

KNOWING THE GROUND RULES

EXPORT REGULATIONS AND STANDARDS

A solid understanding of export regulations and standards is an important prerequisite for success in the global marketplace. This is the kind of knowledge that can save you time and money, and give you an important edge over the competition. The following services are specifically designed to help you "navigate the regs."

The **Automated Customs Information Service (ACIS)** lets you access general import and export customs information 24 hours a day.

Contact:

Halifax	(902) 426-2911
Moncton	(506) 851-7020
Montreal	(514) 283-9900
Quebec	(418) 648-4445
Hamilton	(905) 308-8715
Ottawa	(613) 993-0534
Toronto	(416) 973-8022
Windsor	(519) 257-6400
Winnipeg	(204) 983-6004
Calgary	(403) 292-8750
Edmonton	(403) 495-3400
Vancouver	(604) 666-0545

You can also call toll-free from other locations in Canada by dialling 1-800-461-9999.

Common standards for products and services are an important part of the trade process, and a growing number of smaller Canadian companies are using quality management standards to win the confidence of overseas clients. The co-ordinating body of Canada's National Standards System, the **Standards Council of Canada (SCC)**, can provide you with the information you need to carry out your business both at home and abroad. If you're a small or medium-sized company, the SCC can help you to establish your own strategic approach to standardization.

Contact: Tel.: (613) 238-3222; Fax: (613) 995-4584
Internet: <http://www.scc.ca>