

**MR. GUNDY'S TRIP TO ENGLAND.**

**B**OOKSELLER AND STATIONER had a pleasant chat with Mr. W. P. Gundy, of The W. J. Gage Co., Limited, who has just returned to Toronto after a business trip to England:

"I found that the outlook for business in England was favorably regarded. In stationery, there are not so many new ideas as one would expect, and lines were shown me as novelties which have been in the market for years."

"Do they know where Canada is?"

"Oh, yes, there is a marked difference in English opinion to-day concerning Canada, and what used to greet the ear of a Canadian years ago. Canada is spoken of in very friendly terms, and the institution of Imperial penny postage has done much to increase their kindly feeling toward us."

"Did you hear anything of the competition in papers which the American mills claim to be inaugurating in England?"

"No, I heard no remarks made about it, and possibly it creates less notice from the fact that English manufacturers in all lines are continually being threatened with foreign competition from one source or another. The increase in the number of magazines is much talked of, and The Royal magazine of the Harmsworths is having a fine sale. Owing to the dispute with W. H. Smith & Sons, The Royal is being sold in London through men stationed on the streets."

"What about copyright?"

"I met a good many people who are interested in that subject. Of one thing we may be sure: The English publishing interests, as a whole, will not favor a Canadian copyright law. Perhaps they will continue to oppose it strongly. But, among authors, there is a decided feeling that a

Canadian law would be right and reasonable, and from them, as a body, there will come no opposition. One sees changes in the London publishing world, and new firms like Methuen & Co. and Mr. Heinemann seem to be prospering exceedingly."

Mr. Gundy had a tempestuous voyage back to Canada on the Paris, but looks well and is busy again at his desk.

**CANADIAN TRADE CHAT.**

This month, Charles L. Nelles, of Guelph, will have completed his fine new store on

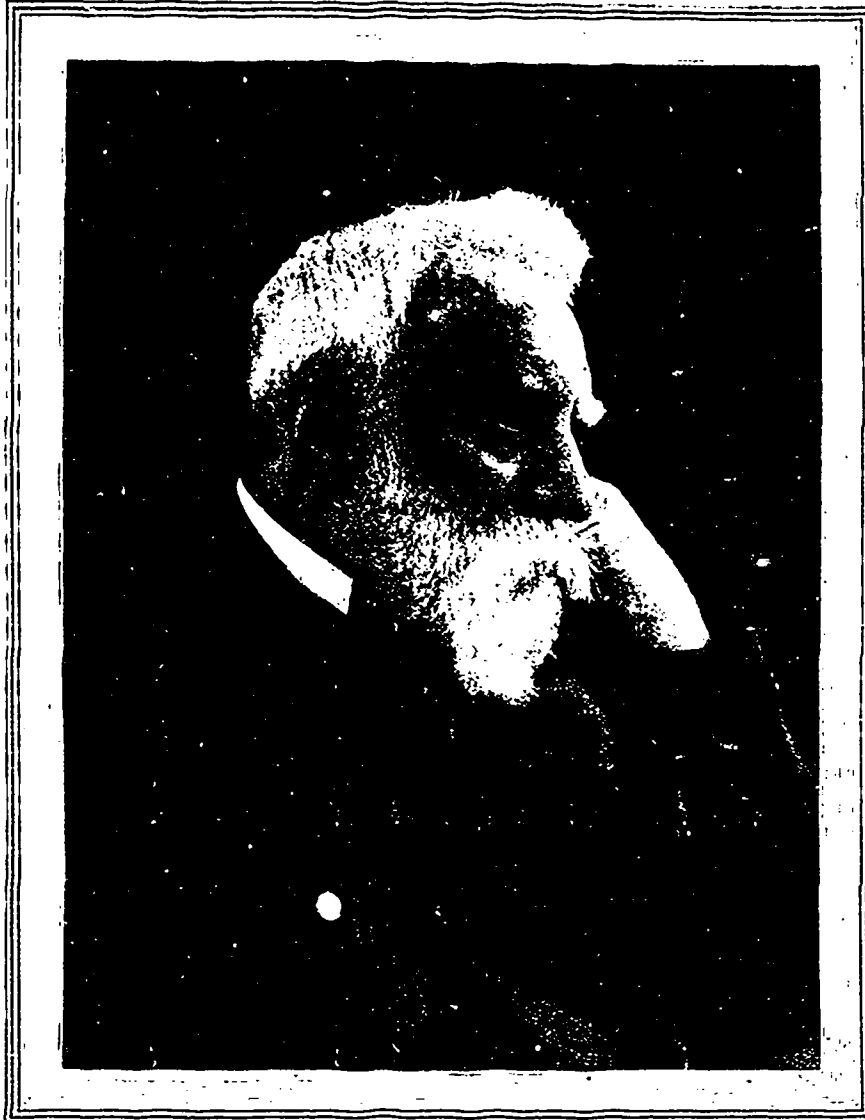
addition to the rear will make a wall paper and window-shade room.

The trade will be glad to hear that F. S. Foster, of The Watson, Foster Co., Limited, who has been so seriously ill, is now convalescent. He is in the south of France, but will return to Canada about Feb. 15.

The death of Thomas Wood, of Ingersoll, Dec. 15, removes a respected member of the trade. Mr. Wood, says The Ingersoll Chronicle, in the course of its kindly refer-

ence to the deceased, was born in Manchester, Eng., in 1846. His parents emigrated to Canada in 1850, and settled near Otterville. After several business experiences, Mr. Wood started a book and stationery store in Tilsonburg 14 years ago, which was a marked success. Over two years ago, leaving the Tilsonburg business in the hands of his son, E. J. Wood, he opened a large bookstore in Ingersoll, which has done well. Mr. Wood was a prominent Methodist, in politics a Conservative, and was held in the highest esteem by the community. His funeral was largely attended. The BOOKSELLER AND STATIONER extends its sympathies to his bereaved widow and three surviving children.

The Galt merchants have formed a retailers' protective association, and are opposing the establishment of a trading stamp company in that town. In Woodstock, the magistrate



The Late WILLIAM KINGSFORD, LL.D., the Historian of Canada.

[By courtesy of The Canadian Magazine]

Upper Wyndham street, and will then occupy what is said to be, perhaps, the largest book and stationery store in Ontario. Mr. Nelles is to be congratulated on his excellent judgment in the alterations and planning of the interior. Handsome new plate glass front, oak show tables, wall cases, offices, etc., are a feature of the front half which will be used exclusively as a book and stationery department, while the new

has decided that the concern must pay the transient traders' tax of \$75.

W. P. Gundy, of The W. J. Gage Co., Limited, writes our London correspondent, was a welcome visitor at the London office of the BOOKSELLER AND STATIONER early in December. Though eight years have elapsed since his last trip to England, he does not seem to have forgotten his old haunts in "the Row."