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Wanted TWO

FACTORIES

WANTED.

Good Girl. Apply Mr

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London, Ont.

Wanted-For gener

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Barber College

avenue, Detroit, Mich.

SALE OR TO RENT.

the thoroughbred Wels

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SALE-One and one-half

head of Victoria ave

Mr. Tassman, room

Block.

The House and Lot a

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THREE LOTS FOR

Popular and Baldwin St

of lots No. 2, 3, 4

se has a brick founda

cellar and is within

ce of Head street; wa

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ABSOLUTE SECURITY.

Genuine
Carter's
Little Liver Pills.

Must Bear Signature of
Dr. J. C. Wood
See Fac-Simile Wrapper Below.

FOR HEADACHE,
FOR DIZZINESS,
FOR BILIOUSNESS,
FOR RAPID LIVER,
FOR CONSTIPATION,
FOR SALLOW SKIN,
FOR THE COMPLEXION.

CURE SICK HEADACHE.

PAYS TO GO TO THE BEST

is the best time to enter. The January
is now over. The beginners are well start-
ed their work, and teachers can therefore
more time to new students.
A new current talk throughout the country
the great who intends to take a business
course, and wants to be placed in
position when graduated should attend
ADAM'S BUSINESS COLLEGE, CHATHAM,
ONTARIO.

Students of last year already earning over
per annum, \$45 placed in 11 months. Do
know of any other business school getting
results? We pay your railway fare. Have
ever seen our catalogue? If not, write for it
enter now. Address,
D. McLACHLAN & CO., Chatham, Ont.

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or address Chatham

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Cleaning

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WAYS TO ADVERTISE.

The Wise Man May Easily See Which
Is the Best Method.

If you have goods to sell, advertise.
Hire a man with a lampblack kettle
and a brush to paint your name and
number on all the railroad fences. The
cars go whizzing by so fast that no
one can read them, to be sure, but
perhaps the obliging conductor would
stop the train to accommodate an in-
quisitive passenger.

Have your card in the hotel register
by all means. Strangers stopping at
hotels for a night generally buy a cigar
or two before they leave town, and
they need some inspiring literary food
besides.

If an advertising agent wants your
business advertised in a fancy frame
at the depot, pay him about 200 per
cent more than it is worth and let
him put it there. When a man has
three-quarters of a second in which to
catch a train he invariably stops to
read depot advertisements, and your
card might take his eye.

Of course the street thermometer
dodge is excellent. When a man's fin-
gers and ears are freezing or he is puff-
ing and "phewing" at the heat is the
time above all others when he reads
an advertisement.

Have thousands of little doggies
printed and hire a few boys to dis-
tribute them. You've no idea how the
junk dealer and paper and rag man
will respect you.

A boy with a big placard on a pole
is an interesting object on the street
and lends a dignified air to your estab-
lishment. Hire about two.

Advertise on a calendar. People
never look at a calendar to see what
day of the month it is. They merely
glance hurriedly at it so as to be sure
that your name is spelled with or
without a "p," that's all.

But don't think of advertising in a
well established, legitimate newspaper.
Not for a moment. Your advertise-
ment would be nicely printed and
would find its way into all the thrifty
households of the region, where are the
farmer, the mechanic, the tradesman
in other lines and into the families of
the wealthy and refined, all who have
articles to buy and money with which
to buy them, and it would be read and
pondered, and people would come down
to your store and patronize you, and
keep coming in increasing numbers, and
you might have to hire an extra clerk
or two, move into a larger block and
more favorable location and do a big-
ger business, but of course it would be
more expensive-and bring greater
profits.

For Their Stomachs' Sake.

Sunday school treats must come round
often in England than in the United
States, for the dean of Bristol has
included in his book, "Odds and Ends,"
many stories of the hold of such festi-
vities on the juvenile heart and stom-
ach.

The hand of a small boy wavered for
an instant over a plate of cakes before
he took one. "Thanks," he said, after
his momentary hesitation, "I'm sure I
can manage it if I stand up."

Another boy, still smaller, who had
stuffed systematically, at last turned
to his mother and sighed: "Carry me
home, mother; but, oh, don't bend me!"

The average boy in Yorkshire knows
why he attends these feasts and does
not relish being furnished forth scanti-
ly. A solicitous curate approached one
who was glowering mysteriously. "Have
you had a good tea?" the curate asked.

"No," said the boy, in an aggrieved
tone, laying his hand on his diaphragm.
"It don't hurt me yet."

Ducks and Drakes.

A schoolboy in Jewell City, Mo., was
assigned to prepare an essay on the
subject of "Ducks," and this is what
he wrote: "The duck is a low, heavy
set bird, composed mostly of meat and
feathers. He is a mighty poor singer,
having a hoarse voice caused by get-
ting so many frogs in his neck. He
likes the water and carries a toy bal-
loon in his stomach to keep him from
sinking. The duck has only two legs,
and they are set so far back on his
running gear by nature that she came
purty near missing his body. Some
ducks when they get big have curls
on their tails and are called drakes.
Drakes don't have to set or hatch, but
just loaf, go swimming and eat. If I
was to be a duck, I'd rather be a drake
every time."

It Was Just Possible.

"I don't understand," said Mrs.
Youngmother, "why it is that baby
won't go to sleep. Here I have been
sitting and singing to him for the last
hour, and yet he keeps crying and
seems just as wide awake as ever."

"Well," said her husband thought-
fully, "I don't know, of course, and per-
haps I am wrong, but it may be that
baby has a musical ear."

Where Man and Dog Differ.

"Pedigree in a dog makes him val-
uable, doesn't it?"
"Certainly."
"Funny, isn't it?"
"What's funny?"
"Why, it's my experience that pedi-
gree makes a man pretty darn near
worthless."

Few Prayers.

Yern-Now, if all men would vote as
they pray this would truly be a happy
world. Darn-But if that should ever
happen you wouldn't get the average
man to the polls once in ten years.

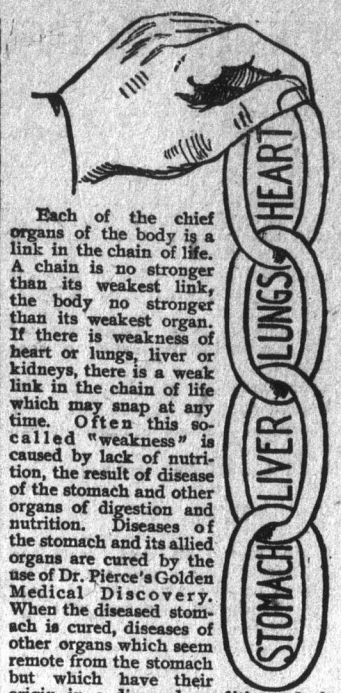
Their Good Offices.

"I see they're advertising twenty-five
cent lunches. What do they give you?"
"An appetite for your dinner."

Chance is a word void of sense. Noth-

ing can exist without a cause.-Val-

taire.



Each of the chief
organs of the body is a
link in the chain of life.
A chain is no stronger
than its weakest link,
the body no stronger
than its weakest organ.
If there is weakness of
heart or lungs, liver or
kidneys, there is a weak
link in the chain of life
which may snap at any
time. Often this so-
called "weakness" is
the result of disease of
the stomach and other
organs of digestion and
nutrition. Diseases of
the stomach and its allied
organs are cured by the
use of Dr. Pierce's Golden
Medical Discovery.
When the diseased stom-
ach is cured, diseases of
other organs which seem
remote from the stomach
but which have their
origin in a diseased condition of the
stomach and other organs of digestion
and nutrition, are cured also.

The use of Dr. Pierce's Pleasant Pellets
will cure that foul breath.

THE EVERGREENS.

White Pine.-Five needles in a bun-
dle; scales of cone thickened at the top.
Scotch Pine.-Two bluish green, short
needles in a bundle.

Fir.-Erect cone; flat, spreading nee-
dles scattered singly.
Austrian Pine.-Two long, dark green
needles in a bundle.

Norway Spruce.-Large hanging
cones; scattered needles point all ways.
Hemlock.-Small hanging cones; flat
spray.

Larch.-Many needles in a cluster;
fall off each year; erect cones.
Red Cedar.-Bluish berries; sharp
prickly spray.

Arbor Vitae.-Flat branches; cones
few scaled, and only two seeds under
each.

White Cedar.-Cones roundish, with
four to eight seeds under each.
Pitch Pine.-Dark stiff needles ar-
ranged in threes.

Discontent With Work.

That there is much discontent with
work among the so called middle
classes in America is due in large part
to the pampering of children, to the
supplying of their natural and artificial
wants and to the sentimental idea that
"their day of toil will come soon
enough."

In general, work is not a
curse, but a blessing, a positive means
of grace. One can hardly begin too
early to impress upon children lessons
of self help by tasks appropriate to
their age and forces and to beget in
them scorn of idleness and of depend-
ence on others. To do this is to make
them happy through the self respect
that comes with the realization of power
and thus to approximate Tennyson's
goal of man.-"Self reverence, self
knowledge, self control."-Century.

Feet and Ankles Swollen

Could Not Sleep at Night.

Backache and Kidney Trouble
the Cause.

Doan's
Kidney Pills

Cured After Other Remedies
Had Failed.

These Wonderful Kidney Pills will Cure
the Most Obstinate Cases of Kidney
Trouble If Only Given a Fair
Trial and Used According
to Directions.

Read what Mrs. Geo. H. Alward,
Whites Point, N.B., has to say about
them: "This is to certify that I have
used Doan's Kidney Pills for pain in the
back and kidney trouble and I do most
gratefully recommend them to any person
suffering in this way. I was so bad with
kidney trouble that I could not get around
the house. My feet and ankles were so
swollen and painful that I could get no
rest day or night. I tried several remedies
but could get no relief whatever until a
friend advised me to try Doan's Kidney
Pills. I soon perceived a decided change
for the better and had only taken two
boxes when I was able to do my house-
work again, and three boxes made a com-
plete cure."

Doan's Kidney Pills are 50 cts. per box,
or 3 for \$1.25, all dealers or
THE DOAN KIDNEY PILL CO.,
TORONTO, ONT.

THIS PAPER IS PRINTED
WITH THE QUEEN CITY PRINT-
ING CO'S INK, Cincinnati, Ohio.
A. WANNFRIED, Representative.

HOW TO FOLD A LETTER.

Only a Small Percentage of Appli-
cants Know the Right Way.

"I see you have lots of applications,"
said the advertising manager to the
business house manager who had ad-
vertised for a typewriter and book-
keeper.

"From all over New England," said
the business man, jamming his pockets
full. "But what some of the girls who
answer are thinking of I can't imagine.
Here is one girl who will come fifty
miles to take a place at \$5 a week."

"Can you tell much as to their quali-
fications by their letters?"

"Can I? Well, rather. For instance,
there is the writing; there is the spell-
ing of the words; there is the way the
letter is put together; there is even the
way the letter is folded. Ever think
that letters are folded so as to save
time nowadays?"

"No," said the advertising man. "It's
all I can do to get the stamps to put on
'em. My stenographer folds 'em all
right, I guess. How should it be done?"

"Easy enough, simple enough, but
folded wrong often enough," said the
business man sententiously. "If your
typewriter knows her business she
takes the sheet and folds it up from the
bottom toward the top, leaving the
proper width for the envelope, then
over from right to left and from left
to right-so. Then when your letter is
opened it is right side up. See?"

"I see," murmured the advertising
man. "And how many applicants fold
their letters that way?"

"Oh, three or four out of a dozen,
perhaps. Quite a commentary on busi-
ness as she is taught, eh?" remarked
the business man as he strolled away.

FRENCH POLITENESS.

It is Widespread, Oppressive and
Time Devouring.

During one summer which I spent
among exclusively French people in a
hotel at Saint-Germain I estimated that
I lost quite twenty-four hours out of
each week saying good morning and
good evening to the men, women, lit-
tle children and dogs about me. If you
encounter the same person twenty-five
times in the same day, you must smile
rapturously, pause, at least shake
hands if you do not kiss, ceremoniously
inquire how he or she is "going" and
ceremoniously bid him or her "au re-
voir" at parting. Not only every man
and woman expects this, but all the
little children toddle up to you, shake
hands and exact the same amount of
ceremony. Then every well regulated
French family has a dog that more
than likely occupies a chair and eats
off a plate beside you at the table, so
that it is considered churlish if you do
not also stop and tell the dog "bon
jour" and "au revoir" a dozen times a
day, pausing to take the paw which he
is prettily taught to extend to you.

When the washerwoman brings home
your linen, there are at least five min-
utes spent in ceremoniously greeting
and parting from her. In the operation
of receiving and paying for linen you
exchange "merci" and "pardons" not
fewer than ten times. Any other serv-
ing person or tradesman who comes to
do business with you throughout the
day you similarly receive with "bon
jour, monsieur," and "au revoir, mon-
sieur," and you thank him and beg his
pardon as often as you can possibly
get the words into the length of time
he has to stay.

No Place For Ice-men.

"I had letters to a prominent official
in Porto Rico," said a New York manu-
facturer of artificial ice plants, "and I
went down to that island, thinking I
had a sure grip on a big thing. I made
an appointment by letter and on a cer-
tain day and hour was ushered into his
office, and we had no sooner shaken
hands than he turned to the attendant
and said:

"Jose, bring the gentleman a fresh
glass of lemonade and see that it is
good and hot."

"It was hot enough to melt a dog,
and I felt rivers of perspiration run-
ning down my back, and when that
boiling hot lemonade was brought in I
knew that I was dashed. So it turned
out. I might have sold red peppers
or horseradish, but as for ice-they
didn't want any in theirs."

Animals Enjoy Racing.

Little pigs are great at combined
play, which generally takes the form
of races. Emulation seems to form
part of their amusement, for their races
seem always to have the winning of
first place for their object and are quite
different from those combined rushes
for food or causeless stampedes in
which little pigs are wont to indulge.
Racing is an amusement natural to
some animals and, being soon taught
by others, becomes one of their most
exciting pastimes.-London Tit-Bits.

Why He Did Not Tarry.

The importunate lover had just pro-
posed.

"Let your answer be a vowel with a
consonant on either side of it," he
gently begged her.

The charming girl smiled.
"Very well," she said. "Git."

A Distrust of Literature.

"You are always more or less skep-
tical about what you see in print."
"Yes," answered the man who has
his own ideas about things. "Truth
may be at the bottom of a well, but
it isn't an ink well."

Be good to your neighbors. They
know all about your family skeleton
and can tell some entertaining stories
about it.

We earn our life by labor, and then,
if we spend as the gods design, we
spend our life in love.-Henry Har-
land.



Clean your Homes, Wash your Clothes

You can make every article white and clean with Sunlight Soap.
This soap gives better satisfaction than any other soap because it
is pure and possesses a cleansing power that ordinary laundry soap
does not and can not.

Clean home, clean clothes, are indispensable. You can make
everything in the home spotlessly clean with

SUNLIGHT SOAP

ASK FOR THE OCTAGON BAR

Sunlight Soap Washes the Clothes White and won't Injure the Hands

LEVER BROTHERS LIMITED, TORONTO

MAPLE SYRUP SEASON

necessarily calls for cornmeal in the house. The Canada Flour
Mills Co., Limited, have just completed their new and up-to-date
cornmeal plant. Ask your grocer for the following brands : : :

SUNRISE-That delicious golden granular cornmeal for mush and Johnny cake

CANARY-For that sweet yellow Johnny cake like mother used to make.

The Canada Flour Mills Co., Ltd.