## Journal of Commerce Published Daily by

nal of Commerce Publishing Limited, 35-45 St. Alexander St., Montreal. Telephone Main 2662.

HON, W. S. FIELDING, President and Editor-in-Chief J. C. ROSS, M.A., Managing Editor. J. J. HARPELL, B.A., Secretary-Treasurer and Business Manager.

Journal of Commerce Offices: Toronto-O. A. Harper, 44-46 Lombard Street

New York Correspondent-C. M. Withington, 44 Broad street. Telephone 333 Broad.

206 Broadway. London, Eng.-W. E. Dowding, 25 Victoria St., West minster, S.W.

Subscription price \$5.00 per annum. Single Copies, 2 cents.

Advetising rates on application.

MONTREAL, JULY 27, 1914.

## The European Situation

To-day's European cables are full of ominous news. According to the despatches received, there is ever likelihood of an outbreak of hostilities between Aus tria and Servia, which will probably spread and involve the whole of Europe. In addition the rioting in Dublin, in which a number of people were killed and wounded, puts an entirely new phase upon the Home Rule question. For many months there has been gun-running and drilling on the part of volun teers, but so long as no blood was shed over the matter there was always a possibility of a peaceful solution of the difficulty. Now that blood has been shed, it is almost impossible to say where and whe the situation will clear up.

The news from Continental Europe is most dis quieting. Unless the strongest possible pressure is brought to bear upon Austria, it looks as if that country would provoke Servia until war resulted Austria has apparently chosen a psychological mo ment in which to attack her weak neighbor. She waited until Russia got involved in strikes of almos national dimensions. France is handicapped by reaso of financial difficulties and her attention directe towards a sensational trial. In addition her Premie is absent from the country. Germany as usual i prepared for emergencies, and ready to back up he Austrian Ally. If she takes part in the conflict, it i undoubtedly true Russia will be drawn into it, which will also mean France and Great Britain. In other words, it will be a conflict between the Triple All ance and the Triple Entente, making the struggle one of the most Titanic and terrible in the history of the world. It is to be hoped that the good sense of Great Britain and some of the more sober-minde European rulers will be able to prevent an outbreak

## The Rand's Half Yearly Earnings

The world's output of gold is a matter of the utmos nportance to every class in the community. thousand and one different explanations have been given for the increased cost of living, and while there are undoubtedly numerous factors at work all con verging upon the fixation of prices in the market, it yet remains true that the underlying factor is th supply of gold. No period in the world's history has been so marked by labor and social unrest as the present time. The pressure of the increased cost of living is making itself felt in every direction. Institutions and laws are attacked, corporations de nounced, and those in high places assailed. Un-doubtedly the underlying cause of all this social unrest is the increased cost of living, for which there not seem to be any apparent remedy until in some way or other the yearly supply of gold can be better adjusted to the world's demand. In view of these facts, the half yearly showing of the Rand is particularly interesting.

About a year ago, and again in January of this rear, the Rand's mining industry was seriously affected by labor trouble. The labor position is stead improving, however, and no doubt there will be a steady growth in the number of natives seeking to in that field. In the current half year two of the Eastern Rand mines, that have been for some time in the development stage, will enter the ranks of producers. These mines are the Governrfontein Deep.

There has been a great development on the Ranin the use of machine rock drills, which has helped to make good the inadequacy of the native labor supply. This use of machinery, together with the steady increase in native labor efficiency, means a greate output of the yellow metal in the immediate future A very material advance has taken place in the tage extraction of gold, largely as an outcomof the use of tube mills, with their fine grinding, sur emented by modern cyanide appliances. It is ex-ceted, also, that there will be a gradual decline in the working costs per ton of ore. On the whole the joutlook is regarded as extremely favorable for Rand mining industry.

the Rand mining industry.

About 60 per cent. of the world's output of gold is secured within the British Empire. Very little, however, of this rast sim is retained in the United Kingdom. Most of it has gone to South America, Russia, France, Germany and India. The European Central Banks have built up extraordinary large gold reserve; in addition to which Russia, Germany, and applied to the property of the second secure in gold to meet ria maintain large war treasures in gold to meet emergency that may arise. While me may ad-the wonderful banking mechanism which has seen built up in the United Kingdom, no impartial seer can refrain from the conclusion that the thish people are taking too great chances with spect to the available gold supplies. It is hardly spect to the available gold supplies. It is hardly elf that the present proportion of gold to demand billities would afford a sufficient margin of safety a time of emergency, due to war or any other Thus, in more ways than the man in the set realizes, our institutions, our industries, our d our politics, as well as our national safety, upon the output of the yellow metal and the which the sold supplies are put.

In interviews from various parts of the country, the statement is made that there has been a decided improvement in the investment demand for securi-ties. This is true both of Canada and the United States, but more particularly of the latter country. While it is true that there has not been a widespread

good purchase at their present values

New York Business Representative-L. C. Randolph country has just returned from a trip through to the Pacific Coast and states that he noticed a diswill shortly manifest itself on the Stock Exchange.

> As usual, our Monday morning papers are filled with stories of suicides, drownings, murders, street car and motor accidents, riotings and war rumors. The week-end always brings a heavy crop of dis-

Canadians did not make a very creditable showing at the Bisley Meet, but this year's competition was marked by the excellence of the shooting. There were probably more good marksmen taking part this year than at any time in the history of the Meet.

Motorists throughout the world will hail with joy announcement that a chemist near Pittsburg nas discovered a new fuel which can be sold at from ive to six cents a gailon. The inventor claims that t is superior to gasoline, but this contention will have to be proven before it is accepted by the

The local Recorder who was called upon to decide domestic science case evidently has had some exerience with the servant girl question. He rightly oncluded that a domestic who did not know the ime, and who prepared a meal two hours too soon, ould hardly lay claim to being a duly qualified

The Caillaux trial in Paris promises to become one f the most famous in the history of that country's nany sensational trials. Already the two judges have challenged one another to a duel, while the oposing counsel and the witnesses have had many passages at arms. Politics, love, patriotism and a core of other interests are being brought into the

"A LITTLE NONSENSE NOW AND THEN." O

"Are you in love with me?" asked a lawyer of a rithess, in an English court. "No." she responded, I have always treated you with respect."

That is as bad as the old un about the gentleman oming up the walk. "That's not a gentleman," proested the little boy, "That's Paw."-London Opinion.

iring, and Pat was taken before the officer for his of production. essible number of hits, but had not hit No. 5 target duction.

"What target did you aim at?" asked the irate of-

And have hit No. 4 every time," continued the of-

gineral!"-Argonaut.

## NEW WARS FOR OLD.

By Alfred Noyes.

Peace! When have we prayed for peace? Over us burns a star Bright, beautiful, red for strife! Yours are only the drum and the fife And the golden braid and the surface of life! Ours is the white-hot war!

II. Peace? When have we prayed for peace? Ours are the weapons of men! Time changes the face of the world! Therefore your ancient flags are furled. And ours are the unseen legions hurled Up to the heights again!

Peace? When have we prayed for peace? Is there no wrong to right? Wrong crying to God on high Here where the weak and the helpless die And the homesless hordes of the city go by, The ranks are rallied to-night!

IV. Peace? When have we prayed for peace? Are ye so dazed with words? Earth, heaven, shall pass away Ere for your passionless peace we pray! Are ye deaf to the trumpets that call us to-day, Blind to the blazing swords?

An Improved Investment Demand

COST OF PRODUCTION AND VALUE.

(Article Nine in a Short Series on Business Econo-mics. By Professor W. W. Swanson.)

speculative improvement, it is nevertheless true that a sounder and better investment demand is putting that determine the extent of its value. In other roglifics. What the editur sed wad hav to be simthe market upon a proper basis.

In the United States it is said that the rich men and in, general those who have a little money to does to understand further what conditions have have a little money to does to understand further what conditions have have the little market and nurchesing high. invest are going into the market and purchasing high any value at all, or what determines the extent of class securities and putting them away in their its value. In other words, the important aspect of strong boxes. These men evidently realize that set the value problem is to know precisely what decurities at their present prices are attractive and, termines the rate of wages (the value of labor), apart from any minor fluctuations which may occur what determines the rate of interest (the value of rom time to time, realize that good stocks are a capital for a period of time), or what determines the rate of land (its value per annum). The great, Various correspondents of the Journal of Com- central economic problem is to discover how the various correspondents of the Journal of Communication of nerce, situated in winder distributed parts of the annual product of several factors of production as wages, interest or in a proper way such simple words as rinse, alias, reng place. One of the shrewdest business men in the rent, or whatever other form a share may assume. The Value Causal Sequence.

Nevertherless, in order to investigate the problem the racine coast and states that he noticed a dis-tinct improvement over the conditions which pre-vailed in the present year, or on the occasion of his last visit. It is true that the Western crop is not all that could be desired, but taking the country of production give value to the product, or whether it is a whole, it will be above an average crop. In ad is the value of the food produced that makes the labor, lition the year's liquidation and care have put people land and capital. It is obvious that if the value of n a conservative, careful mood and there will be a food is explained by the value of the factors that less speculating and plunging than was the case, a year or two ago. Altogether, it looks as if a real improvement was taking place, and unless European terms of previous value. That is to say, as far as the terms of previous value. mplications upset the market, the improvement origin of value is concerned, no light has been thrown on the problem. It is equally clear that, if we exlain the value of the factors-land, labor, capital, etc. by the value of the product produced, we are again nerely explaining value in terms of itself. How, then, loes value arise in the first instance? The conditions nder which value arises may be briefly stated as

> action. If labor, land, etc. were unlimited in mount, and free as air and sunlight, it is clear that ill goods would be free, because they could be prouced in unlimited supplies. But the factors of prouction being relatively few, there are relatively few reducts. This, taken in conjunction with the de and for products, gives rise to the value (market alue) of the products. Because products are valu able, the factors of production are in demand, and ence have market value also. It is thus clear that value emerges in the first place in the product, and reflected, so to speak, back upon the factors that are used in the productive process. Thus, by this chain of cause, we do not explain the value of a mmodity, in the first instance, by previously existing value. This makes it perfectly clear that the ocialists are wrong in their contention that values arise because of the labor involved in the process The reverse is true. Labor has value because of the alue of the economic good concerned.

nation of the more important problem, namely, what etermines the extent of the value of ; ctor of production? In answering that question the level of wages, interest and rent is explained. Cost of Production and Value.

As has been previously stated some economists have attempted to find in utility both the origin of value, and its extent. But the theory is not tenable. Both the demand for goods, and the supply must be carefully analyzed before any working bases can be secured as to the forces that determine market va

Among these forces, bearing on the supply side, the most important is the cost of production in terms of money expenditure. When we speak of cost of production, however, it must be kept in mind that differs with the capacity of each individual bus ness man. One man will succeed on a large farm another on a small. One business man will operate with success a large industry, another can make profits only with a small undertaking. fectly plain that costs will differ with different And yet it remains true that, with indus An ordinary woman's waist is 30 inches around. An tries that have been standardized such as the iron rdinary man's arm is 30 inches long. How admir- and steel, cotton, woollen and other industries, the tble are thy works, O Nature!-Lawrence, Kas., Ga- costs of production, per unit of output, tend to approximate one another for the several plants operating Pat was a young recruif, and was undergoing his irst course of musketry. The soldiers had finished modities will, in the long run, tend to equal their cos It must not be forgotten however ad shooting, who told him he would have to do bet- that the forces of demand are also always operating er at the next distance, which was seven rounds of to change the price level. Temporary changes in puick firing. "Now, Pat, you fire at No. 5 target."

demand, changes of fashion, etc., may raise the level of prices for a time; but where competition is free demand, changes of fashion, etc., may raise the level Milling is one of our Greatest e result, which showed he had hit No. 4 target the prices will gradually tend to equal the cost of pro-

The Meaning of Cost of Production.

The meaning of "cost of production" has already been referred to; but it must be again briefly con-

Expenditures for wages, for interest, for rent are clearly costs of production. But, although the great "Bedad, sorr," retorted Pat, "'twould be a grand classical economists—Smith, Mill, Senior, and others thing in war. Sure, I might aim at a private and hit include in costs merely the payment for the three great productive factors, labor, land and capital, we know as a matter of fact that there are many other expenditures that a business man must make before he can put his product on the market, and all these must function as costs of production. Among these are taxes, insurance, payments for light, power, franchises, copyrights, good-will, and many others. addition to that, a business man who is operating his own concern must receive a payment equal, at the very least, to what he could get in his next best opportunity for employment. Professor Davenport has called this "the alternative opportunity cost." It forms what may be termed the necessary share in profits.

After a business man has secured from the sale of his goods all the expenses of production, including the salary necessary to keep him in the business, any additional return may be called "producer's surplus," or the elastic share in profits. It may rise or fall; it may be wiped out by competition, and yet he will continue to produce the goods in question provided he gets at least as much as he could secure anywhere If this is borne in mind the true nature of profits becomes clear; the profits, as has been said, being made up of (a) a necessary return and (b) a surplus which may or may not materialize. The province, for example, might tax such a surplus heavily, even to the extent of wiping it out, and yet the entrepreneur would continue to operate his business provided that the returns of the business are sufficient to cover the costs of operation that have been

We shall next examine the production of goods under competitive and monopolistic conditions, ed Egyptam Ciga ette.

WE'L SPEL THE OLD WA.

cerning simplified spelling, and to tell the truth, is the funniest thing that we have seen for a long tim. It gives 31 rules for bettering our langwage ech wun of them is funnier than the wun befor i We showd it to the Lintolp man and he sed that mics. By Professor W. W. Swanson.)

few mor pamflets lik that wid make him so nervise that he cud not atend to his job properly. In fakt, he

(Portland Oregonian.) The correct use of words-the giving to each letter its proper value, and to each syllable its proper stress is as rare as it is magnificent. The person who speaks no word until he has mastered the sounds tha go into its proper construction will speedily gain a cognizance, attache, echelon, asparagus, collision, fete fiancee, boudoir, exit, not to mention a thousand and one even simpler words of common use?

### PEAS, BROKERS AND BUSINESS DEPRESSION.

Two brokers who had been for a walk about town shed onto the floor of the New York Stock Exchang just before the closing hour yesterday afternoon with the news that the city had ploughed up Battery Park and sowed a crop of cow peas. They asserted the they had seen half a dozen flourishing patches of growing peas that park laborers had told them other would be up in a few days, and that all signs pointed to the gathering of a fine crop in the fall.

Runners were sent out and soon returned with cor firmation of the news. By that time, however, the market had closed and there was no rise in the price of city bonds for the day. One broker recalled that Mayor Mitchel had bee

in conference with President Wilson recently and suggested that possibly the Battery Park pen crop would be used to meet the luncheon needs of the Wall Street district while bankers, brokers and their employes are waiting for the psychological depression to end.-

The Journal of Commerce.

INCORPORATED BY ACT OF PARLIAMENT.

CAPITAL Paid Up \$16,000,000 00 REST.
UNDIVIDED PROFITS ..... \$ 1,098,968 40

## Head Office - MONTREAL

BOARD OF DIRECTORS H. V. MEREDITH, Esq., President.

B. B. Angus, Esq.
Hon. Robert Mackay
C. R. Hosmer, Esq.
D. Forbes Angus, Esq.
Sir William Macdonald
H. R. Drummond, Esq.
E. B. Greenshields, Esq.
Sir Thos. Shaughnessy,
K.C.V.O.
Wm. McMaster, Esq.

Sir FREDERICK WILLIAMS-TAYLOR, Gen. Man A. D. BRAITHWAITE, Asst. Gen. Man. Bankers in Canada and London, England, for

BRANCHES at all important Cities and Town in every Province in the Dominion of Canada In NEWFOUNDLAND: ST. JOHN'S, CURLING, GRAND FALLS.

In GREAT BRITAIN: LONDON, 47 Threadneed St. E.C., Sub-Agency, Waterloo Place, Pall Mall,

In the UNITED STATES: NEW YORK, R. MEBDEN, W. A. Bog, and J. T. MOLINET, Agents, (1) Wall Street; CHICAGO, ILL SPOKANE, WASH. In MEXICO: MEXICO, D. F.

Cardinal Gibbons says that the Industrial Work ers of the World is a dangerous element, and should be put down. He says that the organization is utterat variance with the purposes of the great hosts of When answering advertisements, please mention laborers who constitute the real industrial forces of

# CANADA'S FIELD CROPS ARE VALUED AT NEARLY ONE BILLION DOLLARS ANNUALLY

Industries

# "Canadian Miller and Cerealist"

is the only Canadian publication devoted exclusively

to the interests of the milling industry.

It contains the latest practical and technical in-

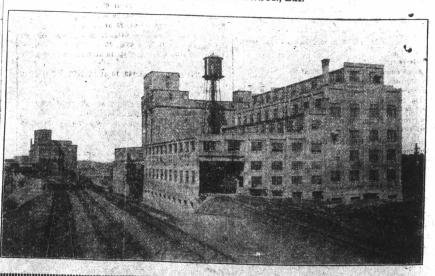
fermation on grain culture, the chemistry of milling, milling processes and timely comment on all condi tions affecting the industry, as well as summaries of grain shipments, markets and all allied trades.

PRICE ONE DOLLAR PER YEAR.

Published Monthly by

The Industrial & Educational Press, Limited 35-45 ST. ALEXANDER ST. MONTREAL, CANADA

Edited by JOHN A. DAWSON, B.A.



VOL. XXIX. No. 6

Many of the More Pr Experienced Most P Slump in Y

FROM ONE TO SEV

zilian, Shawinigan, Ottawa P ships Preferred, and C. P. R.

Quite the most interesting man evidence for some years characterings on the Montreal Stock Exc All of the more active issues without exception, in these inst These ranged from 11/4 points i

on Iron Common to 71/2 points in Intervening were Toronto Rails 7¼ to 112½, Montreal Power, wi to 2201/2. Brazilian, with a brea tawa Power down 5 points to 13 sold off 51/2 to 124, C. P. R. with a Dominion Textile, with a drop of Canada Cement, which eased -1/2 A great many selling orders rokers from abroad, prior to the ket, and these were materially polders, who were prepared to

The developments in Great Br tinent over the week-end were n to any improvement in the und liant weakness-althoug nounced than had been general my wise unexpected. In addition to the liquidation

abroad. Toronto joined in to r tent. And back of the entire m deal of short covering on the par which has been such a conspic weeks. During the afternoon a rally o

that Germany had consented to proposed by Sir Edward Grev. their best point for the day, the from making up their early dra-

## **MONTREAL**

MORNING BO. Common Stocks:

Bell Telephone-11 at 145. Brazilian-60 at 63, 65 at 631/2 100 at 64, 335 at 63%, 25 at 631/2, 50 at 63, 30 at 63¼, 25 at 63½, 3 25 at 63¾, 30 at 64, 25 at 63¾, 1 at 6314, 35 at 6314, 70 at 63, 125 at 6314, 15 at 6314. 5 at 64 ,25 at 6

Can. Pacific-200 at 175%; 25 : at 17514, 100 at 175, 25 at 17514, 2 100 at 175%, 100 at 176. Can. Steamship Lines-1 at Ottawa L. H., & P .- 25 at 132

5 at 131 1/2. Detroit-15 at 65, 25 at 64, 15 Mexican L. & P .- 100 at 46. Power-225 at 224, 25 at 223, at 2211/2, 50 at 2211/4, 25 at at 221 1/2, 25 at 221 1/8, 30 at 221 1/2 25 at 221, 75 at 220%, 225 at

Power, new stock-3 at 220. Quebec Ry .- 375 at 101/2. Rich. & Ont .- 100 at 82. Shawinigan-5 at 127, 35-at 124%, 12 at 125, 25 at 124%, 10

25 at 1241/2, 25 at 1241/4, 50 at 1 123½, 12 at 124½. Sher. Williams-10 at 57. Toronto Ry. - 25 at 117, 55 at

116, 15 at 115, 20 at 114, 25 at 1 11214, 25 at 1111/2, 25 at 112, 3 a at 12, 10 at 1121/2, 15 at 112, 5 at 112½, 80 at 113. Twin City-25 at 100. Ames Holden-35 at 91/2, 10 at

Canada Cement-375 at 29, 25 at 2834, 50 at 2814, 125 at 28, 50 Can. Cottons-75 at 25. Dom. Canners-10 at 33, 5 at 3 Dom. Textile-25 at 651/2, 25 a

at 64, 75 at 641/2, 25 at 64, 25 at at 641/2, 25 at 643/4, 370 at 651/2, 5 at 651/2. Lake of Woods-45 at 129, Laurentide-25 at 169, 25 at 1 1671/2, 175 at 168, 25 at 1671/2, 25 a

25 at 16814, 25 at 168, 35 at 1681 169, 25 at 168½, 135 at 168, 25 at 50 at 168, 25 at 168¼, 25 at 169, 5 MacDonald-10 at 9. Ogilvie-5 at 110, 50 at 107. Scotia—25 at 48%, 20 at 49, 25 Steel Corp.—25 at 21%, 125 at 2 211/2, 175 at 22, 1 at 211/2, 1 at 201/4

Preferred: Canada Cement—175 at 89%, 25 Can. Cottons—25 at 72. Can. Steamship Lines—25 at 62, 1 at 61 ½, 25 at 61, 175 at 60, 50 at it 59%, 20 at 59%, 25 at 59%, 25 Dom. Iron-5 at 70, 116 at 71.

Dom. Textile-10 at 102. AFTERNOON BOA Common Stocks: Minn. & St. Paul—25 at 116%.

Dominion Textile-75 at 66, 2 at 66, 20 at 66. Ottawa Power-10 at 130. Spanish River-150 at 91/2. at 22, 20 at 21%, 50 at 22, 75 at 21

at 22, 20 at 21%, 50 at 22, 75 at 2 Toronto Railway-25 at 1131/4, 5 at 113%, 25 at 118, 25 at 113, 25 at Cement-25 at 28, 40 at 28, 50

at 28, 100 at 28, 10 at 29, 10 at 28, Scotia—10 at 49. Mont. Power—10 at 221%, 10 at