

REPORT 4
88/02/02

QUARTERLY PROGRESS REPORT OF EXPORT PROMOTION PROGRAM
AT MISSIONS ABROAD FOR FISCAL YEAR 87
FORECAST OF KEY ACTIVITIES AND ANTICIPATED RESULTS STATED IN MISSION'S ANNUAL PLAN

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POST : 321-YAOUNDE

009-FOREST PRODUCTS, EQUIP, SERVICES
REPUBLIC OF CAMEROON

PLANNING: ACTIVITIES PROPOSED IN POST PLAN:

ANTICIPATED RESULTS:

ALL SUB-SECTORS

MAINTAIN CONTACT WITH EDC AND CIDA IN ORDER TO ARRANGE SALES OF
GOODS AND SERVICES IN THE SECTOR.

PREDICTED SALES OF \$30 MILLION.

INCREASE CONTACTS WITH CENADEFOR AND THE CANADIAN CONSULTANTS WHO
ARE RESPONSIBLE FOR ENCOURAGING SMALL AND MEDIUM-SIZED FORESTRY
BUSINESSES.

PREDICTED SALES OF \$30 MILLION.

PROMOTE AWARENESS OF THE OPPORTUNITIES THE 6TH PLAN MAY CREATE.

IDENTIFYING ONE OR TWO NEW PROJECTS THAT
MIGHT BE OF INTEREST TO THE CANADIAN
PRIVATE SECTOR.

TRACKING: ACTIVITIES UNDERTAKEN IN QUARTER:

QUARTERLY RESULTS REPORTED:

QUARTER: 1 AUGMENTER LES CONTACTS AVEC LE CENADEFOR ET LES
CONSULTANTS, RESPONSABLES DE LA PROMOTION DES PME
FORESTIERES.

LE CENADEFOR A DEJA ACHETE, SOUS FINANCEMENT
ACDI, 40 VEHICLES TOT-TERAIN CANADIENS.

QUARTER: 2 GARDER LE CONTACT AVEC LA SEE ET L'ACDI EN VUE
DE REALISER DES VENTES DE BIENS ET SERVICES DANS
LE SECTEUR.

SUITE A DISCUSSIONS AVEC AGENT D'ACHAT CAN. POUR
LE PROJET DE SCIERIE-ECOLE, LA SEE ET L'ACDI
D'ACCORD POUR AUGMENTER DISPONIBILITE DE FINANCE
MENT CAN. POUR COUVRIR LES COUTS DE CONSTRUCTION
DES BATIMENTS.

QUARTER: 3 -----

QUARTER: 4 -----