

FIELD AVIATION EAST LIMITED

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Keywords: Special Mission Modification, Composite Design, Fabrication and Repair, Airline Support.

History: 43 years operation, Corporate affiliations; Navair Ltd., Field Aviation West Ltd. and Field Aircraft Sales Ltd.

Capability/Products: Turn key modification of aircraft from concept through design and approval stage to certificated completion of the modification.

Airline support includes AOG support for structural repairs in sheet metal and composite structure.

Aircraft upgrading and performance improvement on all types of aircraft with specialization in the deHavilland twin engine product lines (DHC-6 and DHC-8 as well as DHC-7).

Cargo conversions include the designing, building and installation of cargo doors, floors and interiors.

Experience: Special mission turbo prop aircraft and "In house" engineering capability with a D.O.T. D.A.R.

Current Market Activity: Specialized Aircraft Modifications for such roles as: Coastal Patrol, Search and Rescue, Airways Inspection, Drug Enforcement, Geophysical Survey, Fire Fighting and Military Intelligence Gathering.

Various Upgrade Modifications to improve passenger comfort in deHavilland Canada Twin Otter aircraft.

Various aircraft conversions from Twin Otter 200 to 300 Series configurations and cargo conversions of the DHC-7 (Dash7).

General repair and overhauls of aircraft, aircraft parts and components and technical audits, technical assistance, training.

Market Strategy: The market priority and emphasis is where the company can get maximum exposure for the financial outlay, i.e. international trade shows such as Singapore Air Show, Farnborough Air Show, Paris Air Show, Airshow Canada. This is complimented with direct mailings and customer visits.

Geographic preferences: None. Field has been and continues to deal on a world-wide basis. More recent emphasis has been turned to the South East Asia, especially Indonesia.

Field's Strategy is to present total solutions to customers, from aircraft selection/procurement to design, installation, certification, technology transfer and customer assistance.

Plant Size: 98,000 square feet hangar space (7 bays), 120,000 square feet area, 20,000 square feet Engineering, office area.

Average Work Force: 45 Engineering, 150 Production, 20 Admin.

Gross Sales: \$30 Million

Export Sales: \$16 Million

Qualifications: MOT, Approved Maintenance Organization.

Date: August 8, 1992