

REPT4D  
90/01/23

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM  
AT MISSIONS ABROAD FOR FISCAL YEAR 89  
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

POST :522-NEW DELHI

010-MINE,METAL,MINERAL PROD & SRV  
INDIA

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

EQUIPMENT AND MACHINERY

CONT TO WORK CLOSELY WITH CDN FIRMS IN DEV.APPROP.STARTEGIES NEXT 12 MONTHS.  
SIGNED CONTRACT FOR ONE OR MORE MAJOR CAPITAL PROJECTS IN

CONTINUE WITH MULTI-LEVEL CALL PROG ON GOI OFFICIALS IN SUPP

3RD WORKING GROUP ON COAL MEETING

CONFIRM BAROGOLAI PROJECT FOR CANADA

IDENTIFY NEW PROJECTS TO BE UNDERTAKEN ON BILATERAL BASIS,

COMPREHENSIVE DIRECT CALL PROG ON KEY OFF IN INDIAN COAL SEC MONTHS  
INCREASE IN NUMBER OF COLLABORATIONS IN SECTOR OVER NEXT 12

EXPLORE INITIATIVES TO HEIGHTEN INTERESTS OF CDN METALLURGIC  
INCREASE LEVEL OF SALES TO INDIAN MARKET IN NEXT 12 MONTHS

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 Explore initiatives to heighten interest of  
Canadian metallurgical cake supplies to Indian  
market.

Arranged mission led by Minister of State for  
Coal to Canada to follow up for last Working  
Group Meeting

QUARTER: 2 Comprehensive direct call program on key  
officials in Indian Coal Sector

Calls are being made and will continue

QUARTER: 3 -----

QUARTER: 4 -----