

JOHN CATTO & SON

Store Closes at 5.30 p.m.

Great November Sale

Mantles and Suits—SPECIAL

30 Only Tweed Suits, good assortment of colors in very latest designs, all sizes, clearing the lot at \$18.00 each.

50 only Ladies' and Misses' Tweed Coats, latest designs, 3/4 length, box back and semi-fitting style, in greys and brown mixture, reduced to \$10.00 each.

25 only Ladies' Walking Skirts, in black and Navy Cheviots and Venetian Cloths, all sizes.

Special \$5.00 to \$10.00 each.

25 only Ladies' Opera Wraps, Fur and Greys, Tibet Collars, well lined and waisted, while they last, \$25.00.

All this week we are selling all kinds of Housefurnishing Goods at very great savings to the customer.

BLANKETS

Several hundred pairs of fine Scottish and Canadian Wool Blankets at 15 per cent. to 20 per cent. below current prices.

Attractive stocks of Eiderdown Comforters, Bed Spreads, all sizes and kinds. Sheets, Sheeting, Pillow Cases and Casings, Towels, Bath Mats, Cratons, Etc.

LINEN DAMASK TABLE CLOTHS AND NAPKINS

A fine collection of Linen Table Cloths and Napkins, slightly imperfect through bleaching damages, nothing to signify in wear but a considerable difference in price.

Table Cloths 2x2 1-2, 2x3, 2x3 1-2, 2 1-2 x 2 1-2, 2 1-2 x 6, and a fine lot of 3/4 and 1/2 size Table Napkins, all selling

1-3 less than regular

TO CLEAR DELAINES

Entire stock of French Printed Delaines, floral, conventional and other designs, regular 40, 45 and 50 cents.

Selling at 35c per yard

VIVELY FLANNELS

Fast colors, unshrinkable, design embroidered, woven and printed, the most desirable fabric, in suitable designs for shirt waists, wrappers, night wear, &c., extra wide, 60c per yard.

THE DRESS GOODS DEPARTMENTS

Are showing some great inducements these days. Fancy a FULL DRESS LENGTH, HANDSOME TWEED MIXTURE for \$3.50, \$4.00, \$5.00 or \$6.00 or

FINE BLACK DRESS LENGTH

In a range of eight or ten different fabrics for \$2.75 to \$5.00 each.

SPECIAL IN GREY COATINGS

A big stock of scarce Grey Coat Fabrics, Tweeds, Cheviots, Home-spuns, &c., suitable for ladies' and misses' coats, 54 to 56 inches wide, regular \$1.50 to \$2.50.

To clear at \$1.00, \$1.25 and \$1.50

NOTE—Many useful remnants at your own price.

Mail Orders Receive Special Attention.

JOHN CATTO & SON

King-street—Opposite Postoffice, TORONTO.

TROOPS READY.

Men at Stanley Barracks Are Prepared for Quick Trip to Hamilton.

WISBONE, NOT BACKBONE

CAUSE OF MEN'S FAILURES

Science of Salesmanship and Business Building.

Some Trite Remarks on the

"Many employes ruin their eyesight looking for more pay. If they would only utilize that energy in looking for more work, the increase in pay would take care of itself."

Thus said Arthur Frederick Sheldon of Chicago at the Canadian Club on the "Science of Modern Business Building."

Mr. Sheldon has long taught the "science" of salesmanship and business building. To be a good salesman requires one to be a good man in the fullest sense of the term.

"How many" salesmen have you on the road? he once asked a large wholesale merchant.

"Two?"

"Two? I thought you had a hundred."

"Well," said the merchant, "I have 118 taking orders, but there are only two 'salesmen' in the bunch."

When Kubelik played in New York he was asked two questions. The first was, "To what do you attribute your success?" and he answered:

"In every sale I make I have a day."

"Many musicians wish to be Kubeliks," said Mr. Sheldon, "and they practice two hours a day." "So many people have a wishbone where the backbone ought to be," was the reply.

The second question asked Kubelik was, "What is your favorite piece?"

"In every sale I make I have a day," he answered, "whatever piece I am playing."

Mr. Sheldon's text was salesmanship as a science. The manufacturing end of a business is run upon scientific principles, but the distributing end—the most important and profitable part of the business—was looked after in a more or less haphazard fashion.

In every sale I make I have a day. His attention should be secured, and then his interest awakened, this interest should be stimulated into a desire for the goods and this desire should be brought to the point where he resolves to buy. The salesman should have the assurance, ability, reliability and skill power. He should develop the best faculties of body, mind, soul and will.

A man should train and cultivate his mind, his moral nature, no less than his physical.

"A man should no more stuff a bad thought into his mind than he should stuff a poisonous oyster into his stomach," said Mr. Sheldon, who summed up his address by saying:

"The solution of business building is, after all, in final analysis, upon scientific principles. To cultivate the human plant. Witness the institution which has not only a credit department, a buying department, a selling department, a shipping department, etc., with all the regular departments, but which has also a humanity department, the object of which is to cultivate the human plant. The institution which will win an institution destined to progress along the lines of natural law, one in harmony with the eternal laws of progression."

SCHOOL AFFAIRS.

Solicitor Advises Against Appointing Teacher to Broadview Inst.

The finance committee of the board of education yesterday received a report from the solicitor advising against the request of the Broadview Boys' Institute that the board supply a manual training teacher. Full particulars will be asked before a final decision is made. The superannuated teacher, Mr. J. H. Brown, who has been in the position for many years, will wait upon the board of control this morning with the hope of inducing the latter body to consent to their rescue in the matter of the technical school taking. The amount voted for the purchase of a site was \$20,000, and for the building \$250,000. The board of governors of Toronto University and the technical high school committee find that \$300,000 will not purchase a site, and leave will be asked to reduce the cost of the building.

Another item which the board of control will be asked to deal with is the question of a site for the Riverdale high school. It was understood that the city would donate the land and \$50,000 to be appropriated to the building. The committee has received a bill for \$10,000 from the treasurer for the site. It is proposed to ask for another \$10,000 to pay for the land.

TYPOS TO PAY LESS.

Reduction to 5 Per Cent. in Assessment for 8-Hour Day Strike.

Notice has been received from the executive of the International Typographical Union at Indianapolis, that after three canvasses of the strike situation through the jurisdiction it has been decided, beginning the week of Nov. 19, to reduce the assessment to 5 per cent. of all moneys earned. Further reduction will be made as the situation warrants.

Wagon Breaks Thru Hutson.

John Howell, a driver for Hutson & Sons, roofers of Queen-street, deposited a load of gravel earlier than he expected yesterday. Howell was taking a load of gravel round the R. & O. wharf, when the planking gave way, and horses, wagon, gravel and man, were engulfed in a hole, with mud foundation and about 4 feet deep. Howell was unhurt, except for a few bruises, and one of the horses grazed its leg. The wagon was damaged considerably. A hole in the wharf 12 feet long and 10 feet broad was included by the R. & O. in the net results of the mishap.

The company claim that Howell had no business taking his load round their wharf, as it is only intended for passengers.

Not a Good Example.

There were 128 cases of lateness among public school teachers during October, and in some cases teachers were three and four times late in the month. As a consequence a large number of them had to walk the carpet.

No Theatrical Trust.

New York, Nov. 12.—Al Hayman, for Klav & Erlanger, today denied that there was any truth in the story sent out from Chicago of a \$50,000,000 theatrical trust.

THE ROAD TO PITTSBURG

LIES OVER THE Lake Shore Railway

FROM BUFFALO

Here you will find the greatest possible degree of comfort—every convenience you may wish, perfect safety and highest speed.

The luxurious trains over this popular route are unequalled by any other on the continent.

Direct connection for all east, west and southern points.

For full information regarding stop-over privileges, routes and service, address

J. W. DALY, Chief Ass't G.P.A. BUFFALO, N. Y.

A. J. SMITH, Gen'l Pass'gr Agt. CLEVELAND, O.

W. J. LYNCH, Passenger Traffic Manager, CHICAGO.

MURDERS AND ROBBERIES

TERRORIZING PITTSBURG

Startling Record of 24 Hours—Woman Attacked and Hands Nailed to Sink.

Pittsburg, Nov. 12.—Pittsburg terrorized and likened to a mining camp or a frontier town, is the tone of all this morning's papers.

With three murders, a number of robberies on the highway, accompanied by violence, and an attempt at crucifixion, in 24 hours, added to the large number that have occurred during the past two weeks, there has been such a public demand for extra police that Mayor Guthrie and Director of Public Safety Ridgway last night put on a number of extra policemen without legal provision for their compensation, trusting to the effect of public clamor upon the select and common councils for favorable action upon this move.

The record for 24 hours, besides the murder of Henry F. Smith, a young business man of the fashionable east end, who was shot by burglars, who entered the Smith home, is extended by the robbery of Charles R. Lawrence, who was knocked unconscious with a slungshot and taken to the hospital, and all his money while going home from the Hotel Schenley, where he is employed. He will be confined to his bed for a week with his injuries.

Nicholas Lewis of Sharpshooter, a few miles from this city, was also beaten and robbed, and did not recover consciousness for several hours.

Raymond, White of Duquesne, was found early yesterday with several ribs broken. He, too, had been robbed and could give no description of his assailants.

Hands Nailed to Sink.

The crucifixion case was brought to light by the screams of a woman in a moment on Foster street, near the river. In a room found Mrs. Jean Mitchell, 19 years old, in the kitchen huddled in a kneeling position on the floor, with both hands nailed to the board of the sink, with the blood running down her arms.

The woman was unconscious when released, and she was taken to a hospital on Rogers street, where when she entered her flat early in the morning something struck her on the back of the head, and she felt herself drawn toward the sink, her hands pressed against the board and two nails driven in. Her husband was arrested today at Canton, Ohio. He declares he was not in Pittsburg and is willing to come here for examination.

Italian Frauds.

The day's series of violent deaths was further augmented by the death

PILES

Seattle Gentleman Cured with Less Than a Box by the Pyramid Pile Cure.

Anyone Can Easily Test It and Prove It, for a Free Sample is Sent by Mail to All.

Seven out of ten readers of this paper are tortured with piles or some form of rectal disease. You are, or you would not be reading this article. Thirty years ago doctors carried a lancet in their vest pocket and bled people for all sorts of diseases and bled them—sometimes a quart at a time. It was in fashion then. All that is changed nowadays and a doctor with a lancet would be considered a curiosity.

Five years ago doctors "cut out" Piles wherever they got the chance. All that has been changed since the marvelous soothing, healing and curative properties of Pyramid Pile Cure have become known.

By every mail we get letters like this:

"Wishing to give credit where credit is due, I feel it my duty to humanity as well as yourselves, to write you regarding the pile remedy. I have not finished my first box and am now well. After the first treatment of Pyramid Pile Cure the soreness left, and the swellings have kept decreasing. I also used your pills and am feeling like myself again. Thanking you kindly, I am, yours truly, C. Cowley, 170 8th-avenue, Seattle, Wash."

If you want positive proof of the curative value of this remedy send to the Pyramid Drug Company, 61 Pyramid Building, Marshall, Mich. You will receive a free trial package by return mail. Try it, then go straight to your druggist, get a 50c box and get well.

New Industry for Guelph.

Guelph, Nov. 12.—The Gilson Manufacturing Co. of P. W. Weston, Wis., has decided to locate its Canadian branch in Guelph.

And Lyon gives them free site on his property also lots for their office building, and a lot of Metcalf-street. In addition he gives them a large sum of money from his own pocket. All that the city will be required to give is a connection with the city water, necessitating the laying of a main 999 feet up Logan-street and a fixed assessment of \$500.

The company intend to put up part of their machinery shop this fall and have the full foundry up by spring, when they will expect to commence active operations. The number of hands employed is placed at a minimum of 25 at the start, and it is absolutely certain to be many more than that in a very short time.

The company manufactures gasoline

What Can Be More Delicious than

COWAN'S PURE Milk Chocolate

Croquettes, Wafers, Medallions Etc.

We court comparison with any others made.

The Cowan Co., Limited, Toronto

HOFBRAU

Liquid Extract of Malt

What Can Be More Delicious than

COWAN'S PURE Milk Chocolate

Croquettes, Wafers, Medallions Etc.

We court comparison with any others made.

The Cowan Co., Limited, Toronto

HOFBRAU

Liquid Extract of Malt

The most invigorating preparation of the malt ever introduced to help and sustain the invalid or the athlete.

W. O. LEE, Chemist, Toronto, Canadian Agent

Manufactured by HOFFMANN & CO., TORONTO, ONTARIO

EASY MONEY AT HOME

Doing nothing. More profitable than children. All Indians will get \$2.50 to \$5.00 each for young stagers. Experience required. Both day and night work. COTTAM BIRD SEED (thousands sold at 5c) and COTTAM BIRD SEED (thousands sold at 5c) and COTTAM BIRD SEED (thousands sold at 5c)

COTTAM BIRD SEED

WITH BIRD BREAD

KEEPS CANARIES IN HEALTH AND SONG AT ALL GROCCERS. 246

HIGH-GRADE REFINED OILS

LUBRICATING OILS AND GREASES

QUEEN CITY OIL CO.

DIVIDEND NOTICES

THE BANK OF TORONTO

DIVIDEND NO. 101.

NOTICE is hereby given that a DIVIDEND OF FIVE PER CENT. for the current half-year, being at the rate of 25 PER CENT. PER ANNUM, upon the paid-up capital of the bank, has this day been declared, and will be payable at the house of the bank and its branches on and after Saturday, the first day of December next.

THE TRANSFER BOOKS will be closed from the sixteenth to the thirtieth day of November, both days inclusive.

THE ANNUAL GENERAL MEETING of shareholders will be held at the banking house of the institution on Wednesday, the ninth day of January next, the chair to be taken at noon.

D. COLLISON, General Manager.

The Bank of Toronto, Toronto, Oct. 25th, 1906.

BANK OF MONTREAL

FOR THE WINTER GO TO BERMUDA

West Indies

30 days' trip. About 20 days in tropics. St. Thomas, St. Croix, St. Kitts, Antigua, Guadeloupe, Dominica, Martinique, St. Lucia, Barbados and Demerara.

For further particulars apply to R. M. MELVILLE, General Manager, Quebec Steamship Co., Quebec, or King and Yonge Streets, Toronto.

VOTERS' LIST, 1907

Municipality of the City of Toronto

Notice is hereby given that I have this day posted in my office in the City Hall a list of the names of all persons appearing by the last revised Assessment Book of the Municipality of the City of Toronto, who are entitled to be voters in the Municipality at elections for members of the Legislative Assembly and at Municipal Elections, and that the said list will remain in my office for inspection for a period of 21 days from this date.

Persons who are aware of errors or omissions in the said list, or of changes which have been rendered necessary by reason of the death or removal of any person named therein, or by reason of any person having acquired the necessary qualifications of a voter since the return of final revision of the Assessment Roll for any Ward or Sub-Division of a Ward in the City, are hereby called upon to give notice of the same.

Notice is further given that His Honor the County Judge will hold a court for the revision of the said list at the hour of 10 o'clock in the forenoon on the 11th day of December, 1906, in the Court Room for the General Sessions of the Peace, in the City Hall, in the City of Toronto. The said Judge can only be consulted on matters which have notice of within 21 days from this date.

W. A. LITTLEJOHN, City Clerk.

Dated at Toronto, this 12th day of November, A.D. 1906.

engines, trons for revolving chairs and other novelty patterns.

It is said that next year three local manufacturing industries will make large extensions to their works.

Fell on the Stairs.

Mrs. Cavendish, 68 North-avenue, while visiting her son at 403 Parliament-street Sunday, slipped on the stairs. Dr. McKenna of Broadview-avenue was called and Mrs. Cavendish was taken home, but she was unable to get up. She is 65 years of age. Less than a fortnight ago she was badly shaken up in a runaway accident.

Hurt by Runaway Horse.

While crossing College-street, Saturday afternoon Mrs. Dwyer, 288 Marlborough-st., was knocked down by a runaway horse which had just turned the corner. She was taken into Henderson's pharmacy at the corner of Major-street and attended to.

PASSENGER TRAFFIC.

GRAND TRUNK RAILWAY SYSTEM

DOUBLE TRACK, FAST SERVICE

MONTREAL AND BOSTON

9:00 a.m.: Solid Vestibule Train, Cafe Parlor Car, to Montreal, Through Pullman to Boston.

9:00 p.m.: "Night Express," Arriving Montreal 7:01 a.m.

10:15 p.m.: "Eastern Flyer," Carrying Four Pullmans to Montreal.

All Run Daily.

Secure tickets and make reservations City General Ticket Office, King and Yonge Streets.

AMERICAN LINE.

Plymouth—Charlebourg—Southernpton New York, Nov. 21. Winifredia, Dec. 1. St. Louis, Nov. 24. St. Paul, Dec. 8.

Philadelphia—Queensdown—Liverpool Haverton, Nov. 24. Merion, Dec. 15. Woodland, Nov. 24. Haverton, Dec. 29.

ATLANTIC TRANSPORT LINE.

New York—London Direct Minneapolis, Nov. 21. Minnetonka, Dec. 1. Minnehaha, Nov. 24. Minnetonka, Dec. 1.

DOMINION LINE.

Royal Mail Steamers. Montreal to Liverpool—Short Passage Kingston, Nov. 17. Canada, Dec. 5. Dominion, Nov. 24. Merion, Dec. 29.

LELAND LINE.

Boston—Liverpool Bohemia, Nov. 14. Devonian, Nov. 23. Orestia, Nov. 21. Winifredia, Dec. 15. Vandalia, Dec. 5. Zealand, Dec. 26.

WHITE STAR LINE.

New York—Queensdown—Liverpool Toronto, Nov. 21. Baltic, Dec. 12. Baltic, Nov. 21. Baltic, Dec. 19. Oceanic, Dec. 5. Majestic, Dec. 19. Celtic, Nov. 15. Arabic, Dec. 6.

THE MEDITERRANEAN STEAMERS

From New York Cedric—Nov. 18. Bithynia, Feb. 18. 21,000 tons. Celtic—Nov. 18. March 2. Cretic—Dec. 8. noon; Mar. 30, May 9.

Canopic—Nov. 17; 10:30 a.m., Jan. 12. Republic—Dec. 1, 10:30 a.m., Feb. 2. Full particulars apply to H. G. THORLEY, Passenger Agent for Ontario, Canada, 41 King St. East, Toronto.

DOMINION LINE

ROYAL MAIL STEAMSHIPS

Sailings every Saturday Montreal to Liverpool in Summer. Portland to Liverpool in Winter.

Popular Moderate Rate Service. S.S. "CANADA," First Class, \$75.00. S.S. "DOMINION," First Class, \$70.00.

To Europe in Comfort. \$42.50 and \$45.00 to Liverpool. \$45.00 and \$47.50 to London.

On steamers carrying only one class of cabin passengers (second class), to whom the accommodations situated in the best part of the steamer.

Third class passengers booked to principal points in British Isles at \$15.00; berths in 2 and 4 berth rooms.

For all information, apply to local agent, or H. G. THORLEY, Passenger Agent, 41 King St. East, Toronto.

MEETINGS.

NOTICE IS HEREBY GIVEN THAT a special general meeting of the shareholders and members of the Standard Mutual Fire Insurance Company will be held at the best office of the company in the Village of Markham (and from thence adjourn to the Town Hall in said village) on Tuesday, the 29th day of February, 1907, at the hour of 9:30 o'clock in the forenoon for the purpose of ratifying a by-law of the Directors of the said company, and of approving of the Lieutenant-Governor in Council, changing the Head Office of the Company from the Village of Markham to the City of Toronto.

And further take notice that at the same time and place the shareholders and members of the said company will be asked to allow, ratify and confirm all contracts entered into on behalf of the said company and all resolutions proceeding and bylaws passed by the Executive Committee and the Directors of the said company, and dated at Markham, this 3rd day of November, 1906.

Attest: A. L. LEY, President. C. McF. STINSON, Secretary.

SALE OF LANDS FOR ARREARS OF TAXES

City of Toronto (County of York).

Notice is hereby given that the list of lands now liable to be sold for arrears of assessments of rates in the City of Toronto, has been prepared and is being published in an advertisement in "The Ontario Manufacturer" on the 17th, 18th and 24th days of November, 1906.

Copies of such list or advertisement may be had upon application to me on and after Nov. 19, 1906.

In default of the payment of the taxes, shown on the said list, on or before Wednesday, the 15th day of February, 1907, at 11 o'clock in the forenoon, I shall, at the said time and at the City Hall, Toronto, proceed to sell by public auction the said lands or such portions thereof as shall be necessary to pay such arrears, together with all charges thereon.

R. T. COADY, City Treasurer, City of Toronto, October 22nd, 1906.