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NEEDS A STRONG, STEADY AND UNITED SHOVE

Yonge and Richmond Ste.

## **Insurance Delegation at Albany**

Bills Proposed, They Say, Mean Serious Injury

# **Against Changes in Investment**

President Morton Appeals for Time and Perfection in Drafting of New Laws-Companies Desire Almost Same Latitude in Character of Their Invest-

Albany, N.Y., March 9 .- For many dreary hours to-day, until nearly midnight to-night, the joint special legislative insurance investigating comn:it and far reaching provisions of the bills amending the state insurance law and embodying the recommendations of that committee as the results of its protracted and sensational investigaions of the conditions of the life insurance business in this state.

The hearing was in striking contrast

with the investigation itself, and was a marked disappointment to those who had expected either a bitter onslaught upon the bills or an occasion of sensational utterances. With few excepsational utterances. With lew exceptions the speeches were of an extremely technical character, intelligible only to trained insurance men, or to the members of the committee made familiar, during the long investigation with the vocabulary of the insurance exceptional.

professional.

The audience which packed the floor and galleries of the badly yentilated assembly chamber to the point almost of suffocation, was made up of the very large delegations of insurance agents from all over the state, who came pouring into the city during the day on special and regular trains of members of the legislature and newspaper men.

of members of the legislature and newspaper men.

An interesting feature of the hearing was the presence of three new presidents of the "Big Three" life companies of the New York City. Paul Morton, ex-secretary of the navy, who succeeded James W. Alexander at the head of the Equitable; Alexander E. Orr, successor to the late John A. Mc-Call, as president of the New York Life, and Chas. A. Peabody, successor to Richard A. McCurdy, as president of the Mutual Life.

The Objections.

President Morton filed a written communication of the principal sub-jects, of which was proposed restric-

titees. campaign contributions and the like.

Adjourned Until Thursday.

The hearing was adjourned at about 13.30 p. m., until next. Thursday at 2 p. m., until next.

poration.

Contracts Must Be Explicit.

Every policy issued after the termination of the current year must contain the entire contract between the parties, and nothing shall be incorporated with reference to any constitution. parties, and nothing shall be incorporated with reference to any constitution bylaws, rules, application or other instrument or writing unless the same are made apart of the policy. It is made impossible for an applicant for insurance to waive any of these restrictions placed upon the company.

The mutualization of existing companies is not made mandatory, but two methods are provided by which mutualization may be effected. One is by the sale of the stock to the policyholders at a fair rate, to be agreed upon by the directors. the stockholders and the policyholders. The other is by conferring upon the policyholders in all mutual companies.

Policyholders. Confrol Elections.

Hereafter, if the bill is enacted, the policyholders in all mutual companies would participate in the election of directors. A definite plan of nominations is provided, and policyholders may vote would participate in the election of directors. A definite plan of nominations is provided, and policyholders may vote title ballot, Policyholders likewise may nominate independent tickets. The right to vote is limited to holders of policies of at least \$1000 of insurance. Lists of policyholders must be on file in the office of the stages to the companies.

The amount of insurance which a separate agencies of the companies.

The amount of insurance which a separate agencies of the companies.

The amount of insurance which a separate same and address and first subscription of the interest of the companies.

Clubb's Parastellas.

agencies of the companies.

The amount of insurance which a company may write in any one year is limited. It cannot exceed in any case \$150,000.000, and from that amount is fraduated according to the amount of outstanding insurance held by the company. The investment of insurance five in box send prepaid for \$1.00. A. Clubb & Sons, 49 King West.

Continued on Page 5.

The Policyholder Who is Promised Big Profits Has No Guarantee That He Will Receive Any.

BEFOOLED BY ESTIMATES.

The novice in the business—"No experience required," says the alluring advertisement which has secured his confiding services—usually without the slightest tincture of actuarial knowledge takes without question the word of the company's superintendent of agencies as to how infinitely superior his company is to all other such organizations, what bountiful things the company has done for its clients in the past and how much greater things it is preparing to do for them in the future.

Relying on his rate-book as implicitly as the plous Moslem relies on his Koran, he goes forth conquering and to conquer, with this maxim engraven on his heart: "Failure to secure the premium is failure in everything."

Let him not be too hastily or severely blamed. From his lack of experience in the business he is himself in hundreds of instances the victim of delusion.

Sometimes as he gets older in the business and sees the meagre prints of the promises he has been authorized to make his conscience balks at selling mere estimates. But as a rule he goes along serenely, hoping that the estimates he has figured out for his client, and which, it must never be forgotten, his company has authorized him to make and furnished him the blanks to put "down in black and white," will some day in some mysterious fashion become certainties.

The men were hurt this evening about 7 o'clock at f. W. Bird & Son's roofing paper factory in the annex, and a small building was wrecked, by the explosion of a tank of benzine.

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The men were hurt this evening about 7 o'clock at

At any rate why should he worry? In all probability he will not be present at the reaping of his sowing; and if "profits" and "bonuses" and "dividends" amount to little or nothing compared with the extra premium paid for them, why then the company and its high-salaried manager and actuary must bear the brunt of it.

must bear the brunt of it.

Possibly when the widow and the orphan come to the office to receive the insurance on the departed husband and father, and produce with the policy the agent's glowing estimate and wait expecting to receive the insurance and profits, they will receive not what the husband and father bought and paid for, but a much less sum and be blandly assured that the agent had no right or authority to make such estimates, that they were not guaranteed in the policy and the company will not honor them.

Such things have occurred in thousands of instances. They are occurring to-day and will go on occurring until the law of the land makes them impossible.

astonished policyholder asks indignantly, How can these things

First let him remember that the policy, the written contract between the company and the insured, never, without reservation, guarantees profits.

Let him clearly understand that the company desires and greedily receives money for profits from the policyholders, but it does not promise, except under some form of the gambling tentine system, to give any return for them.

The company has a thoroly correct conception of the profound difference between "shall" and "may." It is not for naught that some such clause as this (we quote from a Canada Life contract) is inserted in the fine print in some obscure place in the document:

"The surplus on all policies of the accumulated surplus system shall be computed by the company according to their rules and regulations for the time being."

In some such resignedly obscure spot lurks the germ of the graft, that potentiality of all or nearly all the evils that have been brought to light in the legislative inquiry in the United States.

Let no one be misled as to the purpose and power of the companies in

egislative inquiry in the United States.

Let no one be misled as to the purpose and power of the companies in this matter of profits. Let anyone who has a participating policy examine it are the companies of the time was taken up to the cautaries, who endeavored by liberal quotations of intricate figures, to show the committee that the activity of the companies of the companie

He will realize how successful life insurance companies become in time veritable gold mines to their owners, and will understand how directors and managers from earned and undistributed profits alone come to have almost unlimited funds for personal or family aggrandizement, for the corruption of legislators, for contributions to campaign funds and for such other nefarious uses of trust funds as now makes the decent citizen of the United States hang his head with shame.

Following this trail which we have blazed for him, he cannot fail in the examination of every participating company to come upon the bure but care.

Following this trail which we have blazed for him, he cannot fail in the examination of every participating company to come upon the huge but carefully screened reservoir of accumulated profits out of which the irrigating tide can be made to flow in ample volume thru devious and underground channels upon the company's private demesnes, but from which only scanty and intermittent dribblets will ever without new legislation reach the policy-

### CANADIAN POLICYHOLDERS' ASSOCIATION.

Preliminary list of subscriptions from members of Policyholders' Association, received by C. Goode, secretary-treasurer, to date:

	C. B. Watts	1 0	0	Dr. M
	S. McNairn	1 0	0	R. G.
	W. T. Hogg	1 0	0	Willia
	William Starr	1 0	0	Anon
	A. Hawkes	1 0	0	Frank
	E. F. Crossland	1 6	0	Thom
	E. F. Crossland	1 0	0	L. W
	C. Goode	9 2	5	Willia
	W. S. Thomson	1 0	0	W. J
ŀ	G. L. Moon	1 6	0	John
	Friend	1 0	0	Aron
	A. Cavanagh	1 0	0	Aron
•				W. F
į				Willie
•	Danison Taylor	T	· V	H. L.
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•	Ta C Thompson	1 0	v	J. J.
				Frank
•	To To Millow			F. R.
	T3 T3 T/			Arthu
	D D E Cooner	-		F. L.
,	The at Camphell	1 0	To a	J. C.
;	D 15	1 0	100	A. H.
i	I U Henderson	0 .	0	
	J. M. Davison	0 5	0	

336 Yonge-street, most modern and up-to-date hotel in Toronto. Rates \$1.50 to \$2.00 per day. J. Newton, proprietor. Phone Main 2255. Don't forget Canadian Indoor Base-ball Championship Armouries, to-night. Windsor Fusiliers vs. "H" Co. Highlanders. 26c.

EMPIRE HOTEL

Defective Lantern Causes Explosion in Hamilton Factory-Injured Are Burned and Battered.

brick building, about 15 feet square, in which benzine was stored in iron tanks. They were mixing benzine with a preparation used for roofing paper. They had a lantern, and one of the men. John Leith, saw that it was beginning to splutter. He grabbed and started for the door, but he was not quick enough to prevent it from igniting the benzine fumes.

The whole tank of benzine exploded, blowing Leith out into the yard. He was not very badly injured, but the other three men who were penned in the building were very seriously, tho not fatally injured.

The explosion practically blew the whole building down, and the men were battered by the flying bricks and pieces of iron, badly burned about the face and arms.

The injured are: Supt. Fisher, 211 South James-street, J. Hainsworth, 297 North James-street, and Hugh Reid. 11 Charles-street. All were taken to the city hospital.

The damage was confined to the small building, which stood apart from

### IRELAND'S INTEREST.

Victoria, B. C., March 3.—Archbishop

A crisis has arrived in the legislature.

To-night the opposition is resorting to obstructionist tactics to prevent a sudden closing of the session.

This is due to the action of Lieut.—Gov. Sir Henri Joly de Lotbiniere, who to-day sent for a copy of the findings and evidence in the Karen Island scandal inquiry.

The opposition, expecting that his his opposition, expecting that his his noice was out for a glass of the matter and that the government will try to head it off by a success profession of the house, are obstructing business to-night as best they can the local state of the Roman Catholic Church in Nova Scotia, died to-night of apopiexy.

He went to bed in the afternoon complaining of indigestion and his physician prescribed for that at 10 o'clock. He felt no better, and at 11 o'clock, while his neice was out for a glass of water, for which he had asked, he fell back dead.

The opposition of Lieut.—Gov. Sir Henri Joly de Lotbiniere, who to-day sent for a copy of the findings and evidence in the Karen Island scandal inquiry.

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The opposition of the session.

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The opposition of the session.

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Kibblewhite 025
Tipon 025
She was standing near a revolving shaft which caught her dress and wound her up on the shaft, her head wound her up on the shaft, her head striking in two hoppers which stood on each side of the shaft as she was carried around.

Ur Johnston 050
Green 025
McKeggie 100

W. Harper, Customs Broker, 5 Melind If Not, Why Not ! Have you an accident and sickness tolicy? See Walter H. Blight, Confederation Libe Building. Phone M. 2770-



POLICYHOLDER: Here, get your shoulder to the wheel-everybody.

London, March 9.—As the outcome off a suggestion by Joseph Chamberlain when he held the post of colonial secretary, a unique blue book is published recording and tabulating in 300 pages forty years growth of the British empire, as revealed by the census of 1901.

The blue book shows that since 1861 the area of the em-

And the control of th

A. Clubb & Sons Will Move.

Our increased business compels us to seek larger premises. After June I we will be located at 5 West King street. At present we are offering great values to smokers at our present address, 49 King West.

During Lent, York Springs Beverages are superior well others.

During Lent, York Springs Beverages are superior well others.

During Lent, York Springs Beverages are superior well others.

A pair of our nobby trousers at \$2.95 hand best of dressers. Hobber-

Foster Seeks Information as to Western Land Deal Rumor-Conservative Caucas - Bowell May Continue Senate Leader.

Ottawa, March 9.- (Special.)-The sesbut 15 minutes this afternoon and the tions for private bills. The only matthe house was the order-in-co

When the provincial secretary introduces his bill to gamed the lagged on an his pays freezible for that at 10 o'clock. He first power in the secretary introduces his bill to gamed the lagged on the power of the control of the contr



