The Trust and Loan Co.

Reserve Funds...... 2,783,996.36

MONEY TO LOAN ON REAL ESTATE

30 St. James Street, Montreal

Prudential Trust Company

Frustee for Bondholders
Transfer Agent & Registrar
Administrator Receiver Executor
Liquidator Guardian Assignee
Trustee
Real Extate and Insurance Departments
Insurance of every kind placed at
lowest possible rates.

Safety Deposit Vaults

Terms Ex-ceptionally moderate.

B. HAL. BROWN, President and Gen. Manager

"I Wish I Had Taken Twice as Much!"

Nothing is more often repeated in letters received at our office than the expression "I wish I had taken twice as much insurance while I was about it." When endowas much insurance while I was about it." When endowments, dividends or cash settlements are paid, the assured very often acknowledges the remittance with that remark. The truth is very few men take as much life insurance as they can reasonably carry—and repentance often comes when additional insurance is not procurable. Probably every reader of this paper believes in life insurance and carries more or less of it, but one procurable. Probably every reader of this paper believes in life insurance and carries more or less of it, but one should ask himself the question, AM I CARRYING AS MUCH INSURANCE AS I CAN AFFORD? If the policyholders who are now entering the company could read the evidence of gratified policyholders and beneficiaries, they would make a great effort to increase the amount applied for—and existing policyholders would double the amount of their protection. "One word more":—What income would your present insurance yield the beneficiary at say 6%? yield the beneficiary at say 6%?

The Mutual Life Assurance Co. of Canada WATERLOO, ONTARIO

The LIFE AGENTS' MANUAL THE CHRONICLE - -MONTREAL

CANADA PERMANENT MORTGAGE CORPORATION

TORONTO STREET

:: :: TORONTO

Established 1885

First Vice-President W. D. MATTHEWS

President - W. G. GOODERHAM Second Vice President R. S. HUDSON

R. S. HUDSON JOHN MASSEY

Assistant General Manager GEORGE H. SMITH

 Paid-up Capital
 \$6,000,000.00

 Reserve Fund (earned)
 \$,250,000.00

 Unappropriated Profits
 197,977.41

DEPOSITS RECEIVED

in sums of one dollar and upwards and interest allowed compounded half-yearly.

A TRUSTEE INVESTMENT

The Bonds issued by this Corporation are a high-class accurity in which Executors and Trustees are authorized by law to invest Trust Funds. Enquire about them.

Western

Assurance Company Incorporated in 1851

FIRE, MARINE, EXPLOSION AND **AUTOMOBILE INSURANCE**

ASSETS

over

\$6,000,000.00

LOSSES paid since organization

of Company . . . over \$70,000,000.00

DIRECTORS

W. B. MEIKLE, President and General Manager Sir John Aird Robt. Bickerdike, (Montreal) Z.A. Lash, K.C., LL.D. Lt. Col. Henry Brock Geo. A. Morrow, O.B.E. Alfred Cooper, (london, Eng.) Lt. Col. The Hon.

H. C. Cox John H. Fulton, (New York) D. B. Hanns

E. Hay

John Hoskin, K.C., LL.D.

Frederic Nicholls Brig.-General Sir Henry Pellatt, C.V.O E. R. Wood

HEAD OFFICE

- TORONTO

A BRITISH COMPANY

Union Insurance Society of Canton, Limited

Head Office: HONGKONG

Assets over \$18,000,000

TOTAL ASSETS-Union and Allied Companies, \$30,000,000 FIRE, MARINE AND AUTOMOBILE

Head Office for Canada, 36 Toronto Street, TORONTO

General Agent Montreal, JOSEPH ROWAT

Manager for Canada, C. R. DRAYTON