

THE EVENING TIMES AND STAR, ST. JOHN, N. B., THURSDAY, JUNE 2, 1924

HELP WANTED

WANTED-FEMALE
ANTED-SALESLADY, ONE WHO can do alteration work on ladies' garments. Apply Andrus's Store, King and Charlotte Sts. 2853-6-7
ANTED-TWO GIRLS TO WORK in grocery store. Telephone Main 14 after six o'clock. 2857-6-7
RLS WANTED FOR ROCKWOOD Park, Sunday afternoon. Best wages. 2873-6-6
ANTED-EXPERIENCED GIRL or bakery. State experience and pay expected. Apply Box V 24, ncs. 2873-6-6
ANTED-GIRL TO WORK IN candy store. Apply with references. Anna, 79 King St. 2871-6-6
WANTED-ROYAL
RESS WANTED-ROYAL st. 2873-6-6
NTED-KITCHEN GIRL-W. S. pper, 7 Mill St. 2871-6-6
NTED-EFFICIENT TYPIST OR stenographer. Apply McLaughlin or Car Co. Ltd., Union St. 5-31-T.F.
NTED-EXPERIENCED STENO- grapher. Apply today between 5 and 6 Regal Film Ltd., 39 Waterhouse St. 5-31-T.F.
NTED-COMPETENT LADY bookkeeper. Must be well recom- mended. Apply McLaughlin Motor Car Ltd., Union St. 5-31-T.F.
NTED-COMPETENT WAIT- res is required for the Manor House- ly Miss Britton, 146 Germain St. 2870-6-4
NTED-EXPERIENCED GROC- ery clerk-Robertson's Grocery, Wat- 2868-6-4
-KITCHEN GIRL AP- plying Hotel. 28615-6-4
ED-EXPERIENCED WAIT- Victoria Hotel. 28679-6-4
ED-STOREROOM WOMAN- toria Hotel. 28680-6-4
ED-LINEN WOMAN, AGE or 35, experience not necessary. opportunity. Apply Royal Hotel. 28667-6-4
ED-COAT MAKER, APPLY & J. Paterson, 87 Germain. 28698-6-6

BOOKS AND MAIDS

NTED-GIRL TO ASSIST WITH use week and end of two young men. No washing. Must be to com- Apply Mrs. Girvan, 153 King St. 28688-6-4
NTED-A MAID IN HOME here there is a cook. Apply 28685-6-4
NTED-MAID FOR SMALL family. Must be good plain cook. Apply 128 Carriehaven. 28678-6-7
ANTED-AT ONCE GENERAL girl, small family. Mrs. F. C. Owens, Middle St., West. 28688-6-6
ANTED-MAID FOR GENERAL house work in small family. Refer- ence. Apply Mrs. J. H. Dooly, Carriehaven, 153 King St., Phone M. 4548. 28730-6-4
ANTED-A WOMAN TO DO general housework for a family of six adults at summer home, eight miles from St. George. Address with references. P. R., Telegraph Office. 28693-6-4
ANTED-WOMAN OR GIRL FOR general housework. Apply to Mrs. S. Gibson, East Riverside, Kings Co. S. Gibson at J. S. Gibson & Co's office, 1 Union St. 28624-6-4
ANTED-A COMPETENT MAID for general work. Apply Mrs. G. C. McIntyre, 7 Alexandra St. 28676-6-8
ANTED-GIRL FOR GENERAL housework. To sleep at home. Apply 1 Union St. 28647-6-8
ANTED-NURSE GIRL-MRS. Ryan, 36 Douglas Avenue, Phone 28666-6-4
WANTED-EXPERIENCED GEN- eral maid, with references. Apply Mrs. A. C. Orr, 70 Leinster St. 28431-6-4
WANTED-COOK AND HOUSE- maid. Apply Mrs. H. N. Stinson, 161 Mount Pleasant Ave. 28440-6-6
WANTED-GOOD GENERAL MAID Apply to Mrs. G. Wetmore Merritt, 150 Sydney St. 28123-6-6
WANTED-EXPERIENCED MAID for general housework. Good wages. Apply Mrs. F. S. Thomas, 153 Douglas Ave. 6-25-T.F.
WANTED-EXPERIENCED COOK or General Maid. Apply Mrs. W. Kenneth Haley, Mt. Pleasant Ave. 5-25-T.F.

AGENTS WANTED

AGENTS-TEN DOLLARS A DAY and upwards selling most wonderful article big opportunity; either sex, good selling proposition. Low no time writing for liberal agents' offer. Excellent products Company. Tross Riverview, (see Rivers), Que. 28745-6-6

ONTARIO IS TO
FLOAT BIG LOAN

From Twenty to Twenty-Two Millions. Most for Hydro Purposes.
Toronto, June 2-Hon. Peter Smith, provincial treasurer of Ontario, in two or three weeks expects to float one of the biggest loan provinces have ever made. It is estimated that from \$20,000,000 to \$22,000,000 will be needed to carry out the administration for the balance of the year, which will end on October 31. The great bulk of the loan will be used for hydro-electric power development.

SHOPS YOU OUGHT TO KNOW

Designed to Place Before Our Readers the Merchandise, Crafts, and Service Offered by Shops and Specialty Stores

AUTO REPAIRING
THE ST. JOHN SPRING WORKS repair all kinds of auto and carriage springs. All work promptly done. Springs made to order. Ford front springs \$4-81-83 Thorne Avenue, 1006. 10-6-1921

AUTOS TO HIRE
GENERAL TRUCKING, REMOVAL furniture and picnic parties.-C. G. Morrison, Phone 8014-31. 2752-6-18

AUTO STORAGE
WIRED STALLS TO LET, CARs washed, repaired.-At Thompson's, 55 Sydney street. Phone 563.

PIANO MOVING
HAVE YOUR PIANO MOVED BY Auto, modern gear, no jolts or jars. Furniture moved to the country and general carriage. Reasonable rates.-Arthur Kerretts, Phone M. 2229-11.

PIANO MOVING-J. A. SPRINGER
Phone 2249-21. 8-2-1922

PICTURE FRAMING
WE ARE NOW FRAMING PICTURES at the new low prices. We are also taking orders for enlarged pictures, also 2nd order prints. Open evenings. 28747-7-1

PLUMBING
R. M. SPEARS, PLUMBING AND Heating.-24 St. Andrews St. 28608-7-1

G. W. NOBLE, PLUMBER AND Gas Fitter, Plumbing promptly attended to. 55 St. Paul street.

ROOFING
GRAVEL ROOFING, FOREMAN with 25 years experience. Satisfaction guaranteed. Joseph Mitchell, 108 Union, Phone 140. 28417-6-4

SECOND-HAND GOODS
WILL PAY MORE FOR SECOND HAND Clothing, etc.-People's Second Hand Store, 573 Main street, Main 4466.

WANTED-TO PURCHASE LADIES' and Gentlemen's Cast Off Clothing, Boots, Furniture, etc. Highest prices paid. Write Lampert Bros., 555 Main street, Phone M. 1986. Consult with us first.

SECOND HAND GOODS BOUGHT and Sold, ladies' and men's, paying good prices. Call or write M. Lampert & Co. 647 Main, Phone M. 351. 5-19-1922

WANTED-TO PURCHASE GEN- tlemen's Cast Off Clothing, Boots, Fur Coats, Jewelry, Musical Instruments, Bicycles, Guns, Revolvers and, etc. Highest prices paid. Dominion Second Hand Store, 88 Mill street. Phone Main 4572.

WANTED-TO PURCHASE GEN- tlemen's cast-off clothing, coats, fur coats, jewelry, musical instruments, bicycles, guns, revolvers, and tools, etc. Highest cash prices paid. M. Lampert, 64 Dock street. Phone 1400.

WANTED-TO PURCHASE GEN- tlemen's cast-off clothing, boots, musical instruments, jewelry, bicycles, guns, revolvers, tools, etc. Highest cash prices paid. Call or write 11, Williams, 16 Dock street, St. John, N. B. Phone Main 4439.

WANTED-TO PURCHASE GEN- tlemen's cast-off clothing, fur coats, jewelry, diamonds, old gold and silver, musical instruments, bicycles, guns, revolvers, and tools, etc. Highest cash prices paid. Call or write H. Gilbert, 14 Mill street, Phone 2892-11.

SHOE REPAIRING
J. L. SHEA, 104 MOORE STREET. Boot and Shoe Repairing. Work satisfactory. Price reasonable. 28474-6-19

SILVER-PLATERS
GOLD, SILVER, NICKEL BRASS and Copper Plating, Automobile parts made as good as new, 24 Waterhouse street, J. Groundline. 71.

UMBRELLAS
UMBRELLAS REPAIRED AND re-covered, 573 Main St. 28622-7-5

WATCH REPAIRERS
THE NORTH END ENGLISH, AMERICAN and Swiss Watch Repairing Store, prompt attention and absolute satisfaction guaranteed. Give us a trial. R. P. Beckersloffe, 295 Main St.

DIAMONDS BOUGHT AND SOLD
Watch and Clock Repairing. 45 Prince street, J. D. Perkins.

W. BAILEY, THE ENGLISH, AMERICAN and Swiss expert watch repairer, 138 Mill street (next Hygienic Bakery).

RINGS, WATCHES, CLOCKS FOR Sale, watch repairing, seven years in Waltham factory. G. B. Huggard, 67 Peters street.

WELDING
G. HUTCHINGS, OXY-ACETYLENE Welding and Cutting Engineering, new quarters at Morgan's, 43 King Square.

WHITEWASHING
WHITE-WASHING, PAPER HANG- ing and painting. Odd jobs, etc. town or country.-J. Benn, 109 Britain St., Main 4730. 28722-6-6

MALBOROUGH TO WED BOSTON GIRL
London, June 2-The London Times announces the engagement of the Duke of Marlborough to Gladys Deacon, daughter of the late Edward Parker Deacon of Boston.

The Duke of Marlborough was divorced from the duchess in last November. The duchess is a daughter of the late William K. Vanderbilt and the now Mrs. O. H. P. Belmont of New York.

THE BUSINESS COLUMN

EDITED BY MANSFIELD F. HOUSE (Continued)

FINANCIAL.
NEW YORK STOCK MARKET.
Johnston & Ward (successors to K. B. McCurdy & Co.), members Montreal and Toronto Stock Exchanges. Direct private wires.
New York, June 2.
Prev. Close Open Noon
Allis Chalmers 32 32 32 32
Am Beet Sugar 26 26 26 26
Am Can Con 29 29 29 29
Am Car & F 128 128 128 128
Am Locomotive 38 38 38 38
Am Shelters 49 49 49 49
Am Sumatra 60 61 61 61
Am Woolens 72 72 72 72
Copper 40 40 40 40
Balt & Ohio 40 41 41 41
Baldwin Loco 32 32 32 32
Beth Steel B 56 56 56 56
Can Pacifi 112 112 112 112
Central L Co 65 64 64 64
Crucible Steel 62 62 62 62
Erie 61 61 61 61
Gen Motors 104 104 104 104
Great Nor Pfd 68 68 68 68
Goodrich Rubber 28 28 28 28
Kennecott Copper 20 20 20 20
Lackawanna Steel 44 44 44 44
Mex Petrol 149 149 149 149
N Y Central 69 71 71 71
Northern Pacifi 71 71 71 71
Pan Am Pte 65 65 65 65
Reading 71 72 72 72
Rep 1 & S 55 55 55 55
St. Paul 28 28 28 28
South Pacific 75 75 75 75
Studebaker 72 72 72 72
Union Pacific 115 115 115 115
U S Steel 80 80 80 80
Utah Copper 32 32 32 32

MONTREAL.
Montreal, June 2.
Abitibi P & P-115 at 31 3/4, 35 at 35 1/2
Brazilian-25 at 31 1/4
Brompion P & P-35 at 35
Can Cement-50 at 53 1/2
Can Cement Pfd-50 at 59 1/2 at 58
Cons Smelting & Mining-10 at 16
Detroit-50 at 78, 50 at 77, 25 at 77 1/2
25 at 76 1/2, 55 at 77
Don Steel Com-25 at 31 1/2
Dom Textile-100 at 139 1/2, 25 at 136, 105 at 137
Montreal Power-48 at 54
National Bank-25 at 84
Penman-100 at 100
Riordan Pulp Com-50 at 17
Victory Loan, 1924-26
Spanish River-250 at 60
Sugar-60 at 30 1/2
Toronto Ry-15 at 72, 15 at 72 1/2, 35 at 72 1/2, 35 at 72 1/2, 35 at 72 1/2, 35 at 72 1/2
60 at 72 1/2, 35 at 72 1/2, 35 at 72 1/2, 35 at 72 1/2
60 at 74 1/2, 55 at 74, 45 at 75
Victory Loan, 1924-26
Victory Loan, 1924-26
Victory Loan, 1924-26
Victory Loan, 1924-26

WHEAT.
Chicago-197 1/2
July-174 1/2
October-186
When a retail business on credit may appear to be wild extravagance. As a matter of fact, it represents the most careful and far-sighted economy, since the business, if run on a cash basis, would, according to its owners' candid admission, go to the wall in a month. There have been days when we passed the 3,000 mark on root beer alone. Five of us are kept busy in the summer. Strange as it may seem, the customers are women these days. Advertising has been a help to the stand, as Simpson's newspaper copy to boost the quality of his patronage and to encourage the trade of women as well as of men. It helped him to get people acquainted with the merits of his product. He also has a personal card which, when presented to the bar, is good for one order of root beer. These cards he and his people hand out about the country and the recipients come back. But they do not often offer the cards. They prefer to pay cash.

Loans Only 1/4 of 1 Per Cent of Money Due.
Every retailer will admit that there is no water-tight method of collecting. Yet H. Dieu Schiller, a Chicago florist, has built up what is, according to expert opinion, one of the finest retail flower stores in the city. The system which he considers as water-tight as it is possible to make "em. Situated in one of the best residence districts, the florist has a personal card which, when presented to the bar, is good for one order of root beer. These cards he and his people hand out about the country and the recipients come back. But they do not often offer the cards. They prefer to pay cash.

When the first phone call fails to bring results, the credit man does not hesitate to repeat it, three times a day if necessary and without apology, though with courtesy and care in the handling of touchy customers. In the end, the persistence reaps its reward, for the debts of the concern amount to only one-eighth of 1 per cent.

The real thing that make up the total cost of the Schiller credit system include salaries for the telephone man, the clerk would obtain the refund of two office girls, two regular chauffeurs and the cost of stationery, ledgers and other bookkeeping paraphernalia. These charges add up to \$7,000 annually. This must be added to the losses arising from adjustments-for credit customers take advantage of their position to ex- frand. The clerk gave the police the names of a dozen women concerned in the matter and their good will is valued to high value.

The many friends of Mrs. P. McNeil, 82 Exmouth street, will be sorry to hear that she is seriously ill in the St. John Infirmary.

PREMIER LAUDS
NEW BRUNSWICK
IN LONDON TALK

Hon. Mr. Foster Interviewed
By Canadian Gazette

Matter of Provincial Office in
Empire Capital - Advan-
tages for Settlers Here -
The Hydro Development.

(Canadian Gazette, London.)
The Hon. W. E. Foster, premier of New Brunswick, who arrived in London last week, has the distinction of having been made premier without any long experience of the provincial parliament. Few men in provincial politics have jumped more suddenly into the front rank. The object of Mr. Foster's visit to this country is, as he explained to the representative of the Canadian Gazette, mainly to get into the matter of the province's representation in London. The former London office in Southampton Brunswick has been closed, and the re- presentative of the province had now an office in the Canadian Emigration Office. Mr. Foster said that he was looking over the situation to see whether it was advisable to establish a new office in London in a better position than the old one.

Advantages Offered to Settlers.
Speaking of the province and what advantages it had to offer, Mr. Foster said: "The province offers good prospects to those who desire to go to Canada. It is only a six days' run from this coun- try to New Brunswick, and I cannot understand why people when they arrive to settle in Canada should make a long inland journey when just as good ad- vantages can be offered to them within a few hours' journey from St. John. It is true that there is some unemployment in the province, but it is confined to a few industries, and the opportunities for work along agricultural lines are ab- normal and the advantages are as good as ever."

"New Brunswick consumes more foodstuffs than she produces. There is therefore a good home market for all general products of the farm. We can offer inducements to people with mod- erate means, as cleared lands can be purchased at reasonable prices in the pro- vince, and in cases where a man does not possess enough to purchase a farm, the government has available machinery for loaning part of the money on easy terms. At present, there is no easy method to meet all requirement, and it is practically only those who are ready to take up a farm who are needed."

"To make a success a man must be willing to work hard; otherwise it is useless for him to come to the province. On the other hand, the man who will put his back into the world will be amply rewarded. There are many ad- vantages which the province possesses. One is abundant railway mileage per head of population than any other pro- vince. Another point is that education, which is under the provincial govern- ment, is excellent, and there are good schools everywhere. The province has much to attract sportsmen, possessing plenty of moose and deer and smaller game, and good salmon and trout fish- ing."

The Lumber Industry.
"New Brunswick, like all sections of the dominion, in common with the rest of the world, is suffering from the depression, although not so acutely as some places. Lumber is the chief indus- try, and as in the case of other indus- tries, people are not buying much at present. There is a good lot of man- ufactured timber in stock, and it is a matter of waiting until the market re- covers. The government has been ex- porting lumber since 1914, and the ex- port of lumber a year ago was 2,000,000 feet. The pulp and paper indus- try is making progress. During the last few years it has been established. They have hitherto supplied their own power from coal, but the government have now evolved a comprehensive de- velopment of water-power generally in the province. We hope by this means to further encourage the establish- ment of our raw material has been go- ing into the United States, with view to feeling the effects of the short-sighted policy which allowed their timber lands to become depleted. The wood exported comes from private lands, as an em- bargo has been put on the export of timber from crown lands. We hope, when our water-power development is completed, to see the province green with forest. Other industries in the province must also be encouraged."

As Good as Elsewhere.
"The population of the province has not increased as much as it should have done. Many of our young men have gone to the west and to the United States. But this move- ment of the population has recently prac- tically ceased, and our younger men are now content to stay in the province, realizing that the advantages there are equally good as those farther afield. In- deed, many of those who left a few years ago are coming back. We have had many inquiries from former resi- dents in the province who are now in New England states, with view to their returning, and our immigration department has installed a representa- tive in Boston to answer inquiries."

Progress in St. John.
"I represent St. John in the provincial house, so naturally I am deeply inter- ested in the city's expansion. St. John is moving forward along industrial lines, the first water power development being carried out in the Musquash River, about 60 miles from the city. Where 10,000 horse-power is being de- veloped. We expect to be able to turn the power early next year. The in- dustrial growth of the city has been handicapped in the past on account of the high cost of power derived from coal and the shipping facilities. The climate and the shipping facilities in St. John are well adapted to in- dustrial development, and steamship lines connect the port (which is open in the year round) with all parts of the world. There is under construction at Court- enay Bay the largest dry dock on the Atlantic seaboard. The dock will be capable of taking in the largest ship. Shipping has been fairly active during the winter. We are doing quite a good business with the West Indies, and the trade agent will doubtless bring us more trade."