had best make arrangements to engage assistance for the City Clerk, while the newspapers will be called up to enlarge their reportorial staffs.

For the second consecutive night the aldermen have gone the time limit—a fathom or two there-over. Somebody suggested a third meeting for to-night, but it was finally decided that a committee gathering would fill the bill—two midnight sessions of the Council being surely sufficient even for the more talkative aldermen.

City Clerk Merritt bore a big brunt of the affair last night. At the outset he was plunged into the reading of the voluminous electric railroad by-law and when he reached the end thereof just one hour and eight and a half minutes had elapsed. This was followed by other by-laws and ere the general business was taken up at all the rules had been suspended and the eleven o'clock limit passed.

All the members were present except Ald. O'Keefe.

The following by-laws were introduced and put through all their stages:

Ald. Austin—By-law embodying agreement with the Chatham, Walpoleburg and Lake Erie Railroad.

Ald. Austin—By-law embodying agreement with the Chatham Steam Heating Company.

Ald. Marshall—By-law for the laying of an asphalt block pavement on Wellington street east.

Ald. Potter—By-law to amend the cemetery by-law.

Ald. Edmondson—By-law to amend the by-law regulating the number of tavern licenses.

Ald. Austin asked what arrangement had been made with Mr. Macaulay in connection with the Edward street franchise. He thought some arrangement should be made before the by-law was passed.

Ald. Bell thought it wiser to proceed. If Mr. Macaulay were damaged the company would be responsible therefor.

Mayor Cowan—I take a point of order. As speaker and solicitor of the company I do not think Ald. Bell has any right to take part in this discussion.

Ald. Bell said he had no desire to take part unless invited and withdrew.

Ald. Austin said Mr. Macaulay was willing to leave the matter to an arbitration of three citizens if he and Mr. Warburton could not agree. This was satisfactory to the company and the matter was so settled.

When the by-law granting the 40 year franchise to the Chatham Steam Heating Co. came up in committee Ald. Marshall said he had made a mistake the previous evening in moving this resolution. It was a blunder, he said, and he had now righted it. He was now going to oppose it. He was not in favor of the exclusive franchise.

Ald. Potter stated that he was, as he said the previous evening, on principle to exclusive and perpetual franchises. He was sorry to see nothing in the by-law to protect the citizens from being overcharged.

Ald. Edmondson thought it would mean the loss of a valuable and much-needed industry.

After some discussion it was finally decided on motion of the Mayor and Ald. Austin to strike out the word "exclusive," granting the franchise for the 50 years, ten more than previously agreed upon.

In moving the by-law amending the cemetery by-law Ald. Potter pointed out that after a careful examination of the cemetery accounts for some years past, it had been found that there was an average annual deficit of over \$300. It was necessary then to avoid further deficits by increasing the rates charged for lots.

The increase would raise the revenue materially and enable the committee to proceed with many much-needed improvements.

Ald. Potter's resolution was unanimously endorsed.

In moving the by-law to increase the number of tavern licenses Ald. Edmondson said the new hotel Mrs. Mount was going to erect would cost \$8,000 and he had the assurance of Chairman Smith, of the License Board, that if the by-law passed Mrs. Mount would get her license.

Ald. Austin said that the Commissioners were evidently not endeavoring to secure a better class of hotels and they were making no effort to secure a higher standard. He thought the Council were not school boys to be played with by the commissioners. There were now a number of hotels held in abeyance to be dealt with.

On motion of Ald. Austin the Mayor and Clerk were authorized to sign the agreements with the Radial Road and the Steam Heating Co.

On motion of Ald. Austin the Clerk was authorized to publish necessary notice for the Windsor & Essex Rapid Railway Co.

On motion of Ald. Marshall, the Clerk was authorized to advertise for tenders for the Wellington St. East pavement.

Ald. Bell made an explanation. He said the treasurer stated the tenders were opened in his presence and while that was not his impression, he

did not doubt Mr. Fleming's word. It was the system more than the act. Ald. Bell desired to criticize.

The tenders for the work on the house at the cemetery were as follows:—

Cement work, etc., Enoch Wryck man \$140 and \$158.

Complete with carpentering, etc., C. H. Rayment \$1,958 and \$40.

Plastering, C. M. Cooper \$210.

Complete with carpentering, etc., Rayment & Goodall \$2,000 and \$1,000.

Plastering, J. B. Johnson \$165.

Complete work, E. W. Moorehouse \$1,765 and \$1,625.

Carpenter work, etc., J. M. Link, \$1,250.

Brick work, etc., J. L. Oldershaw \$550, \$400 and \$450.

Complete work, J. W. Bowers \$1,525 and \$1,575.

Complete work, G. W. Rayment \$1,750 and \$1,700.

Masonry work, Blight & Fielden \$678.

Painting, etc., Jas. N. Martin \$92.

Painting, etc., Tilt & Hildreth \$128.

Tin work, J. N. Campbell \$22.

The Council adjourned shortly before midnight.

Surely as night follows day sickness follows the eating of unripe fruit or stale vegetable. Every housekeeper should keep Perry Davis Painkiller in the house in summer. It gives instant relief and speedy cure.

## District Doings

## BLENHEIM

June 27.—Mrs. R. Townsend and two children, of Calgary, are home on a visit to relatives here.

On Sunday next Mrs. T. Coatsworth, J. J., will conduct the service in the Methodist church in the morning and Mr. T. B. Shillington in the evening.

The examinations for the Entrance and P. S. Leaving begin to-morrow. Several are here from the surrounding schools.

Mr. John Green, of St. Paul, Minn., is visiting his daughter, Miss E. Green.

Bear in mind the strawberry social to be held on Mr. J. K. Morris' lawn on Thursday evening, June 29.

Another Chinese laundry will open up in a few days in the premises formerly occupied by Chas. King.

June 28.—Mr. E. Smith, of St. Louis, is visiting relatives here.

Miss Jennie Campbell, of Wheatley, is visiting her parents, Mr. and Mrs. J. Campbell.

The suburban time table on the P. M. for Rondeau came into effect on Monday last. This year it gives four trains per day, which is very accommodating to those who frequent that resort.

The Ladies Aid of the Methodist church held an At Home at the residence of Mrs. G. M. Baird this afternoon and evening.

Miss Mabel Colborne left this morning to spend her vacation near Brighton and at Petrolia and Port Huron.

Rev. E. E. Scott, of Galt, called on his Blenheim friends yesterday. It is expected he will preach in the Methodist church here on Sunday next.

Mr. R. Colburn is visiting at Mr. R. Brown's, Stevenson.

The Canadian Order of Foresters hold a lawn social at the residence of Mr. Wm. Ferris on Friday, June 30th.

## Why furnaces crack in Summer.

In the old fashioned hotwater heaters with wide flat surfaces, the soot finds a splendid resting place. A scraper and brush jams soot into the interstices between the water sections. There it cakes and hardens, absorbs moisture, then it expands, and you have a cracked waterpot. If you have a "Bison" hotwater heater you won't have any furnace troubles. There are no flat soot collecting surfaces in the "Bison"—no crevices where soot can lodge; there will be no cracked waterpots, no delays, no mess, no plumbers' bills.

The H. R. Ives Co., Limited, Montreal.

## WALLACEBURG

June 27.—Mrs. John McDougall and Masters Fraser and Owen left this week for an extended visit with her parents, Mr. and Mrs. Fox, at Bay City, Mich.

Miss Marie Forhan has returned from Montreal to spend the summer at her home here.

Mr. and Mrs. Israel Milard held a family reunion at the home yesterday in honor of their golden wedding. In the evening the friends in town were entertained.

The Masons attended service on Sunday in Knox Presbyterian Church and were given a very able address by the pastor, Rev. J. M. Nicol. The Order was well represented.

The Orangemen will worship at Knox Church on Sunday morning next to commemorate their anniversary.

Knox Church Sunday School will give their annual excursion next Friday, June 30th, per St. Winona. They will spend the day at Walpole Island.

Another baseball match will be played to-morrow evening between the Dry Goods and Grocery men, and will no doubt be fast and interesting.

Dr. Standish is renewing acquaintances and visiting friends in town. Miss Grace Taylor has returned from London Normal School to spend the holidays at her home.

Rev. T. H. Parr is attending Synod and also visiting at his home at Durham. Rev. Horace Bray, of Hanover, filled the pulpit very acceptably last Sabbath and will continue to do so for a few weeks. Mr. Parr will occupy the pulpit at Hanover, which is only a few miles from Durham.

The St. James Church Sabbath School are giving a picnic for the

## The Northway Ltd. Co.,

## The Busy Cash Store

## The Northway Co.

Store  
Opened on  
Saturday.

Another Big Scoop  
In Wash Goods

Store  
Closed on  
Monday.

About TEN THOUSAND yards of new American and English wash Fabrics in Muslins, Lawns, Dimities, Batiste, Lace Stripes, Swiss Spots, Crash, Scotch Lawns, Zephyrs in plain stripe, flake and checks, Voiles, Etc. An immense range of new designs and colorings, all fast wash dyes. All bought below the regular market prices and marked for quick selling at fully one-third off regular values. Don't miss this, the greatest wash goods opportunity of the year. Come in and see them.

## BLACK MUSLINS—

A big assortment of new designs, in lace stripes, Swiss spots and novelty effects, warranted fast black, at a yard 15c, 20c and 25c.

## WASH GOODS AT 15c. YARD—

Several thousand yards new American and English wash fabrics in Printed Batiste Lawns, Dimities, Swiss spots, etc., immense range to select from, all warranted fast colors, regular up to 25c. yard.

Sale Price 15c.

## Seven Stores The Northway Company, Ltd. Two Factories

children on Friday next to Walpole Island.

T. B. Dundas has accepted the position of leader of the Methodist Church Choir, owing to the resignation of E. E. Parker.

## SPRAINED ANKLE, STIFF NECK, LAME SHOULDER.

These are three common ailments for which Chamberlain's Pain Balm is especially valuable. If promptly applied it will save you time, money and suffering when troubled with any one of these ailments. For sale by All Druggists.

## A Cane-wood Idol.

Two miles from Kamakura and about twenty from Yokohama, in Japan, on a terrace near the temple sits the most gigantic idol in the world. It is the brazen image of a deity and dates from the reign of the Emperor Shomu, who died A. D. 748. The dimensions of this idol are colossal. Its height from the base of the lotus flower upon which he sits to the top of his head is sixty-three and a half feet. The face is sixteen feet in length and nine and a half feet wide, the eyes are three feet nine inches from corner to corner, the eyebrows five and a half feet and the ears eight and a half feet. The chest is twenty feet in depth, and the middle finger is exactly five feet long. The fifty-six leaves of the lotus throne are each ten feet long and six feet wide.

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## 10c. WASH GOODS AT 5c. YARD—

1,200 yards Scotch Lawns and Malvern Batiste, light and dark grounds, in wide range of new floral and spot designs, all fast colors, regular 8c to 10c. a yard.

Sale Price 5c.

## SWISS ORGANDIES AT 25c. YARD—

Fine, sheer, white Swiss Organdies, 48 in. wide, regular 35c values, on sale at a yard.

Sale Price 25c.

## 12 1-2c. WASH GOODS 8c. YARD—

1,470 yards fine English Dimities and American Batiste, all new patterns and colorings, fast dyes, extra good values at 12 1-2c. yard.

Sale Price 8c.

## WASH GOODS AT 19c. YARD—

French organdies, crepe de chine, linen suitings, challonnais stripes, gaudie satinettes, lace stripes, stripes and new floral designs, new, stylish fabrics, regular value up to 35c. yard, on sale at

Sale Price 19c.

## LEARN DRESSMAKING

## IN TWO WEEKS

I will be at the Garner Hotel, Chatham, on Saturday, July 22nd, between 9 and 6 o'clock, to show how dressmaking can be taught in two weeks. Why spend from six to nine months learning dressmaking in a shop, and then not know anything about cutting, when I teach you everything from measuring to finish in the making of ladies' and children's garments in two weeks. I have taught over 700 girls in this way within the past three years, and all were more than satisfied. If you are the wife or daughter of a farmer, mechanic, laborer, merchant or mill-owner, you should learn Dressmaking. No accomplishment you can acquire will prove of such every-day, life-long value to you as a practical knowledge of Dressmaking. And if you have this knowledge you can, by saving dressmaker's bills, be able to dress much better, with less money, than you probably do now. I teach you how to put together, not only the lining, but all the outer goods, in coats, skirts, waists, wrappers, sleeves, in fact everything in dressmaking. And you are losing nothing by trying, for if you are not satisfied at the end of the term, then there will be no charge. School teachers, college girls and everybody who are having your holidays now, do not fail to take advantage of this splendid opportunity. You may never get another like it.

Charge for full course is \$10, when you are through, if satisfied, including one of the most perfect fitting systems in use, which I give you free! I will take the same time to teach part of the course, consisting of shirtwaists, sleeves and skirts, and teach you how to use the system for \$5.

I will teach at Chatham from July 24th to August 5th. Hours from 8.30 to 5. All wishing to learn, or for full particulars, be sure to see me in the upstairs parlor of the Hotel Garner on Saturday, July 22nd, at the hours named above.

An evening class will also be taught at Chatham this time. Full particulars for it can be had upon application on July 22nd.

MISS R. ELLISON,  
Dressmaking Teacher,  
Box 320, Brantford.

PACIFIC COAST EXCURSIONS.

During June, July, August and September the Chicago and North Western Railway will sell from Chicago round trip excursion tickets to San Francisco, Los Angeles, Portland, Ore., (Lewis & Clarke Exposition), Seattle, Victoria and Vancouver at very low rates. Corresponding cheap rates from all points in Canada. Choice of routes, best of train service, favorable stopovers and liberal return limits. Rates, folders and full information can be obtained from E. H. Bennett, General Agent, 2 East King Street, Toronto, Ont.

FANCY CALENDARS.

The Planet Printing House has been appointed the exclusive representative in Kent County for the Toronto Lithographing Company, the largest makers of calendars and advertising novelties in Canada. Merchants