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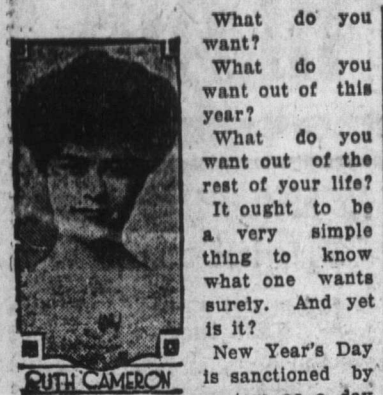
Saturday Our Special Sale Day.
Sweeping Reductions in every Dept.

Marshall Bros

To Arrive—Ingrain and Oatmeal
 Papers with Frieze to match.

Side Talks by Ruth Cameron

WHAT DO YOU WANT?



What do you want? What do you want out of this year? What do you want out of the rest of your life? It ought to be a very simple thing to know what one wants surely. And yet is it?

New Year's Day is sanctioned by custom as a day for resolutions. Which is good. But it is my belief that many of the resolutions which are swept away by the pressure of circumstances in January or February, fail to stand because they are too hastily put together to last. They don't have a firm foundation in self-knowledge and self-questioning.

Walk and Think, That's Best.

Suppose that on New Year's Day, before you make your resolutions, you sit down and think (or walk and think, that's even better) what you do really want during the year and what you are willing to give up for it, and what is the best way to set about getting it.

David Starr Jordan has a very fine sentence which I may have quoted before.

"The world stands aside for the man who knows where he is going." Do You Know These Two Things?

Now to be that man one must know two things:

First, where one wants to go. Second, how best to get there.

Have you ever thoroughly worked out the answer to these two problems?

If not, there could surely be no better day than to-day to do it.

The head of one of the biggest and most progressive department stores in the world, a man who is eager to receive suggestions from his employees and who has built much of his business on the basis of their co-operation, gives this advice in regard to an idea.

"If you think you have an idea, the first thing to do is to try to reduce it to writing. Nothing dispels the haze of vagueness like writing an idea down."

But Then, So Is Success.

Now that is true of many other things besides ideas.

It is true of the answers to such questions as those with which I pelted you at the beginning of these remarks.

"Reg'lar Fellers"



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Just Folks by Edgar Guest

LIFE.

Wonder why we come to earth, Why the days of living breath And the majesty of death? It is not for gold or fame, Not alone for toil or game, And sometimes it seems to me That this trip through life must be Ordered so that we may know One another here below.

Life's a get-acquainted spell: A chance to know your brothers well. It's a round of days and years Filled with laughter and tears And of struggling towards a goal, As a trial for the soul. Here we come to learn of men; Here we come to see them when They are at their best and worst. Angels must be humans first.

Life's a get-acquainted trip And the world a mighty ship Plunging on through storm and shine To some destination fine. Here we live and strive and grow So that we may come to know One another and be friends. And at last, when living ends, He has nobler served God's plan Who has served his fellow man.

Get acquainted with your kind! Open both your heart and mind. Stretch to them a helpful hand. Know them well and understand What it is they seek afar. And you'll find how fine they are. Do not live your life alone; plan. Know your neighbor and be known. And remember, night and day, Angels grow in mortal clay.

S. P. A.

We should not forget the heroic part heroes played in the Great War, says the New York Herald, and goes on to suggest that the victorious nations should each and all erect monuments as memorials of the sacrifice and sufferings of those who could only express their loyalty to duty by dumb obedience. A tablet in memory of the horses, dogs, and other animals whose lives were sacrificed in the Great War, is soon to be erected in the State House of Massachusetts. Next!

Prince Louis, of Bourbon, a cousin of King Alfonso of Spain, has become a dealer in eggs in Paris. He has an extensive farm and has succeeded by intelligent poultry farming in maintaining hundreds of thousands of hens at the cost of one cent a day. He undersells all competitors in fresh eggs and has time and time again taken absolute control of the egg market.

It is true of any resolutions the answer to those questions impel you to make. Yes, I'll admit it would be rather an odd thing to do, to sit down and write "I want such and such this year—I will do this and that." But when you get down to it, success in getting what you want out of life is rather an odd thing, too. Odd you know, means different from what is usual or common.

Coughs and Colds.

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Scissorisms.

Due partly to an increased demand on account of the unusual number of deaths from influenza and pneumonia and partly to the continuous absence of sunshine, prices of cut flowers have advanced at least fifty per cent. in New York City since the holidays. Carnations are selling at from \$4 to \$12 a dozen, and roses at from \$6 to \$10, at a Fifth Avenue shop. Orchids may be had at \$2 and \$3. One retail dealer insisted that high prices were due principally to the high wages demanded by hot-house laborers and to the excessive cost of coal.

PILES
 Do not suffer another day with itching, bleeding, or protruding Piles. No surgical operation required.
 Dr. Chase's Ointment will relieve you at once and as certainly cure you. Get a box at dealers, or Edmanston, Bates & Co. Limited, Toronto. Sample box free if you mention this paper and enclose 2c. stamp to pay postage.

READY FOR DELIVERY TO-DAY.

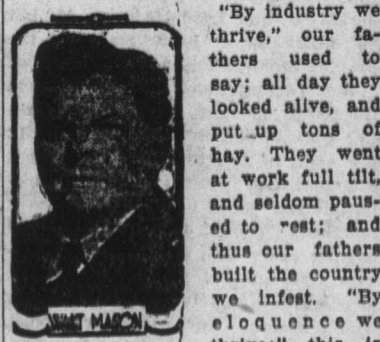
Salmon

250 cases No. 1 LOCAL SALMON.
 160 cases 1's TALL IMPORTED SALMON.
 50 cases NOR. SEA SARDINES.
 20 cases BRUNSWICK SARDINES.

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What Happened at Kut.

Speaking at Newport, England, at a fete organized by the Comrades of the Great War, Gen. Sir Charles Townsend said that he wished he could live long enough to see what history would have to say about the defence of Kut. He was ordered to go forward with a handful of men. Instead of having 13,000 men at his disposal he should have had 113,000. He had warned the authorities of what might happen if he was asked to go on with only a limited number of effective, but after having given the warning his duty was done. Any orders he received afterward had to be carried out. With a sufficient number of men he could have guaranteed not only to take Bagdad but also to hold it. The Turkish army could have been thrown into the river. He very nearly accomplished that as it was, but under the circumstances which hampered him, if Bagdad had been taken it would have had to be evacuated the next day. He had found almost as many enemies when he came home as he had beaten in the field. He decided to halt at that place (Kut) to give the Government time to send out more troops from overseas, but without the necessary number of troops he was forced to surrender. Owing to starvation men were dying at the rate of 26 a day, dying of hunger, but at the same time, he remarked proudly: "I did not surrender even then until I was ordered to do so, and told that no relief could be sent to me."



our watchword now; no longer do we strive to earn in sweat of grow. The country's bowed with care, the care that sears and carks, and we hand out hot air, and make a few remarks. The whistles do not toot to call men to their tasks, for all men elocute, on platforms, kegs and casks. The country's needing coal that children may not freeze, and gets a rigmorole, a protest and a wheeze. The country's needing peace, and harmony and zeal, and it would have surcease from fuss and frenzied spiel; but we like eight day clocks are to the limit wound, and every fellow talks, and rants and paws the ground. We all are Ciceros, we all have silver tongues, and haughtily we pose, and labor with our lungs. The sound of facty bell can only chafe and irk; we're binding with a spell, and haven't time to work. Together let us get, let all our rows be tinned; let's try to earn with sweat what we can't earn with wind.

We have been using MINARD'S LINIMENT in our home for a number of years and use no other Liniment but MINARD'S, and we can recommend it highly for sprains, bruises, pains or tightness of the chest, soreness of the throat, headache or anything of that sort. We will not be without it one single day, for we get a new bottle before the other is all used. I can recommend it highly to anyone.

JOHN WALKFIELD.
 LaHave Islands, Lunenburg Co., N.S.

Charles M. Schwab is a steel king now, but there was a time when he was working as a clerk in a grocery store earning about \$2.50 a week. With a bright and rosy dream in his mind that some day he could lead to the altar the charming Emma E. Diney, his boyhood sweetheart, he quit that job for one as a stakedriver with the Carnegie Company. His salary amounted to the vast sum of \$1 a day. With all this wealth at his command he hesitated no longer. He married Miss Diney and started on his pathway to the golden glory of a many times millionaire.

Stafford's Phoradone for all kinds of Coughs, Colds, Bronchitis, Asthma and various Lung Troubles. Price 35c. bot.

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 100 dozen pairs SCISSORS.
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 300 dozen ASSORTED SPOONS.
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 200 pairs ASSORTED CARVERS.
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 WHOLESALE ONLY.

HARRIS & ELLIOTT, Ltd
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 Long-Term
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Bonds maturing in 1919 or 1920 may now be sold advantageously, and the funds reinvested in longer term securities. The benefits of present high interest yield rates may thereby be secured for a period of ten years and longer.

We shall be glad to offer suggestions.

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