

subscribed capital of \$800,000 making the available security for all contracts, \$1,026,114. Altogether the year shows a satisfactory record of progress. The Imperial Guarantee and Accident is strongly officered, Mr. E. W. Cox being president and Mr. E. Willans, general manager, and there is an influential directorate. The full report appears on another page.

MR. J. K. MACDONALD ELECTED PRESIDENT OF THE CONFEDERATION LIFE.

At the annual meeting of the Confederation Life Association held at Toronto on Wednesday, a letter was read from Mr. W. H. Beatty expressing a desire, owing to continued ill-health to retire from the office of President. Mr. Beatty's resignation was accepted with regret, and a resolution was passed expressing sympathy with him in his protracted illness, and recognizing the long and valued services which he has rendered to the company. He was one of the original petitioners for the Act of Incorporation forty-one years ago, and has since served continuously on the Board of Directors. He was appointed vice-president in 1894 and president in 1902. Mr. Beatty, while resigning the presidency, still remains a member of the board.

Subsequently the directors elected, Mr. J. K. Macdonald, managing director of the Association, president, Mr. W. D. Matthews, vice-president and chairman of the board, and Mr. Frederick Wyld, vice-president.

The insurance fraternity throughout Canada will give their heartiest congratulations to Mr. J. K. Macdonald upon the deserved honor which has been paid him in his election as president of the Confederation Life Association. The election is a fitting tribute to one who has made the Confederation Life what it is—a solid, conservative company.

THE LIFE AGENTS' MANUAL.

A fresh supply of copies of the new edition of the LIFE AGENTS' MANUAL are now ready for delivery. The first impression having been exhausted, a re-

printing had to be undertaken. The following shows the wealth of invaluable information for every life officer and life agent in the Dominion which the new MANUAL contains:—

TABLE OF CONTENTS.

Premium Rates for all Policies of all the Life Companies actively transacting business in Canada.

Copies of policies, 20 payments life plan, giving the guaranteed values, etc., at age 35.

Full Explanations of Policies.

POLICY CONDITIONS.

Days of Grace, Loans, Cash Surrender Values, Paid-up Policies, Extended Insurance, Automatic Non-forfeiture, Voidance of Policies, Indisputability, Revival, etc.

RESERVE TABLES.

Hm. 3 p.c., 3½ p.c., 4 p.c. and 4½ p.c., Actuaries 4 p.c., American 3 p.c. and 3½ p.c.

OTHER TABLES.

Interest and Discount, Expectation of Life, Annuity Values, Net Single Premiums, Proportionate height, weight and chest measurement, etc.

The new edition contains 415 pages against 250 pages contained in the last issue. The format is the same as before—fully bound in flexible leather for pocket use and small enough and light enough for every agent's pocket. The price is \$3.00 per copy, with the usual discount for quantities. Orders should be forwarded to our Montreal office at once.

Insurance: Fire, Life and Miscellaneous.

Mr. Frederick Sparling, secretary of the National Life, of Toronto, was in Montreal this week. He has appointed Mr. A. Murray Hannah as city manager of the National Life at Montreal. Mr. Hannah is well known in Montreal, has a favorable insurance record and, doubtless, will become prominent in his new position with the National Life.

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Swift & Co., of Chicago, who recently have suffered heavy losses on account of fire, are placing a line of \$1,500,000 of fire insurance with local agents. This company heretofore has maintained its own insurance fund.

COMPARATIVE YIELDS, OF WHEAT, OATS AND BARLEY IN THE NORTHWEST PROVINCES FOR THE YEARS 1911-10-9-8-6-5 AND 1900.

(Official Figures.)

Provinces	1911	1910	1908	1906	1905	1900
	bush.	bush.	bush.	bush.	bush.	bush.
Northwest provinces—						
Wheat..	194,083,000	128,891,000	147,482,000	110,586,824	82,461,627	23,456,859
Oats....	212,819,000	126,753,000	185,439,000	110,569,628	68,810,855	16,653,681
Barley..	24,043,000	21,377,000	31,358,000	22,926,000	10,971,755	3,141,121
Manitoba—						
Wheat..	60,275,000	41,159,000	52,706,000	50,269,000	47,626,586	18,352,929
Oats....	57,893,000	41,742,000	55,267,000	44,711,000	31,458,692	10,952,365
Barley..	14,447,000	13,826,000	20,866,000	17,093,000	7,544,150	2,666,567
Saskatchewan—						
Wheat..	97,665,000	81,139,000	85,197,000	50,182,359	31,799,198	4,306,091
Oats....	97,962,000	61,367,000	91,796,000	41,899,257	25,623,849	2,270,057
Barley..	5,445,000	3,598,000	4,493,000	2,828,587	1,196,419	187,211
Alberta—						
Wheat..	36,143,000	6,593,000	9,579,000	6,842,000	5,932,267	797,839
Oats....	56,964,000	23,444,000	38,376,000	22,802,000	11,728,314	3,791,259
Barley..	4,151,000	3,953,000	5,999,000	3,881,000	2,231,186	287,343