

General Sir Arthur Conan
Principal McGill University
City.

Dear Sir:

Re Real Estate School.

I am writing you to bring to your attention the fact that many of the State Universities and foundations in the U.S.A. have added a Real Estate School to their departments.

I am, personally, strongly convinced that the time is ripe to start such a thing here. The growth of this branch of business has been so great in the last few years that it has become a profession and ^{it} is now recognized as such by Universities over the border.

This thought may come to your mind that your other departments sufficiently cover such a proposition, but I am prepared to show you that they do not.