

BUSINESS OPPORTUNITIES

Before entering into a contractual agreement with a company, readers are advised to verify the bona fides of the companies listed here.

CHINA — Three Shanghai-based paper and one printing mill are interested in monthly purchases of considerable quantities of **bleached kraft pulp and/or other pulps and printing papers** from Canada. Contact Nancy Xiao-Jing Li, Director, Bilotech International Inc., 2300 Léon-Harmel Street, Suite 218, Québec City, Québec, G1N 4L2, Tel.: (418) 682-0837; Fax: (418) 682-6591.

CHINA — Canadian **joint venture partners and exporters** are being sought to set up manufacturing facilities in the Dallan Free Trade Zone. This tax-free zone is particularly interested in **lumber mill (veneer, construction lumber) and flour mill (wheat and foodstuff processing)** companies. In Canada, contact Dr. Paul Ji, 59 Bayshore Drive, Suite 612, Nepean, Ontario K2B 7G8, Tel./Fax: (613) 820-1912. In China, contact Mr. Shaoyang Ji, Bureau of International Trade Development, Dallan Free Trade Zone, Dallan, Liaoning 116600, People's Republic of China, Tel.: (411) 761-8024; Fax: (411) 761-8037.

CHINA — A company is looking for a Canadian **joint venture/investor partner for the manufacture of 30,000 tons per year of soya bean milk and curd**, using a new formula that is nationally patented. Contact Jonathan Zhang, Shandong Textile Canada Group Co., 1295 Eglinton Avenue East, Mississauga, Ontario L4W 2Z2, Tel.:

(905) 624-8920; Fax: (416) 941-1475.

CZECH REPUBLIC — A publishing, marketing and consulting company specializing in **business support and business informational products**, seeks a **Canadian partner interested in entering the Czech market** with established similar product lines. Contact Pavel Rehulka, President, Czech Business Centre Ltd., Kosmonautu 6, 772 31 Olomouc, Czech Republic. Tel.: +42-68-522 7076; Fax: +42-68-297 91.

EGYPT — A private manufacturer of fibreglass pipes seeks **Canadian suppliers of fibreglass hoop and spray-up roving**. The roving size should be compatible with Isophthalic resin and treated against static electricity, enabling use on a continuous filament winding machine. Quantities needed are from 5,000 to 6,000 metric tons per year. For specifications and further information, contact Mourad El Zayat, Chairman, Arab Company for Developing Material, Km (8) Kattamia Road, Maadi, Cairo, Egypt, Tel.: (202) 353-4520/4530; Fax: (202) 352-1214.

EGYPT — Canadian companies interested in opening discussions on **technology transfer**, particularly in the field of **power generation equipment**, with suitable Egyptian counterparts should contact Joseph Tadros, Canadian Embassy, Cairo, Fax: (202) 354-7659.

EGYPT — Canadian expertise in **rapid mass transit systems** is being sought by the Egyptian Ministry of New Urban Communities to conduct a feasibility study (with possible financing from CIDA Inc. Program) for a planned project to link Cairo with the surrounding new satellite communities. The project implementation stage will be financed by the Egyptian government. Contact Hany W. Ibrahim, Commercial Officer, Canadian Embassy, Cairo, Fax: 011-202-354 7659.

FRANCE — A Franco-American translation company, involved in **translation services and TESL multimedia software package**, is seeking **Canadian correspondents/partners/investors**. The ideal partner would be a successful Canadian translating company looking to the European market for the first time or seeking a European correspondent. Cooperation entails translating commercial and technical documents for each other (taking advantage of different time zones), joint prospecting for new opportunities, and joint investment for promising projects. Interested Canadian companies should contact Tom Oommen, Trade Commissioner, Canadian Embassy, Paris, Fax: (011 33 1) 44 43 29 98.

HONG KONG — A reputable construction firm in Hong Kong is seeking **Canadian expertise, technology and equipment in**

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