

REPORT 4  
89/02/06

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 88  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

23

POST :631-BUENOS AIRES

005-COMM. & INFORM. EQP.& SERV  
ARGENTINA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

TELECOMMUNICATIONS (INC SPACE)

PARTICIPATE IN J OR SAT II (ARG. PRIVATE/PUBLIC SECTOR INITIATIVE DESIGNED TO BUILD UP CONSTITUENCY AMONG SATELLITE SERVICE END-USERS).

ORGANIZATION OF THIS CONFERENCE HAS BEEN DELAYED TO THE FIRST QUARTER 1988. OUR PARTICIPATION COULD INCREASE CDN VISIBILITY IN SATELLITE SECTOR.

ENCOURAGE CANADIAN MANUFACTURERS TO ESTABLISH JOINT VENTURE FOR TELECOM EQUIPMENT MANUFACTURE FOR RURAL TELEPHONY, AND MEGATEL II 5 MILLION LINE EXTENSION.

MEDIUM- TERM SALES OF RURAL TELEPHONY EQUIPMENT NEEDS.

COMPLETE MARKET SURVEY OF TELEPHONE CO-OPERATIVES IN INTERIOR OF THE COUNTRY.

IDENTIFY CO-OPS MEDIUM AND LONG-TERM EQUIPMENT NEEDS.

ORGANIZE VISIT TO CANADA OF ARGENTINA'S SECRETARY OF COMMUNICATIONS TO MEET DOCOTT COUNTERPARTS AND INDUSTRY REPS.

PROVIDE SECRETARIAT WITH FIRST-HAND VIEW OF CDN CAPABILITIES AND INITIATE DIALOGUE RE SATELLITE USE.

INITIATE TRAINING IN CANADA OF SEC. OF COMMUNICATIONS SPECIALISTS IN AREAS OF SPECTRUM MANAGEMENT, SATELLITE POLICY AND TELECOMS DEREGULATION.

PROVIDE SECRETARIAT DECISION-MAKERS WITH OVERVIEWS OF CDA ACTIVITIES IN TELECOMS SECTOR & CDN TELECOMS CAPABILITIES.

ENSURE CDN GOVT OFFER TO ARGENTINA TO PREPARE DOMESTIC SATELLITE FEASIBILITY STUDY (IN CONJUNCTION WITH THE CDN PRIVATE SECTOR) FOR ARGENTINA.

PROVIDE CDN PRIVATE SECTOR WITH INSIDE TRACK ONCE ARG GOVT GOES AHEAD WITH DOMESTIC SATELLITE.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 -----

QUARTER: 2 -----

QUARTER: 3 -----

QUARTER: 4 -----