

In decreasing order, the Eastern region (central PA) has 36.5%, followed by SWPA at 28.3% of revenues on the outpatient side. Overall, 30.7% of revenues are from outpatient services. Among peer group hospitals, non - urban, non - teaching hospitals derived 51.2% of their revenues from outpatients. This correlates with hospitals in the 1 - 99 number of beds, deriving 50.5% of FY96 to date revenues from outpatients. The following is a peer group breakdown for all hospitals surveyed by HCWP:

<u>No. Beds</u>	<u>1st 6 mo. FY94</u>	<u>1st 6 mo. FY95</u>	<u>1st 6 mo. FY96</u>
1 - 99	44.1%	46.2%	50.5%
100 - 199	39.4%	40.3%	41.6%
200 - 299	34.5%	36.8%	39.0%
300 - 399	24.5%	25.4%	26.4%
≥ 400	17.2%	18.3%	19.9%

The costs and charges per outpatient visits, however, are rising disproportionately to the revenue percentage increase. The following are the charges and costs per outpatient visit:

<u>Region</u>	<u>CHARGES</u>			<u>COSTS</u>		
	<u>1st 6 mo. FY95</u>	<u>1st 6 mo. FY96</u>	<u>% Change</u>	<u>1st 6 mo. FY95</u>	<u>1st 6 mo. FY96</u>	<u>% Change</u>
W.PA	344.17	373.08	8.4	195.77	211.86	5.2
SPA	369.78	408.14	10.4	198.49	216.27	9.0
NWPA	300.43	315.66	5.1	186.15	200.21	7.6
East	307.33	326.11	6.1	172.33	180.08	4.5

#### Number of Beds

1 - 99	296.21	310.55	4.8	181.50	196.24	8.1
100 - 199	325.84	347.84	6.8	172.71	185.71	7.5
200 - 299	313.52	337.62	7.7	178.03	190.04	6.7
300 - 399	426.01	449.02	5.4	210.22	222.85	6.0
≥ 400	382.59	457.16	19.5	167.52	192.47	14.9