

in Winnipeg, she will give them the names of the Canadian agents who will assist them. In this way the Y. W. C. A. organization is saving many thousand girls every year and every Canadian man and woman should give this organization hearty financial and sympathetic support. Last year Winnipeg's three agents met 4321 trains and assisted 2874 women and girls.

In Winnipeg, the Y. W. C. A. has outgrown its buildings. The homes are so crowded with young women that a room is difficult to get. Yet the General Secretary is so anxious to help every applicant that she sometimes places cots in the office.

There are three homes in Winnipeg. The Association Building is on Ellice Ave., one boarding home is on Hargrave St. and one on Martha and Logan.

There are classes in—Bible Studies under Miss R. Rodgers; Health Talks supervised by Dr. Mary E. Crawford; Physical Training under Miss Jessie C. Beidleman; a Teachers' training class under Dr. McIntyre; Literature conducted by Mrs. R. F. McWilliams; classes in Languages, Stenography, Elocution and Music; a course in Household Science under Miss Marie A. Peck is an important feature of Y. W. C. A. work. There are also classes in Art. In fact a girl may follow out her inclinations in any branch, so thoroughly equipped is the Y. W. C. A. educational work. The social, spiritual, and intellectual atmosphere of Winnipeg's Y. W. C. A. is inspiring to every girl who takes advantage of its classes and life. The General Secretary, Miss Elliott, is a young woman of rare personal charm and splendid executive ability. Any young woman living in the Y. W. C. A. must be most beautifully and spiritually influenced while in the presence of Miss Elliott. It would be impossible to find a young woman more suitable for her position and the Board of Directors are to be congratulated upon their wisdom in securing Miss Elliott. She is genuine, capable, dignified, and best of all she is approachable for she is thoroughly conscientious in her duties and consequently is admired and respected by all young women who know her.

Miss E. Grace Brooking, Extension Secretary, is doing a very great amount of work among the factory girls. Always forgetful of self she carries untiringly the message of hope and love to hundreds of girls in Winnipeg's factories. She has a large following of girls who love her.

Mrs. Edward Brown is the capable President of the Winnipeg Y. W. C. A. and she is greatly appreciated by those who are most closely connected with the work. We trust that Western Canada will give splendid support to this most worthy organization for Canada's future will be determined by the character of her present young womanhood.

THE GERMAN HOME-MAKER

Not long ago a German visited my club of girls and in a talk to them he exclaimed: "Oh, the German housewife, she knows just how to make a home! She knows just how far a dollar will go!" I admired his admiration of the German home-maker. Since then I have been studying the German girl in her home and I feel that girls of other nationalities might learn many lessons from her. If our girls were trained as are the Germans the "High Cost of Living" problem would be solved and there would be few divorces. In the first place she is taught how to keep her home tidy; she knows how to cook wholesome food—not the frills that run up bills; then she can make her own clothes and she does not adopt a style that dwarfs every organ in her body. She develops into a happy, practical, sensible, healthy woman and this is the reason that Germany has produced a nation of intellectual giants in the realm of science, invention, literature, music and art. The German race is a strong proof of the power of genuine home-makers. The German woman in her home-work does not neglect the affairs of the day and her influence is productive in molding the minds of Germany's powerful men.

TO INTRODUCE THE EVERSON "DE LUXE" PIANO



We Offer to the First
50 Buyers, This
New

\$400
STYLE FOR
\$315

Here's a New Way, a New Plan by Which Every Home May Have a Fine New Piano

From the time of our first announcements of the Everson, the sales have surpassed our most sanguine expectations. Scores of customers have given us unsolicited their written and oral testimony expressing their delight and satisfaction with the Everson.

Every salesman on our staff enthusiastically declares it to be the best moderate priced piano in Canada. Its sweet singing tone, evenness of scale, responsive touch, prettiness of style and beauty of finish commend it at once to the investigating purchaser. We have repeatedly noticed that it takes less time to sell an Everson than any piano on our floors.

These facts backed by the proven durability of the Everson convinced us of the wisdom of adding another and more expensive style. One that might be compared side by side, by the most exacting critic, with the costliest makes. One that would harmonize with the most elegantly furnished room.

These added refinements have increased the cost but they have improved both the tone and appearance of the instrument.

The first samples of the Everson "De Luxe" have arrived and have passed our criticisms. Two carloads more are on the way.

BEST MATERIAL USED

This Piano is built with heavy full metal plate. The pin block is of the improved sectionally-built type, impervious to warping and an aid to holding the Piano in tune. The best German steel wire is used, the sounding board is first-quality white mountain spruce, stoutly ribbed to provide against cracking. The case is double veneered inside and out, the same as in the higher-priced Pianos.

SPECIAL INTRODUCTORY OFFER

We are so convinced of the high value offered in this new style, that we have decided on a unique advertising plan believing that a satisfied customer is the best channel through which to secure other customers.

A CLUB OF 50 BUYERS

To participate in a fund of \$4255.00 or a saving of \$85.00 to each. The club member will also secure the following unique benefits.

FREE LIFE INSURANCE

In the event of the death of the purchaser we agree to give free to his beneficiaries a receipt in full for the unpaid balance in this contract, providing all payments have been promptly met up to that time.

FREE FIRE INSURANCE

In the event of the instrument being destroyed by fire, tempest or flood during the time of this contract we agree to replace it with another of equal value without extra charge to the purchaser, providing all payments have been promptly met up to that time.

TO BONSPIEL VISITORS

Those who are coming to the Bonspiel will have the opportunity of examining these instruments and satisfying themselves as to the value.

TO MAIL ORDER CUSTOMERS

Those who do not intend visiting the city can secure all the benefits by mail with freight allowed to any station in Manitoba, Saskatchewan or Alberta.

Surely this is the biggest and best offer ever made in connection with the Piano trade in Western Canada.

TERMS OF PAYMENT

Monthly Payment Plan.....	\$25.00 Cash with Order 8.00 a month
Quarterly Payment Plan.....	\$25.00 Cash with Order 25.00 quarterly
Half Yearly Plan.....	\$50.00 Cash with Order 50.00 every six months
Yearly Payment Plans.....	\$100.00 Cash with Order 100.00 in one year 115.00 in two years

Interest at 8 per cent per annum on unpaid balances.

We reserve the right to refuse terms to people who cannot furnish satisfactory credit references.

10 per cent discount for full amount in cash.

Now we ask you to make a comparison. You who want Beauty of Style, Elegance of Finish, Sweetness and Refinement of Tone with Power and Sustained quality, and the constructional scheme and high class craftsmanship that guarantees lasting quality and satisfaction in a country where the most trying climatic conditions exist.

You who want an underprice. Our guarantee is back of every word in this advertisement and the piano also.

Send your order to-day while the club is open with cash payment and state your preference for walnut or mahogany

WINNIPEG'S BUSIEST MUSIC HOUSE

CROSS GOULDING & SKINNER LTD., 323 Portage Ave.

VICTROLAS

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