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# "SALADA"

TEA

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## CANADA AUSTRALIA TRADE AGREEMENT

MUTUALLY ADVANTAGEOUS ARRANGEMENTS MADE.

May Result in Wider Establishment on Canadian Soil of Foreign Manufacturers.

Negotiations which have been carried on for several months between Canada and Australia have at length reached a successful conclusion and trade arrangements mutually advantageous have been made by the two countries, to come into effect by proclamation of both countries on a date to be mutually decided upon. The agreement is of a reciprocal nature by which Australia grants the Dominion of Canada preference in many lines of export in exchange for which Canada extends equally favorable treatment to various Australian products. The treaty is expected to put trade between the two countries on the freest and most open basis.

At the time of writing complete details are lacking as to the terms of the agreement. The main terms have, however, been announced.

Certain goods of Canadian origin, including fish, gloves, machinery, and newsprint imported into Australia, will be given the benefit of the British preferential tariff, whilst others, consisting of iron and steel tubes or pipes, goloshes and vehicle parts, will enter under the intermediate tariff. The proposed British preferential rates render machinery free compared with ten per cent. under the present rates. Certain classes of printing paper also will be free, compared with the present rate of £3 per ton. Gloves (textile only) will be subject to ten per cent. ad valorem as compared with the present rate of 25 per cent.

### Canada Grants Australia.

Regarding the other side of the agreement, Canada will grant Australia the British preference on fresh

meat, canned meat, lard, tallow, eggs, butter, cheese, onions, raisins, currants, dried fruits, canned fruit and vegetable glue, gelatine, bees' wax, pears, quinces, apricots, nectarines, honey and eucalyptus oil. Canada will amend her tariff on these items so as to increase the preference, and in addition will accord Australia the same rate as France on wines and brandy.

Australia has been particularly interested in getting her dried fruits, currants and raisins into the Canadian market, items which the Dominion imports very extensively from outside the British Empire, whilst Canada is a heavy exporter of agricultural machinery and vehicles of various kinds to Australia. The official announcement of the conclusion of the arrangement states: "It is anticipated that the agreement will do much to encourage trade along reciprocal lines and to cement further the cordial relations existing between these two ports of the Empire. This would appear to be of greater extent in Canada's favor since the Dominion is only a comparatively small importer from Australia whilst exporting to that country already at a very heavy rate.

### Trade With Australia Increasing.

Trade with Australia has increased at a surprising rate of recent years, and is still growing at a healthy rate, and combined imports and exports have now reached a total of more than \$20,000,000 per annum. In 1912 Canada imported from Australia to the extent of \$431,701 and exported to a value of \$3,947,015. By 1916 this trade had increased to figures of respectively \$1,062,752 and \$7,773,209 respectively. Figures of import trade for the past three fiscal years have been respectively \$1,079,324, \$1,457,946, and \$1,037,451, and exports \$10,678,600, \$18,783,766, and \$19,923,997.

Canada is very rapidly becoming the Antipodes' source of supply for manufactured goods. One of the features of the trade of development of the Canadian Pacific coast has been the remarkable increase in Australia's demand for Canadian lumber products and for newsprint. Australia is one of the Dominion's best markets for automobiles, the Canadian product being almost exclusively in use there. In the past fiscal year Australia took \$3,000,000 worth of Canadian freight automobiles, \$6,000,000 worth of passenger cars, auto parts to the extent of nearly \$1,000,000 and \$40,000 worth of bicycles.

### Wide Variety of Exports.

The favorable reception of Canadian manufactured products is indicated in the wide variety of Dominion goods entering Australia. Important among the numerous items of import are candy, chewing gum, whiskey, rubber belting, canvas shoes, rubber hose, pneumatic tires, solid rubber tires, and other rubber manufactures, canned and smoked herring, dressed fur skins, unmanufactured leather, cotton underwear and clothing, manufactures of silk, manufactures of felt, corsets, gloves, hats and caps, all kinds of farm implements, hardware and cutlery, enamelware, manufactures of iron and steel, manufactures of aluminum, brass products, copper products, electrical apparatus, asbestos, clay manufactures, coal, glassware, coal oil, artificial abrasives and Portland cement.

The new trade treaty yet further facilitating export trade with Australia should not only benefit Canadian manufacturers but result in the wider establishment on Canadian soil of foreign manufactures interested in the British Empire markets. Merely one example of what can be accomplished has been the penetration of the Antipodes with the American automobile through using Canada as the depot of manufacture and this method of trade aggression offers a wide field for expansion.

### She Explains.

Salesman—"There, madam, that's just what you want. This portmanteau is solid leather—every inch of it solid leather."

Shopper—"But, my good man, I want a hollow one, to put things in!"

### Community Culture.

As part of the school-extension work popular school libraries are to be established in the townships and capitals of the Provinces of Panama as centres for community culture.

### Dad's Lantern.

I ride a horse to school six miles away. One night—last week it was—I had to stay.

An extra hour to practice in the "gym." I saddled Billy, gave rein to him And started home. The country roads were dim.

And fog had settled down, all thick and gray.

Somehow I felt so tired and chilled clear through.

I knew that I'd be missing supper too Out on the farm. It wasn't very gay To ride a horse to school six miles away.

And then go home alone. I'm here to say

That chilly wind and fog just made me blue.

The miles slipped by at Billy's lazy jog.

And then—I saw Dad's lantern through the fog.

And Dad himself came down to lift the gate.

"We heard you in the lane. It's pretty late,

But Mother seemed to think we'd better wait."

He said to me. And all I said was "Gee!

You hadn't oughta waited just for me."

But say! I'll not forget if I should be A hundred years how glad I was to see Dad's lantern, blinking through the fog at me.

And how it seemed too bulky to be true That all the folks were waiting supper too!

—Nina Hatchitt Ruffield in Youth's Companion.

### A Peep into a Little-Known Industry.

Do you know how your wallpaper is made?

No matter what the quality of the wallpaper may be, or the price asked for it, every design is first produced in water colors.

After the parts of the design to be printed in each color are separately drawn they are ready for transferring to the rollers. This may be done either by engraving the design on copper rollers or by taking wooden rollers and working out the design by means of small brass strips, the spike ends of which are driven into the wood.

Before the actual printing takes place the paper is given a background. This is done by passing the huge reels of paper through machines fitted with mechanical arms which brush the paper with a suitable coloring matter. The reels of tinted paper now pass to the dry-rooms, where the regulated heat removes every trace of moisture. In the meantime the machines are made ready by arranging the pattern and rollers around a large drum. As the paper is fed into one end of the machine, each roller prints upon it one of the colors that go to make up the complete design.

The coloring matter is applied to the rollers by means of endless woven belts which, passing through the color troughs insure supplies of the right color being applied to each roller.

After the rolls of paper are printed they pass to the drying rooms. To give the wallpaper a superior finish it is passed through a machine with an engraved roller revolving against a soft plain one. In this way, the different markings or "grains" are pressed into the paper.

Thoroughly dried for the last time the paper is mechanically measured, rolled, and cut.

As the rolls are being wound, the machine marks off the paper into lengths. This mark, the operator looks for. When it appears, the machine is stopped for a moment, the paper is cut, and the neatly wound rolls are removed ready for use.

Unlike common city gas, acetylene will explode merely upon being heated, without any admixture of air.

### "DIAMOND DYE" IT A BEAUTIFUL COLOR



Perfect home dyeing and tinting is guaranteed with Diamond Dyes. Just dip in cold water to tint soft, delicate shades, or boil to dye rich, permanent colors. Each 15-cent package contains directions so simple any woman can dye or tint lingerie, silks, ribbons, skirts, waists, dresses, coats, stockings, sweaters, draperies, coverings, hangings, everything new.

Buy "Diamond Dyes"—no other kind—and tell your druggist whether the material you wish to color is wool or silk, or whether it is linen, cotton, or mixed goods.

For Sore Feet—Minard's Liniment.

### Time.

If I were standing on the steps of Time

And they stretched clear before me, up and down,

Would I press forward then, eager to climb

The topmost stair, to reach for memory's crown,

Or would I rather rest, life's humble clown,

Content on my own steps to hear the chime

Of friendly bells in some not too sublime,

Some long remembered, lower-lying town?

God knows how I might choose, if I had choice,

Or, having chosen, how the choice might be;

But this I know, and knowing it rejoice—

Though I must wait for Time, not Time for me,

Yet he, too, is God's creature, and his passing breath

Awakes no echo in the corridors of Death.

—L. S. G.

### Minard's Liniment Heals Cuts.

Only the China.

Teacher (to little girl) — "Spell 'that.'"

Little Girl—"T-h-a-t."

Teacher—"Very good. Now, if the 't' is taken away, what remains?"

Little Girl (promptly)—"The cups and saucers."

**Johnnie Hotpoint Says**

"THE Hotpoint Curling Iron, Waver and Drying Comb, permits professional care of the hair in developing its natural beauty."

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	SS. Providence	SS. Patria	SS. Providence
From New York	Jan. 10	Feb. 17	Mar. 21
To: Ponta Delgada	Jan. 17	Feb. 24	Mar. 28
Madeira	Jan. 19	Feb. 26	Mar. 30
Algiers	Jan. 23	Mar. 2	Apr. 3
Palerme	Jan. 25	Mar. 4	Apr. 5
Naples	Jan. 26	Mar. 5	Apr. 6
Piraeus-Athens	Jan. 29	Mar. 8	Apr. 9
Constantinople	Jan. 31	Mar. 10	Apr. 11
Bayouth	Feb. 3	Mar. 13	Apr. 14
Iffa-Jerusalem	Feb. 4/5	Mar. 14/15	Apr. 15/16
Egypt	Feb. 6/8	Mar. 16/18	Apr. 17/19
Rossia	Feb. 11	Mar. 21	Apr. 22
Monaco	Feb. 13	Mar. 23	Apr. 24
Marseilles	Feb. 14	Mar. 24	Apr. 25
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### Good Variety.

"Do you have much variety at your boarding house?"  
"Well, we have three different names for the meals."

### MORE THAN 55,000 FARMERS

have bought their farms in Western Canada from the Canadian Pacific. A remarkable fact. Think! There is a reason. The large area of our holdings affording choice of location and of land to suit every farming need. Fair price, fair contract, and fair dealing combined with abundant fertility of soil, good climate and social conditions make farm life there desirable and attractive. Thousands more will select their farm from our virgin lands, from our improved farms, and with some capital and determination to work, can make a home and pay for it. Write for our booklet, "The Prairie Provinces of Canada," and leaflet, "Western Canada Forges Ahead." C. L. Norwood, Land Agent, Canadian Pacific Railway, Desk W., Windsor Station, Montreal, Que.

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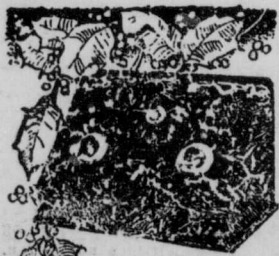
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