POOR DOCUMENT

MC 2035

RSC INVESTMENT SERVICE

"The Best All-Round Investment?"

We would not presume to answer that question positively. But it must be admitted that well-secured First Mortgage Real Estate Bonds rank very high.

If the income-yield is high, and the margin of security large, there is no better investment for investors who desire steady income without trouble, expense or worry.

We are offering such a Bond now, to yield 6½%.

It is not a large issue. For this reason you should, if interested, write at once for further particulars.

Royal Securities CORPORATION LIMITED

24 ST. JOHN, N.B. F. M. KEATOR, New Brunswick Representative

Montreal Toronto Halifax Winnipeg London, Eng.

SHIPPING

PORT OF ST JOHN.

Arrived.

Friday, Jan. 9.

Str Cairnmona, 3700, Rislop, Newcastle.

Str Impoco, 1383, Findley, Halifax.

CANADIAN PORTS.

Halifax, NS, Jan 9—Ard, strs Norfolk, Range, Portland (Me); Polyloss Castle, St John.

Sld—Strs Manchester Importer, Manchester; Comunipaw, New York; Brighton, St Johns (Nfld); Lady Laurier, sea.

BRITISH PORTS.

London, Jan 9—Ard, str Sicilian, St John.

London, Jan 9—Ard, str Mattawa, St John.

Newport, Eng, Jan 9—Ard, str Airdale, St John.

FOREIGN PORTS.

New York, Jan 9—Ard, str Stavangerfjord, Christiania.

Change in Name of Old Established Firm

After forty years of active business in this city, the firm of Campbell Brothers, manufacturers of axes and edge tools, a few days ago became known as G. Wilford Campbell & Son. The change makes the third generation in this family to be identified in the business which was founded in 1880 by the late William Campbell. Upon his decease the business was carried on by his two sons, G. Wilford Campbell and Charles R. Campbell. The latter died eight years ago and the former has been sole proprietor from that time on, until Jan. 1, when he took into partnership with him his son Kenneth, who for several years had been superintendent.

The firm is one of the landmarks among the thriving industries of St. John, and the business, which at one time was confined chiefly to the maritime provinces, has developed to such an extent that at present the products of the firm which are the well known XXX brand of axes and ship carpenter's tools, are in constant demand in all parts of Canada and the United States.

TO RUN STREET CARS WITH GAS

Detroit Council Has Fifteen Million-Dollar Scheme for New Service—Adopt Mr. Ford's Idea.

Detroit, Jan. 9—Mayor Couzen's street railway ordinance, embodying a $15,000,000 city owned railway plant, was introduced in the common council tonight, passed its first and second readings, and was then placed on the table, in conformance with the mayor's plan. It is now open to immediate consideration by the council for final passage.

From statements made by various members of the council after tonight's meeting, it was assumed that the ordinance would be passed. It is reported that the mayor is so confident of success of his plan that he has already tentatively chosen the members of the new commission which must be appointed to carry out the provisions of the municipal railway ordinance if it is approved by council and people.

Under terms of the ordinance the council is directed to submit to referendum at the April, 1920, election a prepared public utility bond issue in the sum of $15,000,000 to finance the construction and equipment of street car lines.

It is estimated that two years' time will be required to complete the work.

The mayor recommends the installation of Henry Ford's new gasoline-driven street car as a means of saving on the cost of equipment, and the dispensing with power plants and power transmission lines. According to the mayor, construction costs will be cut by about fifty per cent. The municipal line can be made to pay operating expenses and interest on the $15,000,000 bond issue at the rate of 4.5 per cent., and provide a bond retirement fund of $500,000 per annum out of a five-cent fare, in the mayor's opinion.

GOODWILL AND GOOD BUSINESS.

(The Review.)

Goodwill in industry, as indeed in every other walk of life, is a factor of first magnitude. The religious maxim of "Peace on earth, goodwill to men" is not only good morals, it is good business. Nothing releases the surging forces that struggle for expression in each man's heart so effectively as the feelin that each separate bundle of cares, desires and abilities are being properly recognized and dealt with. And a release of these forces into the proper channels, a study of the creative ability of each individual means more work, better work, loyalty and enthusiasm beyond measure.

Coal Shortage.

London, Jan. 9.—Shortage of household coal, which approaches famine proportions, is reported in many of the thickly populated districts throughout Great Britain and is resulting in protests to the coal controller from numerous places in Lancashire, South Wales, the London districts and also from Ireland.

FINANCIAL

NEW YORK STOCK MARKET.

(J. M. Robinson & Sons, Members Montreal Stock Exchange.)

New York, Jan. 10.

	Prev. Close.	Open.	Noon.
Am Sumatra	93½	....	....
Am Car and Fdry	140	140⅞	141⅜
Am Locomotive	101½	102⅛	102¾
Am Beet Sugar	93½	....	....
Am Can	56⅛	56⅛	57½
Am Int. Corp	....	115½	116
Am Steel Fdries	....	45⅛	45⅜
Am Smelters	67¾	68⅛	69¼
Am Woollens	159⅞	160½	163
Anaconda Min	62⅞	63⅜	63⅜
At, T and S Fe	84½	84¾	84½
Brooklyn R T	14	13¾	13¾
Balt & Ohio	....	32⅛	32
Baldwin Loco	120	121	122½
Beth Steel "B"	98½	98	99⅛
Chino Copper	39¼	39	38½
Ches and Ohio	55¼	....	....
Col Fuel	43	42⅞	43½
Can Pacific	132¼	132⅜	132⅜
Cent Leather	98½	99	99¼
Crucible Steel	215¼	217	217½
Erie	13⅜	....	....
Gt Northern Pfd	78½	78¾	78⅝
Gen Motors	328	329	329
Inspiration	59⅛	59¼	59
Intl Mar Com	47¼	47⅝	48
Intl Mar Pfd	109⅞	110¼	110¼
Indust Alcohol	114	114½	114¼
Kennecott Copper	32	31⅝	31⅞
Midvale Steel	51	51¼	52
Maxwell Motors	33	33½	33½
Mex Petrol	213	213½	210
North Pacific	80	80	80¼
N Y Central	....	69⅞	69¾
Pennsylvania	42⅛	42¼	42¾
Pierce Arrow	76	76	77⅜
Pan-Am Petrol	103⅝	103¼	102¼
Reading	76¼	76¼	76¼
Republic I & S	117⅜	118¼	118½
St. Paul	37	36¾	36¾
South Railway	22	22¼	22⅛
South Pacific	102¼	102½	103
Studebaker	108½	108⅜	109
Union Pacific	122	122¼	122⅛
U S Steel	106⅝	106⅞	107⅛
U S Rubber	134¾	135¼	135½
Utah Coper	77⅝	77⅜	77⅜
Westing Electric	53⅞	....	....
Willys Overland	30⅛	30⅛	30⅝

MONTREAL TRANSACTIONS

(J. M. Robinson & Sons, Members Montreal Stock Exchange.)

Montreal, Jan. 10.

Bank of Montreal—35 at 205½.
Hochelago Bank—10 at 155½.
Royal Bank—5 at 215.
Brazil—150 at 50¼, 50 at 50.
Bridge—80 at 112.
McDonald—60 at 42¼.
Flour—25 at 137½.
Brompton—25 at 84.
Canada Car—50 at 71.
Converters—25 at 74½, 10 at 75.
Canners—10 at 60, 115 at 61.
Cement—25 at 74¾, 25 at 74½, 200 at 75.
Detroit—75 at 110.
Dominion Steel—525 at 76½, 195 at 76¼ 290 at 76⅜.
Smelters—50 at 30¼, 10 at 30¾, 40 at 30½, 1025 at 31, 185 at 31¼, 240 at 31⅜, 140 at 31½, 685 at 31¾.
Detroit—75 at 110.
Carriage—25 at 44½, 25 at 43.
C. G. E.—50 at 103½.
Penman—15 at 114.
Power—90 at 88¾, 25 at 87¾, 35 at 89.
Tookes—50 at 73.
Cottons—75 at 97, 75 at 97¾, 50 at 97½.
Spanish—310 at 84½.
Shawinigan—130 at 117½, 25 at 118.
Quebec—105 at 28.
Brew—60 at 197½, 75 at 198, 25 at 198¾, 25 at 198¼.
Steel Co—725 at 85, 275 at 84¾, 25 at 84½, 100 at 85¼, 50 at 85¾, 840 at 86¼, 10 at 86⅝.
Sugar—25 at 89⅞, 190 at 90, 25 at 90½, 75 at 90¼, 50 at 90¾, 75 at 91¼, 135 at 92¾, 100 at 91½, 950 at 92½, 375 at 92, 175 at 92¼, 25 at 92⅜, 685 at 93, 100 at 93¼, 40 at 93⅛, 185 at 94, 1925 at 95, 100 at 94¾, 525 at 95¼, 750 at 95½, 50 at 95⅛, 75 at 96, 75 at 95⅜, 50 at 95⅝.
Paint—5 at 80.
Walagamack—110 at 85.
Glass—75 at 69.
Ships—25 at 79, 10 at 78½.
Spanish Pfd—10 at 129¾, 40 at 129.
Cement Pfd—10 at 99.
Ships Pfd—30 at 83¾.
Victory Loan, 1922—98⅝.
Victory Loan, 1933—102.

CITY MARKETS AND COST OF LIVING

(From the Publications Branch, Department of Agriculture, Ottawa.)

The operation of city produce markets is regarded as having a close bearing on the cost of living in the towns and cities. With a view evidently of bringing out the best systems of conducting city markets The Agricultural Gazette of Canada published by the Department of Agriculture at Ottawa, has brought together, in the December number, the systems by which markets are handled in eighteen of the larger cities in Canada. The statements provided by city mayors, city clerks and superintendents of markets show clearly that there does not exist in Canada any uniform system of city market administration. Each city has its own special rules and regulations. In some instances the market is subject to a sort of publican who buys from the city the privilege to collect tolls or fees from those who bring produce to the market. In other cases, as in Regina, we find a women's organization efficiently conducting the city market on a business basis, while many public markets are directly managed by a committee appointed by the city council. The Hamilton Board of Trade has established a wholesome relationship between its urban and rural peoples by creating a farmers' section of the board.

The friendly co-operation and exchange of views between the two sections result in a better understanding of conditions, consequently the Hamilton market is highly esteemed by growers and buyers. It serves the interest of both. Special features adopted by various market administrations are giving excellent results, for example, the system adopted as at Port Arthur for the selling of consignments of produce by the market manager on a commission basis. Besides securing to the purchasers fresh supplies of food at a cost, usually below the prices charged in the stores, these markets bring to the producer considerably higher prices than if the produce were compelled to pass through several hands, each taking their necessary toll.

PILES Do not suffer another day with Itching, Bleeding, or Protruding Piles. No surgical operation required. Dr. Chase's Ointment will relieve you at once and as certainly cure you. 60c. a box; all dealers, or Edmanson, Bates & Co., Limited, Toronto. Sample box free if you mention this paper and enclose 2c. stamp to pay postage.

Trade With the Orient

With correspondents of the highest standing in China, Japan, India and other countries of the Orient, and branches in all the principal ports on the Pacific coast of North America, namely:

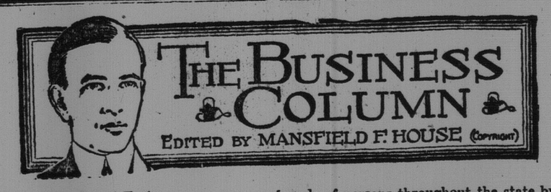
Prince Rupert — Portland, Ore.
Victoria — Seattle
Vancouver — San Francisco

this Bank is excellently equipped to serve the interests of Canada's growing trade with the Orient.

THE CANADIAN BANK OF COMMERCE

PAID-UP CAPITAL - - $15,000,000
RESERVE FUND - - $15,000,000

St. John Branch, W. H. LUGSDEN, Manager



Luring the Proud Father Means Sales for Strauss

The Strauss Toy Shops, in New York, with branches in the large railroad stations, selected the most unlikely location, apparently, of any the metropolis might afford.

Just across the street was a famous shop devoted exclusively to the sale of toys—"Schwartz's." Here was competition of the most hazardous sort.

However, the Strauss people did not look at it from that angle. They reasoned that the presence of the big toy store in the neighborhood would really be an asset, since it brought thousands of people there from every part of the world.

But quickly to establish itself, the Strauss shop began a newspaper campaign of unique character. First came a trademark, which appears in all advertising matter, on wrapping paper, letter heads, catalogues, etc. It did more than anything else to introduce the shop to busy New York.

And here is how that trademark happened to be born: In its other two shops, in the Pennsylvania Station and the Hudson Terminal Concourse, the company discovered that fathers, uncles, grandfathers and brothers were all very sentimental creatures when the full truth was told. It was only necessary for a big toy-shop window to smile welcome at them and they hungered to take toys home to the children. For the grown-up who brings a toy is a hero in youth's eyes.

That was sufficient inspiration for the big shop. A pretty little bobbed-hair girl was photographed, talking into a telephone, and this, in turn, rendered in crisp pen and ink for newspaper production. A hand-written slogan read:—"Hello, Daddy—Don't Forget Your Kiddie."

This trademark panel is part of every advertisement in a long list of newspapers, and, as a consequence, dad is more than apt to bump into the little picture sooner or later.

The remainder of the space is given over to text and illustrations, descriptive of toys of various kinds. It is the trademark, however, that has made the Strauss toy shops famous almost overnight. Clerks declare that since the device was adopted the average store conversation runs something like this:

Enter, father.

(Commences to rummage over counters and squint up at shelves.)

Father—I thought I would take a toy of some kind home to the youngster. It's a little boy. Two years old. What would you suggest?

Clerk (trained to the psychology of toy salesmanship)—I think I know exactly what you want—a novelty. Here is the very latest thing in waddling ducks. Looks like a read duck, walks like one. The child simply drags it along the floor and the mechanical legs do the rest.

Demonstrates, while father breaks into childish grin of pleasure.

And the startling feature of it is that fathers fall into the habit of taking home a new toy, not once a week, but every night or so.

The Good Ship "Spray."

Every morning the good ship Spray makes the harbor in the window of the grocery of Bernhard Baer, Baker, Ore. She is loaded to the gunwales with green vegetables.

This six-deck boat is equipped with a perforated tube at the top from which water is sprayed down over the vegetables below, keeping them fresh—and looking fresh. The decks are made of wire screen, and thus the water runs from one to another, finally draining off through the hull. Mr. Bernhard says that this plan speeds up sales and slows up losse.

Cut Out Charges to Lower Store Prices.

In order to reduce the prices on shoes, steadily mounting for the last few months, the F. E. Ballou Co. of Providence, R. I., recently changed from a credit to a strictly cash basis, and by cutting off the expenses of charge account records, losses, interest charges, etc., the firm has made reductions ranging from 5 to 10 per cent. and over.

The firm also took advantage of this move to advertise its business in general, and the action was explained to thousands of persons throughout the state by a big newspaper advertising campaign.

The announcement of the change was accompanied by the following statement signed by F. E. Ballou, head of the firm:

"A man fusses with his little garden more for the fun of helping things grow than for the produce he'll get out of it.

"Forty years ago I started this store. A high quality standard has been my fundamental policy. I believe its quality and good service you want. The growth of the store justifies my belief.

"Today with shoe prices where they are I wanted to be of some assistance in cutting your shoe expenses. This announcement tells what I've done.

"I take a lot of pleasure in putting my shoe prices on a lower level, and I know you'll find satisfaction in accepting the opportunity offered."

A "Football Team" That Scores Profits.

The football season is over, but almost everybody is interested in the pigskin and matters appertaining thereto.

This knowledge prompted the Highland Paint & Wall Paper Co. of Springfield, Mass., to prepare a very novel display advertisement. The town is talking about it and the style has been copied by other merchants in other cities. It only goes to prove that advertising should break over the bounds of the conventional occasionally and "do something different."

Here is the advertisement:

All Highland Champions Line-Up.

Right end—Wall papers that greet you like a friend.

Right tackle—Picture and room molding.

Right guard—Varnish that won't turn white.

Center—Big stock, widely varied.

Left guard—Fire-resisting paint.

Left tackle—Fiberlic wall board.

Lest end—Newark varnishes.

Halfback—Tinted gloss paints.

Quarterback—All paint supplies.

Fullback—Barreled sunlight.

NOTICE—Games wanted with any outfit of dingy looks, worn appearances, rough weather wear, glooms, etc.

RURAL ECONOMICS IN UNIVERSITIES.

(Farmers' Magazine.)

Our agricultural education in this country has been largely along the lines of greater production at the expense of the other side, so important to the farmer, that of distribution of our products. Undoubtedly to make our acres produce a greater acreage of wheat, or oats, or sugar, is a worthy occupation. Such constant study of soils, varieties of seed and methods of culture produces untold wealth to the people. But where the farmer himself suffers by reason of the inability to market his crops, as a writer on Northern Ontario notes, there is something wrong, some side of our education that has been neglected. Prof. Jackman of Toronto University voices this need and puts up a good case for university research along these lines. What do we know of the advantages of co-operation? What do the O. A. C. graduates know about Denmark's successful work? Can any of these graduates, from the training they get at Guelph, discuss intelligently any of the economic questions affecting farm life today?

It would certainly look as if, as one writer has recently said, that our state institutions were so directed by interested parties as to preclude the study of those subjects which might lead to a rational development in our political life.

If such a system has been followed, it would do credit to the imperial German ideas, and it is high time that a farmers' government in Ontario were elected to re-vamp some of the ways educational. Premier Drury's ideas of the fundamentals of education are so sound that the superstructure raised in our universities must feel almost immediately the new impetus to saner methods that will fashion a higher life in the rural parts. The suggestions of Prof. Jackman for a chair on rural economics are good.

WAGES AND PRODUCTION.

(J. Laurence Laughlin in The Review.)

In a large and vague way, it has been proposed to keep wages as high as ever, even if goods fall in price, or to demand a share in the control of industry. Thus, if seated at the head of the table as carver of the coast, labor could determine the size of its own slice and leave the bone to the other partners. And why not? Has not capital been giving labor only the bone in the past? In the new order there is to be a change in the president of the feast. In such a proposal they are reckoning without the cook and the provider. Where did the roast come from, anyway? To claim that labor produced it all, is to talk unadulterated Marxian socialism; that labor is the sole cause of value. By way of a trial marriage, let labor and risk try out living together alone, leaving despised capital to a silent solitude. As soon as they find they can not get on without shelter and furniture, without factory and machinery—to say nothing of daily bread and materials out of which to fashion the product to be placed on the table before the carver—they break out with a tirade on the existing social system; that the rights of property are the main cause of crime; and that capitalists are robbers, whose savings should be taken over by the state, so that the unthrifty may share the results of thrift. That way madness and Russia lies.

DODD'S KIDNEY PILLS FOR ALL KIDNEY DISEASES RHEUMATISM BRIGHT'S DISEASE DIABETES BACKACHE NO. 23 THE PROPRIETOR

Gilmour's

After-Stock-Taking Clean-Up Sale

Begins Saturday, January 10th

Broken Lines of Men's Fine Grade Overcoats on Sale at Big Reductions

Our large Winter Overcoat business left us with many broken lots. To make a quick cleanup we have greatly reduced prices on all these goods. The savings are so important that we urge you to act promptly to get your share before these broken lines are all sold. Many have but one coat of a pattern.

Fly Front Overcoats, in tweed effects, and **Ulsters,** Regular prices, $20, $25, $30—**Bunched at $15**

Heavy Ulsters, shawl and regular collars, Regular prices, $30 and $35—**Bunched at $20**

Fine Ulsters, regular price, $40—**Sale Price $25**
Slip-Ons, regular prices, $25, $30, $40, **Sale Prices $18, $20, $25**

Oxford Grey Cheviot Overcoats, velvet collar, Regular price, $35—**Sale Price $28**

Black and Oxford Grey Melton Overcoats—a most unusual offering, will cost $35 or $40 at the factory next season. Regular price, $40, **Sale Price $32**

Raglan Overcoats, two only, fine quality overcoating, quarter lined satin. Regular price, $50, **Sale Price $25**

Waist Line and Panel Back Overcoats, very smart, in stock only two or three weeks. Regular prices $28, $30, $35, $45, $50, **Sale Prices $22.40, $24, $28, $35, $40**

Gilmour's, 68 King St.

FALLS SEVEN STORIES AND LANDS ON HIS FEET

New York, Jan. 10—Compound fractures of both ankles and both feet were the only serious injuries sustained by John Ralph Williams, army chauffeur, of 78 Charles street, when he landed on his feet after falling seven stories from the roof of 100 West Eighty-ninth street, where he had gone to take the air while attending a party.

Williams was taken to Knickerbocker Hospital by Dr. Scina. His head was also bruised after his spectacular landing right side up.

SUGAR KLEPTOMANIA.

Atlantic City, Jan. 10—"Sugar kleptomania," as practiced by an elderly woman, has so distressed restaurant keepers here that they have appealed to the police.

Entering a restaurant, carrying a large hand bag, the so-called "sugar kleptomaniac" orders an inexpensive meal and surreptitiously transfers the contents of the sugar bowl to the bag during the waiter's absence. She pays for the meal, the police said, but not for the sugar.

BAN ENEMY ALIENS.

London, Eng., Jan. 10—A resolution that no city property be let to former enemy aliens has been proposed to the City Corporation.

WHITHER?

(H. W. Boynton in The Review.)

The unhandiest thing about the late slump in civilization is that all the troubles of the world seem suddenly to have become "troubles of our own." Our more ambitious fiction of the hour is trying to help us reckon what all these troubles come to, lumped together, and how we are to deal with them. We must, it is clear, be up and on our way, but whither?—in pursuit of what,—grail of faith, or star of personal destiny, or one's nose of self-interest, or cross of service, or banner of some new regime, or perfumed taper of aesthetic response? —or will-o'-wisp of sensualism?

QUALITY "FOSS" SERVICE MACHINERY

Wood and Iron Working
London Concrete Mixers
Small Tools and Mill Supplies
Large Stock of Rebuilt Machines at
BARGAIN PRICES

The Geo. F. Foss Machinery & Supply Co. Limited.
305 St. James St. Montreal, P. Q.

A PLACE FOR THIRSTY ONES

New York, Jan. 10—Thirsty throats, after January 16, may be treated at a small island in the St. Lawrence, just across the Canadian border line near Alevandria Bay, N. Y., according to republican state committee men from northern New York. The island, which will be the nearest "mecca for the wets" from Broadway and 42nd street, has been acquired by a group of men "particular about what they drink," it was explained, and will be ready for a rush of visitors in the early spring.

BANK OF COMMERCE VETS. ORGANIZE EXCLUSIVE CLUB

About the latest in returned soldiers' clubs is that of the Canadian Bank of Commerse, organized only a few weeks ago and now a flourishing body. The club is exclusive, and only men who have actually seen service in the firing line, or can show good reason why they did not get to the front, may become members. It has been founded to keep the returned members of the bank in touch with any complaints or grievances which the returned men might have. Recently three officials of the new club were sent through to the Pacific coast by the bank to organize branches in the larger towns and cities. There are more than 1,000 returned men in the service of the bank out of about 1,700 who enlisted.

JANUARY ROD AND GUN.

"That Race at Les Rapides" is the title of a thrilling story of the north country written by William MacMillan, which appears in Canada's premier sportsmen's magazine, Rod and Gun in Canada, for January. Another interesting narrative is entitled "The Legend of the Buried Rum"; this deals with rum traffic of the famous Hudsons Bay Company in Temagami. Bonnycastle Dale, the best known natural history writer in Canada, contributes his usual monthly article, telling with pen and picture the story of the natural life on the Atlantic coast. Fishing through the ice is a wholesome winter sport that very few people enjoy through lack of knowledge—Robert Page Lincoln has a descriptive article telling of the fine points of the game in this magazine. For the gun "crank" there is the usual high grade department with a special article dealing with all the latest goods on the market. Rod and Gun in Canada is published by W. J. Taylor, Limited, at Woodstock, Ont.

MINT MAKES RECORD.

Philadelphia, Jan. 10—In a valiant effort to meet the abnormal demand for "small change," the Philadelphia Mint established a new high-water mark in 1919, having turned out the enormous total of 500,915,000 pieces for domestic use and 90,529,195 for foreign account. The 1918 output was 367,845,006 of domestic and 28,480,000 of foreign. The value of the 1918 output was $14,080,381.04, while that of 1919 was $13,849,610. the tremendous demand for pennies being responsible for the decrease in value in 1919.

WE ADVISE AND FURNISH GLASSES

Only when they will aid or improve your vision, stop your headaches, or relieve eyestrain. We pride ourselves on our knowledge, our skill, our judgment and honesty of purpose, no prospective sale will influence us to advise you against your need.

Let Us Be Your Counsellor.

K. W. EPSTEIN & CO.

Optometrists and Opticians

Open Evenings. 193 Union Street

NOYES MACHINE CO.,

GENERAL MACHINISTS

Marine Gasoline Engines, Brass and Bronze Specialties, Pumping Outfits and Gasoline Engines Repaired and Installed; also furnished.

27—33 Paradise Row. 'Phone M. 3634

SEPARATE SEALED TENDERS addressed to the undersigned, and endorsed "Tender for Infirmary Building, Jordan Sanatorium, River Glade, N. B.," or "Tender for Alterations and Additions to Service Building, Jordan Sanatorium, River Glade, N. B.," will be received until 12 o'clock noon, Wednesday, January 21, 1920, for the construction of an Infirmary Building, and alterations and additions to Service Building, Jordan Sanatorium, River Glade, N. B.

Plans and Specification can be seen and forms of tender obtained at the offices of the Chief Architect, Department of Public Works, Ottawa, the Superintendent of Military Hospitals, St. John, N. B.; the Caretaker, Public Building, Moncton, N. B., and the Overseer of Dominion Buildings, Central Post Office, Montreal, P. Q.

Tenders will not be considered unless made on the forms supplied by the Department and in accordance with the conditions set forth therein.

Each tender must be accompanied by an accepted cheque on a chartered bank payable to the order of the Minister of Public Works, equal to 10 p. c. of the amount of the tender. War Loan Bonds of the Dominion will also be accepted as security, or war bonds and cheques if required to make up an odd amount.

By order,
R. C. DESROCHERS,
Secretary.

Department of Public Works,
Ottawa, January 8, 1920. 1-12.

USE The Want Ad Way