

On the basis of the above process, the following products and product groups were selected to be the subject of this report:

- Cosmetics, and other toilet preparations, including incense, joss sticks, bay water, etc. (Schedule A 5520090);
- Soaps, including soap powders, but not including synthetic detergents (Schedule A 5541000);
- Surface active agents and washing preparations, but not including fatty acids, alcohols and their salts (Schedule A 5542040);*
- Creams, liquids, etc., for cleaning and polishing, in containers not holding over 10 pounds each (Schedule A 5543000);
- Pesticides, including sheep dip and ribbon fly catchers (Schedule A 5910000);
- Chemical products and preparations, organic and inorganic, ns pf (Schedule A 5985020).

U.S. IMPORTS 1982-88

A breakdown of 1988 imports of selected chemical specialties by country is presented in Appendix 3. Europe and Japan captured 69.4% of the U.S. import market of these products in 1988. Europe accounted for approximately 58% of total for this sector. West Germany and the United Kingdom accounted for 51.8% of imports from Europe. Overall, U.S. imports of these products have increased since 1982 (see Chart 1, overleaf). Over the 1982-1988 period, market shares fluctuated. Exports to the United States from "Other Countries" increased the most in 1988 compared to exports in 1982. The U.S. import market share from Europe decreased over this period from 63% to 58.1%. The market share in 1988 of U.S. imports from Canada and Japan has not changed much from the 1982 levels. In 1982, the share of U.S. imports from Canada and Japan was 12.6% and 10%, respectively. In 1988, the share of U.S. imports from Canada and Japan was 12.1% and 11.3%, respectively. Trends for each of the product groups which are the focus of this study are illustrated in Appendix 4.

* Schedule A 5542040 was not in the Schedule A statistics for 1982 and 1983. Instead, Schedule A 5542000 "Surface-active agents and washing preparations" replaced it. Data for Schedule A 5542040 for 1982 and 1983 is, therefore what was shown for Schedule A 5542000.