

ness of foreign companies as expenses, local investments, loans and dividends. How, then, can he justify himself in mentioning such figures as \$1,563,984, when he must know that about two-thirds of that amount, at least, could not have left Canada? Most of the business done during the first portion of those years was on the half-note plan, whereby half of all premiums were loaned to the Canadian policy-holders, and the expenses and most of the death claims, paid out of the other half. I doubt, therefore, if the actual money sent out of Canada exceeded one-fifth of Mr. Johnson's reduced million and a half.

If I am correct in this, or if Mr. Ramsay is correct in his statement, then the \$3,000,000 of Quebec bonds taken up in New York a few weeks ago, by American investors, more than returns all that was taken away, and shows that Americans know how to appreciate a good financial offer, irrespective of boundary lines.

The other point on which Mr. Ramsay took Mr. Johnson to task, was representing the mortality among assured lives, as likely to average only 14 per 1000. One would have supposed any reasonable man would have been satisfied with the statistics given by Mr. Ramsay, taken from the actual experience of a large number of the best British Companies, showing the actual mortality more than double Mr. Johnson's representations. But any school-boy can divide 14 into 1000, and thus discover that it would take nearly 72 years at that rate for the 1000 people now aged 35 to die off. In other words, nearly one-tenth of them would become centenarians, and 14 of them live to nearly 107 years of age.

The Government of Great Britain lost ten millions of pounds sterling by using

NOTE.—Mr. Orr simply volunteers this assertion and says *about so and so*, but he is not able to give proof. Does he mean to say that the renewal premiums of old policies were received in notes, or that the companies have not noticed what was done with their funds when reporting?

T. R. J.

NOTE.—What has such loan to do with the life insurance matter under consideration?

T. R. J.

NOTE.—This assertion on the part of Mr. Ramsay and Mr. Orr can have no force as evidence, because no dates nor authority are given, and all is mere clap-trap on their part, if you will read their boastful reports presented to the stockholders each year, you will see it stated always that the deaths are actually less than the expectancy.

T. R. J.

NOTE.—See my answer on this point.

T. R. J.