REPORT 4 88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM AT MISSIONS ABROAD FOR FISCAL YEAR 87 FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

page 31

POST: 423-BONN

005-COMM. & INFORM. EQP. & SERV GERMANY WEST

PLANNING:

ACTIVITIES PROPOSED IN POST PLAN:

ACTIVITIES PROPUSED IN PUST PLAN

BROADCASTING (INC CATV)

CONTINUE CORPORATE LIAISON ACTIVITIES TO KEEP ABREAST OF EMERGING OPPORTUNITIES IN CATV SECTOR, PARTICULARLY NOW THAT PRIVATIZATION OF BROADCASTING IN RFA IS INCREASING.

EARLY INVOLVMENT OF CATV SUPPLIERS IN PROCU-REMENT PROGRAMS OF BAVARIAN T.V. ORGANIZA-TIONS.

ANTICIPATED RESULTS:

TRACKING:

ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTER: 1 (A) VISITS OF MINISTER. SENIOR OFFICIALS OF

MINISTRY PTT TO CANADA.
(B) STUDY OF FRG TELECOMMUNICATION POLICY

GUARTER: 2 A) ADVANCED ARRANGEMENTS FOR VISIT TO CDA OF PTT

MINISTER SCHWARZ-SCHILLING. B) PREPARED REPORT ON DEVELOPMENTS IN TELECOMMUNICATION'S SECTOR IN

FRG FOR TELECOM 87 MIN VISIT.

QUARTER: 3 -----

QUARTER: 4 ----

QUARTERLY RESULTS REPORTED:

(A) INITIAL PLANNING FOR VISIT OF MINISTER ENGA-

(B) MATERIAL COLLECTED: INTERVIEWS IN PROGRESS

A) FRAMEWORK FOR VISIT IN PLACE. PRELIMINARY ANALYSIS OF SECTOR DEVELOPMENTS COMPLETED.

B) BRIEFINGS SUPPLIED TO GENEVA FOR MIN VISIT.