02/03/87

DEPARTMENT OF EXTERNAL AFFAIRS

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Export and Investment Promotion Planning System

MISSION: 633 SANTIAGO

COUNTRY: 068 CHILE

For the next fiscal year, the Trade Office is planning to undertake the following new export support initiative(s) in this sector (sub-sector):

Activity: WE ARE TRYING TO INTEREST CDN PULP MANUFACTURERS TO PARTICIPATE IN THE NEW PULP MILL PROJECTS. IF THEY DON'T. OTHER COUNTRIES WILL

SUPPORT AND WE WILL LOOSE MARKET OR AT LEAST MOST OF IT.

Results Expected: DIFFICULT TO ASSESS BUT IF SUCCESSFULL, OVER

100 M

Activity: REPORTS ON PULP AND PAPER AND FORESTRY.

Results Expected: NEW SALES FOR CANADA.