POOR DOCUMENT

MC 2035

SHOPS YOU OUGHT TO KNOW

Designed to Place Before Our Readers the Merchandise, Craftsmanship and Service Offered by Shops and Specialty Stores

AUTO STORAGE

WIRED STALLS, FLOOR SPACE TO Let. Cars Washed, Repaired, day and night. Thomson's 55 Sydney, Main 663.

BABY CLOTHING

BABY'S BEAUTIFUL LONG Clothes, daintily made of the finest material; everything required; ten dollars complete. Send for catalogue, Mrs. Wolfson, 672 Younge street, Toronto. 11-1-1920.

BARGAINS

BLANKETS AND COMFORTABLES white spreads, curtain goods at Wetmore's Garden street.

RECORDS—HEAR THE LATEST Victor records now in stock. So Long, Oo Long Sing, Fox Trot, The Love Nest song, Fox Trot, Sunshine Rose, song. Victrolas, $40.00 up.—Lipsett's Variety store, corner Brussels and Exmouth.

CHIMNEY SWEEPING

JAS. B. WATTS, THE EXPERT Chimney Sweeper, is at his new address opposite Bank of Montreal, Haymarket Square. Ask your dealer for Watt's Magic Soot Eater. Phone 2981-21. 10465—10—2

ENGRAVERS

F. C. WESLEY & CO., ARTISTS and engravers, 59 Water street. Telephone M.982.

HATS BLOCKED

LADIES' BEAVER, VELOUR AND felt hats blocked in the latest style, Mrs. T. R. James, 280 Main street, opposite Adelaide street.

IRON FOUNDRIES

UNION FOUNDRY AND MACHINE Work, Limited, George H. Waring, manager, West St. John, N. B. Engineers and Machinists, Iron and Brass Foundry.

MARRIAGE LICENSES

WASSON'S DRUG STORES ISSUE Marriage Licenses. Hours, 8.30 a.m. till 8.30 p.m.

MEN'S CLOTHING

MEN'S CLOTHING—YOUNG MEN'S Suits and Light Weight Overcoats at reduced prices. W. J. Higgins & Co., Custom and Ready to Wear Clothing, 182 Union street.

MONEY ORDERS

A DOMINION EXPRESS MONEY Order for five dollars costs three cents.

PIANO MOVING

PIANOS MOVED BY AUTO. FURniture moved to the country. General cartage; reasonable rates. Arthur S. Stackhouse. Phone 814-21.

PHOTOGRAPHIC

PICTURE TAKEN DAY OR NIGHT, rain or shine while U wait. Films developed and printed quick- clear, reasonable price. We enlarge any photographs, 45 King Square, St. John, N. B. Phone 1598.

PLUMBING

GORDON W. NOBLE, PLUMBER and Heater, Jobbing given personal attention. Telephone 2000-31, 154 Waterloo street.

RAINCOATS REPAIRED

WE REPAIR ANYTHING IN waterproof clothing; work guaranteed. Maritime Waterproof Clothing Co., 44 Sydney street, St. Malichi's Hall. 12-18.

REPAIRING

FURNITURE REPAIRING AND UPholstering, 267 Union. Phone 915-11.

SECOND-HAND GOODS

WANTED TO PURCHASE—GENtlemen's cast off clothing, fur coats, jewelry, diamonds, old gold and silver, musical instruments, bicycles, guns, revolvers, tools, etc. Best prices paid. Call or write H. Gilbert, 14 Mill street. Phone 2892-11.

WANTED TO PURCHASE—GENtlemen's cast-off clothing, boots, fur coats, jewelry, musical instruments, bicycles, guns, revolvers, and tools, etc. Highest cash prices paid. M. Lampert 46 Dock street. Phone 3578-11.

WANTED TO PURCHASE—LADIES' and gentlemen's cast off clothing, boots; highest cash prices paid. Call or write Lampert Bros., 555 Main street. 'Phone Main 2384-11.

WANTED TO PURCHASE—LADIES' and gentlemen's cast off clothing, boots, jewelry. Highest cash prices paid. Dependable service. Call or write to 641 Main street; Main 4372, Dominion Second Hand Store, St. John, N. B. t.f.

ALL GOODS BOUGHT AND SOLD, Boston Second Hand Store, 10 Waterloo street. Phone 4352-11. 10-11

SECOND-HAND GOODS

WE BUY ALL KINDS OF LEFT off Clothing, 10 Water loo street, Main 4352-11. 11046-10-10

WE PAY HIGHEST CASH PRICES for Second-Hand Goods. Phone 2584-41 573 Main street.

WANTED TO PURCHASE—GENtlemen's cast off clothing, boots, musical instruments, jewelry, bicycles, guns, revolvers, tools, etc. Highest cash prices paid. Call or write I. Williams, 16 Dock street, St. John, N. B., Phone 1774-11.

SEWING MACHINES

WATCH FOR OUR ANNUAL FALL sale of Gramophones, Sewing Machines and Stoves, to start October 1st. Big reduction in prices. Parke Furnishers, Limited, 169 Charlotte street, Phone 3652.

SILVER-PLATERS

GOLD, SILVER, NICKEL, BRASS and Copper Plating, Automobile parts made as good as new, 24 Waterloo street, J. Groundines. tf

AUCTIONS

POTTS

Valuable 2 Family House on Freehold Lot, 32x150 feet, more or less, No. 133 Erin street,
BY AUCTION.

I am instructed to sell by Public Auction at Chubb's Corner on Saturday morning, the 25th inst., at 12 o'clock noon, that freehold property with 2 1-2 story house with modern improvements, situate at No. 133 Erin street.

F. L. POTTS, Auctioneer.

POTTS

Furniture Sale Under Bill of Sale and Bailiff Sale.

I will sell at salesroom, 96 Germain street, on Friday afternoon, the 24th inst., at 3 o'clock, kitchen range, heating stove, dining table and chairs, sewing machines, bed, spring and mattress, Boston couch, dressing case, oilcloth, kitchenware and a quantity of other household effects.

F. L. POTTS, Auctioneer.
T. X. Gibbons, Bailiff.

POTTS

TEA. TEA.

Sold for the benefit of whom it may concern. I am instructed to sell at salesroom, 96 Germain street, on Friday afternoon, the 24th inst., at 3.30 o'clock, five chests tea, slightly damaged and sold for the benefit of whom it may concern.

F. L. POTTS, Auctioneer.

POTTS

Mason & Risch Upright Piano, English Plate Glass Mantle Mirror, Old Mah. Card Table, Mirror and Ottoman, Axminster, Wilton and Brussels Squares, No. 13 Silver Moon, etc.

AT RESIDENCE, BY AUCTION.

I am instructed to sell at residence, No. 107 St. David street, on Thursday morning the 23rd inst., at 10 o'clock, the contents of house consisting in part: English plate glass mantle mirror, old mahogany ottoman, card table and mirror, old hand-carved 6 piece walnut parlor suite, bookcase, Axminster, Wilton and Brussels squares in splendid condition; 6 oak L. S. dining chairs, 3 piece oak bedroom suite, Singer sewing machine, No. 13 Silver Moon stove, refrigerator, portiers, curtains, dishes, kitchenware, and a large assortment of other household requisits, all in splendid condition.

F. L. POTTS, Auctioneer.

POTTS

Valuable Four Tenement House, 44 Westmorland Road
BY AUCTION

I am instructed to sell by Public Auction at Chubb's Corner, on Saturday morning, Sept. 25, at 12 o'clock noon that 4 story tenement house situate at No. 44 Westmorland Road, and bringing in a revenue of $348.00 per year.. Property sold because owner is residing outside of city. For further particulars, etc., apply to

F. L. POTTS, Auctioneer.

POTTS

New Congoleum Squares 3x4, one lot 600 pairs Military Rubbers, 50 Iron Military Cots, 50 Single Ostermoor Mattresses. To close the above we will sell private sale at our salesroom, 96 Germain street. Cots. $3.50 each; Mattresses $3.50 each; Congoleum Squares $18.50 each. Lowest price given on Rubbers for the entire lot.. All kinds of furniture received at salesroom for sale.. Sales of furniture at residence a specialty.

F. L. POTTS,
Auctioneer and Real Estate Broker. Office 96 Germain street.

POTTS

F. L. Potts, Real Estate Broker, Appraiser and Auctioneer.

If you have real estate for sale, consult us. Highest prices obtained for real estate. Office and salesroom 96 Germain street.

WEBBER

I am instructed to sell at Public Auction, Friday night, Sept. 24, at 7.30, stock of groceries, at 42 Moore street, stock consisting of corn, pickles, olives, soap of all kinds, sardines, oatmeal, sugar, tea, matches, Devil ham and groceries of all kinds; also one dating Computing Scale practically new; one. National Cash Register with two drawers; one organ fixture will be sold at 10 o'clock sharp; one kitchen stove, beds,. mattresses and springs sold after stock and fixtures.

I. WEBBER, Auctioneer.
11931-9-24

USE The Want Ad Way

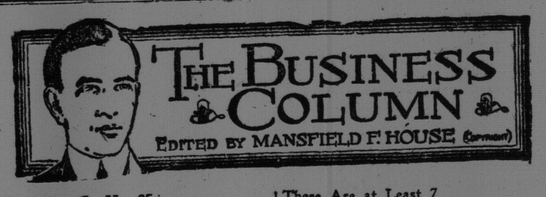
Foreign Business

Much attention is being directed at the present time to export business. This Bank has a number of foreign branches as well as close working arrangements with banks of the highest standing in many other countries which enable it to offer special facilities in the financing of trade with foreign points.

THE CANADIAN BANK OF COMMERCE

Capital Paid up $15,000,000 Reserve Fund $15,000,000
35A

St. John Branch, W. H. LUGSDIN, Manager



The Dillon Co. Has 25 Turnovers a Year

A miracle in economical merchandising is being performed by the Dillon Mercantile Co. here. In four stores the company does an annual business of $50,000, turning a $20,000 stock overhead of 9 per cent.

There are five stores in this unique chain system, covering a rich territory in the Kansas wheat belt. The stores are not alike. In fact, each is distinctive and therein exists the difference from the ordinary chain.

The Dillon Mercantile Co. chain consists of the following stores:

A spot cash farmers' store.
A grocerteria, or help-yourself store.
Two ordinary cash grocery stores.
A wholesale produce house.

In addition, the company operates a general merchandise store at Macksville, seventy miles west of Hutchinson. This is called the Purity Store and is managed by W. Swendland. The store carries a $20,000 stock and does an annual business of about $100,000, having a five-time turnover. Six clerks are employed.

The merchandising policy in this store is aggressive, especially in its fight on the mail-order houses. Just before harvest this year the store put on a special advertising stunt which has had unusually good results. It quoted comparisons of its prices and those of a big mail-order concern.

In telling of the result of the campaign, Swendlund says: "A number of farmers told me, after this campaign, that they did not know we could meet the mail-order house prices. One farmer said he received a mail order of groceries a few days before and admitted that he had been stung and should have bought at home.

"Another farmer said he was about to send out an order, but decided to buy at home. There was considerable comment on the advertising, and I am satisfied it did us a lot of good. There are a lot of people who think that a local merchant cannot compete with the mail-order houses and probably some merchants think so, too. The trouble is that these merchants do not make a careful study of the mail-order catalogues. They seem to be afraid to investigate. The more they look into the matter the easier it becomes to fight the mail-order houses. We think the advertisement we used is effective and we expect to continue the campaign."

People Like to See the Wheels Go 'Round.

After all, the grown-up man is just a de luxe edition of the little boy who wanted "to see the wheels go wound," and women are much like him.

Playing on this side of human nature the Vacuum Cleaner Specialty Co., Inc., of New York City, has opened a shop where everybody can stop and see things work without even a pane of glass between.

This strikingly original shop has a front door set about fifteen feet back from the street and in the large space between the sidewalk and the front door are a dishwasher, a washing machine and a vacuum cleaner in active operation. The dishwasher and the washing machine stand on the concrete flooring, but at the back a platform has been built and covered with green carpet. On this the vacuum cleaners are constantly demonstrated by a colored maid, and to see the crowd line up to watch the tiny pieces of dirt inhaled by the vacuum cleaner one might fancy that it was some new sort of a game.

These Checks Drew Well.

A. Fiegelman, a Pittston, Pa., jeweler, has a display of several checks for $100 each in the window which are drawing more attention than do diamonds or rubies. They are thus given to the Pittston policemen who captured thieves who tried to rob the establishment. The Jewelers' Alliance sent the rewards and Fiegelman says the display is excellent burglar insurance.

There Are at Least 7 Reason's for Denny's Success.

W. Arthur Denny is a small town merchant with big-town ideas. He argues that a retail merchant doesn't need to live in a crowded metropolis to build a good mercantile business—if he shows himself to be possessed of a little initiative in merchandising.

Mr. Denny is a member of the firm Denny & Jones, which conducts a general store business at New Hampton, Mo., "on the trial of the Jefferson highway, twenty-five miles from the southern boundary line of the state of Iowa," as Denny puts it.

He will tell you the Denny & Jones store has "seven departments of juality and quick service" and he will enumerate them as follows:

First. Hardware that stands hard wear.
Second. Furniture thirty minutes ahead of the clock.
Third. Stoves for everybody.
Fourth. Paint for the home, from cellar to garret.
Fifth. Wire fencing hog tight, horse high and bull strong.
Sixth. Queensware and cut glass.
Seventh. Undertaking.

And then Mr. Denny explains how his firm is "putting it over in the small town" in a really big way.

"First," he says, "we think we know our territory, which we try to keep ever-widening and not within a permanently fixed boundary. Roughly, it is ten miles wide and thirty-six miles long, though we push over some on any line. Within the limits of this territory there are forty-eight school districts. In each we have what we call our Padlox agent. We select these agents from the best man or woman friend we have in the district and send them blanks to fill in with the name of every person in their district, beginning with the man of the house, then the wife, if living; then the children and the approximate age of each.

"We explain just what we want done and why, telling them as soon as they mail this list to us we mail them a check for $1. Then we explain to them that if any one moves into their district or moves out, if they will at once send us the names we will send them five cents for each. As soon as these lists arrive our office girl typewrites the names of each family on a separate card, labels the 'leader' name with the name of the school district and the name of our agent for that district.

"Behind this card goes the name of every one in the district. There we have our trade territory card, indexed and as correct as we can get it. It is so arranged that it automatically changes when newcomers arrive, or movers go. It now covers 1,000 families of 5,000 people.

"We consider this the very cornerstone on which our business is built. On this firm foundation the whole superstructure, we feel, is sure to rest securely. We believe that it is as necessary for people to know what we have to sell as to have the goods when they get to our store. By this mailing list we keep them informed of what we are trying to do."

Hot Weather No Bar to Sale of Stoves.

In the eyes of most hardware and furniture merchant the "stove season" is associated with the winter months, or at least the three months just preceeding what is generally accepted as the period of real cold weather. But the Scott & Hart Stove and Furniture Co., of Terre Haute, Ind., have reversed this altogether. They not only do their biggest stove business in June, July and August, but have demonstrated in a practical manner that the summer months are more satisfactory all-round for putting pep into stove sales.

D. F. Scott, president of the concern, who is personally responsible for building up a big summer stove business, said recently that it was solely a matter of educating the public in a common-sense way, just as the public has gradually become educated to buying its coal before the cold weather sets in.

"To do a big stove business in summertime," Scott says, "it is, of course, necessary that you put the department into the limelight—first by advertising it thoroughly, and then by having your sales people all talk and think stoves. Besides, you must display the stoves where they are sure to get attention; make special inducements to have people come in and see them, and pretty soon you will have awakened a desire in every family who doesn't own a satisfactory cooking or heating stove to get one right away—no matter if the thermometer is hovering around the '100-in-the-shade' mark.

"Along about June we start the heavy artillery in a series of newspaper ads. In these we feature heating stoves particularly, as there are more chances for quick response in this line than in cooking stoves. But we advertise both strongly. We do not merely mention them in a little corner of a general ad. We use large space devoted exclusively to stoves, just as if we sold nothing else but these. Notice, by the way, that we feature our stove business in the name of our concern, by giving it prominence even ahead of furniture.

"We tell the public that it is much better to buy a stove at its leisure before cold weather comes than to have to grab anything quick when the first freezing day hits town. As an inducement to buy we offer special terms of payment, because it is certainly better for us to keep our sales force busy in summer when sales generally are slack than to have them idling, and we would rather be getting in small payments regularly on a bunch of stoves put out in summer than to have the stock laying up in the warehouse waiting for cold weather. We all buy a lot of stuff out of season anyway, and if it is not sold at once it is certainly 'dead stock,' at least for a while.

An Honest "Skin Game"

Leather enters into the manufacture of so many everyday necessities—trunks bags, book bindings, leggings, coats, gloves, belting and shoes—that there is a great chance and incentive for skinflints to give the ignorant a close shave and hoodwink with leather blinders those who have but a smattering of leather knowledge.

The Redor Co., of Yonkers, N. Y. ("Shoe-repairing while you wait"), believes that the general public or private citizen welcomes a chance to break out of this hide-bound condition, so a window campaign has been started in nontechnical popular education along this line of theirs. In order that those who read may run less chance of being fooled, a window in each of the two Redor stores contains a large-scale, neatly executed diagram of one-half a calf skin, marked off like a jigsaw puzzle, on which the trade names of the several well-defined areas are plainly lettered. Emphasis has been laid on the fact that of the whole skin only the best part enters the shop.

No Help, So Druggist Took a "Vacation"

That the public might know the reason for its suspension of the business, the Bond Drug Co., of 68 Bond street, Brooklyn, pasted the following notice on the door of the store:

CLOSED

As getting help under present conditions seems to be impossible, we have to close up and take a badly needed rest for two weeks.

Will open again for business Monday.
Bond Drug Co., Inc.

SNAPSHOTS FINISHED

SEND ANY ROLL OF FILM AND 50c. to Wassons, St. John, N. B., Box 1343 and have a set of very best pictures, glossy finish. Work returned postpaid.

WATCH REPAIRERS

DIAMONDS BOUGHT AND SOLD, Watch and Clock Repairing a Specialty. G. D. Perkins, 48 Princess street.

RINGS, WATCHES, CLOCKS FOR sale, watch repairing, seven years in Waltham factory. G. B. Huggard, 67 Peters street. tf

W. BAILEY, THE ENGLISH, AMERican and Swiss expert watch repairer, 138 Mill street (next Hygienic Bakery.)

WELDING

OXY-ACETYLENE WELDING, Soldering, Brazing and Re-babiting. We will weld any part of your car and guarantee the job. At Hutchings, 60 Marsh Road.

News Notes About Prominent Baptists

(Maritime Baptist.)

Rev. S. J. Perry has accepted a call to the pastorate of the Coverdale field, and will take up his work there on the first Sunday in October. He has been for two and a half years on the Dawson field.

Lic. H. H. Titus left this home in St. John last Friday for Rochester, N. Y., where he will attend the Theological Seminary. Since his graduation at Acadia last spring he has been preaching in the River Glade-Forest Glen field. His license to preach was granted by the Germain street church last year.

All friends of our gifted missionary Miss Mabel E. Archibald, (and they are legion) will regret to hear of an accident which recently befel her. About July 1, when coming down the mountains, she suffered a serious fall and her right arm was fractured. She suffered severely, as she had to travel some distance by bullock cart before she could secure medical assistance.

The important church at Hillsboro, N. B., is left pastorless by the resignation of Rev. H. W. Cann, who has accepted a call to the church at Marblehead, Mass.

Rev. Ralph M. Jones, pastor of the Baptist church at Chester, Vt., will have the sympathy of all in the serious illness of his wife. His anxiety is the greater because of the fact that Mrs. Jones is at her father's home in Antigonish, N. S., and not for some time will she be able to return to the home at Chester.

Rev. Z. L. Fash, pastor of the George street church, Fredericton, is busily engaged in preparing for the celebration of the seventy-fifth anniversary of the founding of that church. A week of services will be held beginning with next Sunday. Three former pastors will be present some time during the week, Rev. A. A. Rideout of Dorchester, Mass., Rev. F. C. Hartley, of Truro, and Rev. M. Addison, of Petitcodiac. A former pastor's wife, Mrs. J. E. Wilson, of Woodstock, is the speaker at the anniversary service of the W. M. A. Society . On Friday evening, October 1, an address will be delivered by Sir George E. Foster, Minister of Trade and Commerce, who was for many years connected with the church.

Rev. F. C. Hartley, pastor of the First church, Truro, after six years of service there, has tendered his resignation to accept an urgent call to return to the Free Baptist church at Houlton, Me., where he spent ten years before going to Truro.

One more link binding the Acadia of today to the Acadia of the past has been severed by the resignation of Prof. J. F. Tufts. All friends of Dr. Tufts and of the college will regret to learn that his resignation has been occasioned by ill health. Recently he underwent a serious operation which left him unfit to bear the burden of his regular professorial work. He has been connected with Acadia almost continuously since his graduation in 1868, the only break being occasioned by post-graduate studies at Harvard. Twice he was principal of the academy, giving in all eleven years to this service. In 1891 he became Professor of History and Political Economy. To the many who sat under his instruction Acadia will scarcely seem the same without Dr. Tufts.

LLOYD GEORGE'S ANSWER.

Having written to Premier Lloyd George extending to him an invitation to address the Canadian Club in St. John should he visit Canada as it had been reported that he might, the secretary of the club, C. W. Romans, has received the following reply: "Dear Sir,—I am desired by the Prime Minister to thank you for your letter of the 24th August. I fear the report to which you refer is untrue, as Mr. Lloyd George sees little prospect of his being able to visit Canada in the near future. He will, however, bear in mind the kind invitation which you extended to him on behalf of the Canadian Club should he at any time be in Canada. Yours faithfully, F. L. Stevenson, 10 Downing street, Whitehall, S. W. 1."

In Loving Memory.

(From the Edgerton, Kas., Journal.)

About a year ago while we were visiting in the office of the Olathe Mirror with Editor Bert Rogers, a lady and gentleman drove up in a fine automobile and the lady called Bert out to the sidewalk and said: "Mr. Rogers, here is a memorial notice of my husband who died just a year ago, and I want you to publish it in this week's Mirror. And Mr. Rogers, let me introduce you to my husband here beside me. We were just married."

FINANCIAL

NEW YORK STOCK MARKET.

(J. M. Robinson & Sons, Members Montreal Stock Exchange.)

New York, Sept. 22.

	Prev. Close.	Open.	Noon.
Am Sumatra	90	89	89
Am Car and Fdry	134¼	....	....
Am Locomotive	95½	95⅝	95½
Am Can	35¾	....	....
Am Steel Fdries	....	36⅝	37
Am Smelters	63	62½	62½
Am Tel and Tel	....	98¾	98¾
Am Woolens	81	....	....
Anaconda Min	55	54⅛	54⅛
At, T and S Fe	84½	84½	84½
Balt & Ohio	43¾	43⅞	43½
Baldwin Loco	112¼	112¼	112
Beth Steel "B"	76½	75¾	75⅛
Chino Copper	28¾	....	....
Ches and Ohio	65½	64½	65
Can Pacific	121½	121¼	121
Crucible Steel	130½	130	131½
Erie	20⅜	20½	20⅛
Gt Northern Pfd	78⅝	78⅞	78⅝
Gen Motors Certi	20½	20¼	20⅛
Inspiration	48⅛	....	....
Intl Mar Com	24⅛	....	....
Intl Mar Pfd	77¾	78	78
Indust Alcohol	85⅝	85½	84⅞
Midvale Steel	40	40	39¾
Mex Petrol	194½	193¼	193
North Pacific	79¾	79½	80
N Y Central	76	76	76
New Haven	35¼	35⅛	35¼
Pennsylvania	42⅜	42¾	42⅜
Pierce Arrow	36½	36½	36¼
Pan-Am Petrol	94	93¾	94⅛
Reading	94	93⅞	94¼
Republic I & S	82½	81½	81¼
St. Paul	37¾	37½	38
South Railway	29⅝	29	30⅛
South Pacific	96⅞	956¾	97
Studebaker	63¼	62⅝	62
Union Pacific	123¼	123¼	123⅛
U S Steel	90¼	89¾	89½
U S Rubber	85¾	85	84⅞
Utah Copper	64	64	64
Westing Electric	47⅝	47¼	47¼
Willys Overland	14½	14⅜	12⅞

MONTREAL TRANSACTIONS.

(J. M. Robinson & Sons, members Montreal Stock Exchange.)

Montreal, Sept. 22.

Can. Bank of Commerce—2 at 175.
Bank of Montreal—2 at 192.
Hochelago Bank—5 at 156, 10 at 155.
Merchants Bank—29 at 175.
Brazil—10 at 37.
Brompton—160 at 83¼, 560 at 83, 100 at 82¾, 40 at 82½, 50 at 81¾, 135 at 81½.
Canada Car—25 at 44.
Asbestos—120 at 98½, 10 at 97.
Dominion Steel—10 at 55½.
Converters—10 at 74½, 50 at 75.
Laurentide—50 at 118½, 5 at 118¾, 25 at 118.
Power—8 at 80¼.
Riorden—80 at 214, 25 at 214½, 25 at 214¼.
Abitibi—5 at 83¼, 5 at 83½, 25 at 83⅛, 275 at 83, 10 at 82½.
Shawinigan—50 at 107.
Spanish—450 at 125, 125 at 125¼, 50 at 124¾, 100 at 124½, 100 at 124.
Textile—25 at 135.
Steel Co—55 at 69.
Sugar—20 at 143½, 25 at 143¼.
Brew—220 at 67, 15 at 67¼, 85 at 66¾, 45 at 66½, 60 at 66¼.
Quebec—25 at 28.
Spanish Pfd—100 at 131½, 220 at 132, 75 at 132¼, 25 at 132½, 25 at 131½, 150 at 131, 50 at 130, 50 at 130½.
Asbestos Pfd—20 at 106½.
Ships Pfd—5 at 76.
War Loan, 1931—3,000 at 91.
War Loan, 1937—1,000 at 98, 2,000 at 92⅞.

"HOLY GHOST AND US."

Colony of Sect to Be Established in Africa.

Portland, Maine, Sept. 22—The belief that Rev. Frank W. Sandford, leader of the "Holy Ghost and Us," sect is soon to attempt a colony in South Africa was strengthened when the schooner yacht Coronet, which has laid at anchor in the harbor ten years, was hauled on to the marine railway for extensive repairs. The Holy Ghost colony Shiloh, on the bleak sand hills of Durham is practically depopulated and current report based on statements said to have been made by deserting colonists, has it that Sandford, realizing his reign here has ended, will take a few of the faithful, and found a new home for the Holy Ghosters on African shores.

CAN YOU SPELL THESE?

Washington, Sept. 21—Those who consider themselves expert spellers may be interested in the result of a series of old-fashioned spelling bees held in a popular summer resort of North Carolina to determine the words which are most difficult for the person of average education to spell.

By almost unanimous consent, "eleemosynary" was given the stellar position, ninety-one per cent of the contestants meeting disaster upon one or another of the essential vowels. "Connoisseur" wrecked the ambitions of all except those who could be classified under that term itself; "fucsia" was third in terms of difficulty, being followed in order by "tranquillity", "fricassee", "consensus," "supercede", "questionnaire" and "periphery."

"Separate," long in disgrace as the most easily misspelled word in the ordinary vocabulary, caused little trouble in this particular circle; and despite the spread of the neomystic cult, "oulja" was familiar to only fifty per cent. The n's and one t in Cincinnati still kept it in the general class of trippers.

HEADS NEWFOUNDLAND SOCIETY OF MONTREAL

Montreal, Sept. 22—Major Adams was elected president of the Newfoundland Society at its tenth annual meeting held here yesterday.

More Women Workers.

Washington, Sept. 22—Returning travelers from Japan report that Japanese women are entering business offices and stores in increasing numbers in competition with men. They are now serving as conductors on all the 'bus lines of Tokio.

They Want to Know.

Boston, Sept. 22—"Sailor" Ryan, one of the Republican speakers in Maine, declares the women of the United States are going to take a very active part in the election.

"The interest women are taking in politics is an agreeable surprise to me," he said. "In most of my audiences there are more women than men. Eight out of ten questions asked me are by women."

Horticultural Freak.

Middletown, N. Y., Sept. 22—Mrs. Mary G. DeWitt of this town is exhibiting a horticultural curiosity. It is a sunflower with a three-foot stem and a big flower in bloom, growing out of the trunk of a large maple tree, some distance from the ground. The theory of Middletown gardeners who have examined the freak is that a bird carried the seed into the tree.

Gilmour's Fall Suits

Men, our Fall Suits are here ready for your inspection and selection.

You know the kind of garments turned out by "20th Century."

This make has set the pace as to style, fit and quality for many seasons past, and this season is no exception to the rule.

Also splendid showing in other popular makes.
"They are worthy of a look."

Gilmour's, 68 King St.
Clothing, Tailoring, Furnishings

HAVE YOUR EYES EXAMINED.

The only safe plan is to have your eyes examined before this strain weakens the delicate nerves and muscles that control the vision—just as filling a small cavity will save a tooth. Our examination is safe, sane and scientific. Let us examine your eyes.

K. W. EPSTEIN & CO.
Optometrists and Opticians
'Phone M. 3554 193 Union Street

Still Has 29 Chances.

Rochester, N. Y., Sept. 22—Henry F. Tucker, seventy-two years old, advertised in a "matrimonial" paper for a wife. He received thirty replies and selected one buxom and forty. He sent her transportation to his home town and was captivated when he saw her. All arrangements were made for the wedding when the bride-to-be announced that in order to save her share in a large estate she needed just $1,000. Thacker glarly lent it to her, but is now sadly regretting it. For both the bride and the thousand have disappeared.

WOOD AND COAL

COAL

Emmerson Fuel Co.
115 City Road
'Phone M. 3938
Terms Cash Only

Soft Coal
RESERVE AND SPRINGHILL
We recommend customers using Soft Coal to buy now and insure getting prompt delivery.
R. P. & W. F. STARR, Ltd.
49 Smythe Street. 157 Union Street

Soft Coal
Promptly Delivered
McGivern Coal Co.
C. Arthur Clark 'Phone M. 42 A. Douglas Clark 1 Mill Street

HARD COAL
TO ARRIVE
Free Burning Broken or Furnace Size
J. S. GIBBON & CO., LTD.,
No. 1 Union Street
6½ Charlotte Street
Telephone Main 2636
9-24

For Dry, Hard and Soft Wood
Good Soft Coal
Well Screened
—Come to—
A. E. WHELPLEY
226-240 Paradise Row
'Phone Main 1227

The Colwell Fuel Co., Ltd.
Bituminous and Bunker Anthracite Coal
'Phones West 90 or 17