

Blends of essential oils	3
Flavouring, extracts and essences, nes	3
Spirit oil and wax dyestuffs	3
Spices, spice herbs and spice seeds, nes	3
Triazine compounds	3
Carboxylic acids	2
Flavouring, extracts and essences (excluding spirituous)	1

Table 2 illustrates the major exporting countries supplying the U.S. importers surveyed, the number of respondents supplied by each country and the overall level of satisfaction of the importers for their suppliers. A fuller presentation of these results for all countries supplying products to the respondents is provided in Appendix 8.

Table 2

Country of Origin	No. of Respondents Being Supplied	Average Level of Satisfaction (Max = 5.0)
Japan	52	4.6
West Germany	51	4.3
United Kingdom	24	4.0
Italy	14	4.2
Canada	12	4.4
Netherlands	12	3.7
Brazil	11	3.9

While in general the overall level of satisfaction with current suppliers was high (average = 4.1), there were 10 cases of dissatisfaction noted out of the 306 buyer-supplier relationships identified during the survey. U.S. importers identified 12 supplier relationships with Canadian firms and indicated they were very satisfied with these Canadian companies. The average level of satisfaction with Canadian companies and their products was 4.4, and none indicated that they were dissatisfied.

When asked about reasons for importing chemicals and chemical products, those interviewed cited the following:

- not available in the United States (66.7% of respondents);
- lower prices (26% of respondents);