MIDWINTER SALE UPRIGHT PIANOS

Here are ten excellent bargains in first-class upright pianos, every one in fine order, and fully guaranteed for five years the

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TERMS OF SALE:

Pianos under \$250-\$10 cash and \$6.00 per month. Pianos over \$250-\$15 cash and \$7.00 per month.

A discount of 10% for cash. A handsome stool accompanies each piano.

WILLIAMS—Cabinet grand upright piano by R. S. Williams Co.,

in ebonized case with solid polished panels, double repeating action, trichord overstrung scale, etc.

Original cost, \$375 - - - Sale price, \$190

MENDELSSOHN—A very attractive small-sized Mendelssohn piano, in mahogany case of simple and graceful design, without carvings. Has double repeating action, three pedals, muffler pedal. Has had only six months' use.

Manufacturers' price, \$275 - - Sale price, \$205

NEWCOMBE-71/3 octave cabinet grand upright piano by the Newcombe Piano Co., Toronto, in handsome rosewood case with plain polished panels. Has full trichord scale, double repeating action, etc. Isin fine order. Original cost, \$375. Sale price, \$210

MASON & RISCH-71/3 octave upright piano by the Mason & Risch Piano Co., in dark case with solid plain polished panels. Has been rebuilt in our factory, and is in splendid order.

Original cost, \$400.

HARN-71/3 octave cabinet grand upright piano by D. W. Karn & Co., Woodstock, in handsome walnut case with plain polished panels, double repeating action, ivory and ebony keys, etc.

Original cost, \$425. - - Sale price, \$235

WINTER—A fine cabinet grand "Winter" piano, in walnut case with full length panels and music desk, Boston fall board, ivory and ebony keys, practice muffler, etc. Just like new. Sale price, \$243

MENDELSSOHN—A very handsome cabinet grand upright piano by the Mendelssohn Piano Co., Toronto, in rich, dark walnut case, full length music desk and panels, Boston fall board, ivory and ebony keys, etc.

Manufacturers' price, \$375.

Sale price, \$255

DECKER BROS.—An unusually fine upright piano, made by the celebrated firm of Decker Bros., New York, in handsome mahogany case with solid plain polished panels. This piano when new cost \$700 cash in New York city. Has been exchanged with us recently for a baby grand, and is a splendid specimen of the highest type of American piano manufacture. Special price, \$295

GOURLAY—A cabinet grand upright piano of our own make, in handsome walnut case, Florentine design, full length polished panels, Boston fall board. This piano is in every way just like new, but about a year and a half's professional use has made it possible for us to sell it at a very special figure. Its use, however, has not in any way impaired its tone, action, or appearance.

Special price, \$305

GOURLAY—A very handsome mahogany upright piano of our own make, in Louis XV. design. Art critics have a number of times told us that this Louis XV. design is the most correct architecturally of any piano of American or Canadian manufacture. The piano contains the new grand scale that has made the Gourlay the most admired in Canada. This piano is just like new.

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Pattern No. 6121

inches wide for collar and cuffs, for medium size.

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The jacket is made with fronts and back. The back is plain, but the fronts



Pattern No. 6474

are tucked to yoke depth. The peplum is circular, and it is joined to the jacket beneath the belt. The rolled-over collar is seamed to the neck. The sleeves are cut in one piece each, and are finished with august heir length. with cuffs whatever their length.

The quantity of material required for the medium size is 334 yards 24, 31/8 yards 32 or 21/8 yards 44 inches wide with 91/2 yards of banding.

The pattern 6474 is cut in sizes for a

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