

inattention he was likely to be hit on the head with a ruler; but the first words of encouragement I ever received came from that man. He told me I might amount to something, which was news to me—I had never heard it before; in any event he gave me an inspiration to study, so I worked, and the more I worked, the more I realized how valuable it was, which fact I continued to appreciate as I grew older.

CAPABLE MEN REQUIRED

"I never saw a boy or a man who got anywhere if he did not work," went on Mr. Beatty. "I know you boys have given up a great deal to take on these extra studies, but none of you will ever regret it. As you grow older you will find the competition between men very keen, and he who is fairly well educated has a distinct advantage over the man who is not. Every boy has some kind of a vague idea he would like to be something or other when he grows up, he does not know just what. You will, however, find there are three or four simple things that tend to a man's success. The first is good health. It is impossible for a boy or man to work against that handicap. The next thing is honesty. No man in this, or any other country, who was not honest, attained success; he may appear to do so for a time, but when his dishonesty is discovered, which it will be sooner or later, his success is at an end and his failure begins. The third essential is education; without education it is impossible to climb to any important position; and the fourth essential