

COMMENTS?

"We have our own quality assurance department to police for us. Also we are the largest foodservice distributor in the U.S. We have all of the usual requirements plus some of our own. Compton is wholly owned subsidiary of Sysco Corp. Several departments, including frozen foods, have been moved to Kansas City, Missouri. We have a merchandising staff and a staff of marketing associates numbering around 15,000. Call me (Steve Paden) regarding any Sysco purchases of seafood." (Most new purchases for Sysco houses are initiated with Compton in Kansas City. Information on several other Sysco houses follows. Would suggest initial contact be made with Compton in each instance.)

CONCO FOOD SERVICE CO.
WHOLESALE/DISTRIBUTOR
918 Edwards Avenue
Harahan, Louisiana 70123

PHONE: 503-733-5180
CONTACT: Jim Bender

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimate
"significant"

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello; Flounder - 5# Cello; Haddock - 10# Layer Pack; Ocean Catfish - Blocks; Ocean Perch - Blocks

Frozen Shellfish: Snow Crab Cocktail Claws - IQF

PURCHASE FROM? Brazil, Iceland

HAVE OWN PRIVATE LABEL? No

WILLING TO BUY PROCESSOR LABEL? Yes

BUY DIRECT? Yes

WAREHOUSE LOCATIONS? Harahan, Louisiana

COMMENTS?

"Guidelines depend upon product and buying direct from Canada must be to Conco's benefit."

CONNORS BROS., INC.
WHOLESALE/DISTRIBUTOR
35 Perwal Street
Westwood, Massachusetts 02090

PHONE: 617-329-4850
TELEX: 940715 CONNWOOD
CONTACT: Vincent Sbano, Vice President

APPROXIMATE ANNUAL SEAFOOD PURCHASES (US \$): Refused specific figure - estimated
"significant."

PRESENTLY PURCHASE:

Frozen Fish: Cod - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Flounder - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Haddock - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Ocean Catfish - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Ocean Perch - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Pollock - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Trout; Sole - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks; Turbot - 5# Cello, IQF, 10# Layer Pack, Shatter Pack, Blocks