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**RATE VARIATIONS DUE TO WEIGHT AND DISTANCE**

— SMALL SHIPMENTS: FREIGHT ALL KINDS — (door-to-door rates in per hundred pounds in \$ Cdn.)

Distance in Miles City Pair Examples	Air Carriers			Air Forwarders <sup>1</sup>			Motor Carriers <sup>2</sup>			Surface Intermediaries <sup>1,3</sup>		
	100 lb.	1,000 lb.	10,000 lb.	100 lb.	1,000 lb.	10,000 lb.	100 lb.	1,000 lb.	10,000 lb.	100 lb.	1,000 lb.	10,000 lb.
1. 700 miles (e.g. Windsor to Atlanta and Memphis)	40.40	35.10	29.65	65.00	54.20	37.70	88.55	33.91	17.69	64.35	27.45	15.75
2. 900 miles (e.g. Toronto to Atlanta and Memphis)	48.65	38.20	30.95	65.00	54.20	37.70	91.60	36.44	20.83	64.35	27.45	15.75
3. 1,100 miles (e.g. Windsor to Dallas)	57.30	41.35	34.40	65.00	54.20	37.70	91.87	41.61	22.59	67.20	29.50	17.75
4. 1,200 miles (e.g. Montreal to Atlanta)	64.65	44.00	39.20	65.00	54.20	37.70	101.40	40.23	25.93	68.65	30.55	18.75
5. 1,300 miles (e.g. Montreal to Memphis or Windsor to Miami)	67.25	51.80	41.75	69.10	58.45	40.78	102.63	40.97	23.43	68.90	31.35	18.65
6. 1,400 miles (e.g. Toronto to Dallas)	69.85	59.60	44.35	74.45	63.90	43.20	102.68	43.20	27.94	72.60	32.45	19.35
7. 1,500 miles (e.g. Toronto to Miami)	99.15	83.95	52.35	74.45	63.90	43.20	108.58	44.48	26.39	76.25	33.55	20.00
8. 1,600 miles (e.g. Montreal to Miami)	115.15	86.60	60.35	77.15	66.65	54.00	108.23	45.85	27.61	76.65	35.46	21.41
9. 1,700 miles (e.g. Montreal to Dallas)	117.85	90.10	68.35	79.80	69.35	64.90	103.12	47.68	30.63	80.25	45.25	28.40

1. Includes transportation documentation and related services.

2. Tariff Bureau class rates.

3. Includes freight forwarders, brokers, and shippers' associations, the rates of all of which are similar.

\* CAUTION: THESE RATES ARE NOT TO BE TAKEN AS FIRM QUOTES BUT ONLY AS ILLUSTRATIONS OF THEIR RELATIVE MAGNITUDE AS OF MAY 1984. ILLUSTRATED RATE PROGRESSIONS APPLY WHEN AVERAGING CARRIERS IN A MODE BUT NOT NECESSARILY FOR INDIVIDUAL CARRIERS.