

sylvania Railroad, and this agreement lasted until Mr. Cassatt returned to power.

I was in Europe when he changed the coke and other rates, not knowing their origin or the details of our agreement with his predecessors. All that we asked and obtained, as I have explained, was the same rates given by other lines to our competitors, and nothing lower than these. It was impossible, I am told, for the railroad company to do anything however, but charge the regular rates on some of our shipments as made, and at the end of each month to compare these rates with any they had given to others, or which we could show their competitors had given to others, for similar traffic. Therefore, the necessary deductions, if any, that had to be made to us, might be considered in one sense technically "rebates" upon the higher rates charged although not such in any true sense; for the net result to us was that, according to the agreement, we got just the rates that the Pennsylvania Railroad officials were satisfied our competitors were paying in other districts over other lines. Thus we were given, as it were, the "most favored nation" clause, nothing more. The new rate on coke was in a different category. Here the Pennsylvania Railroad Company